

Second OECD/Ford Foundation Workshop

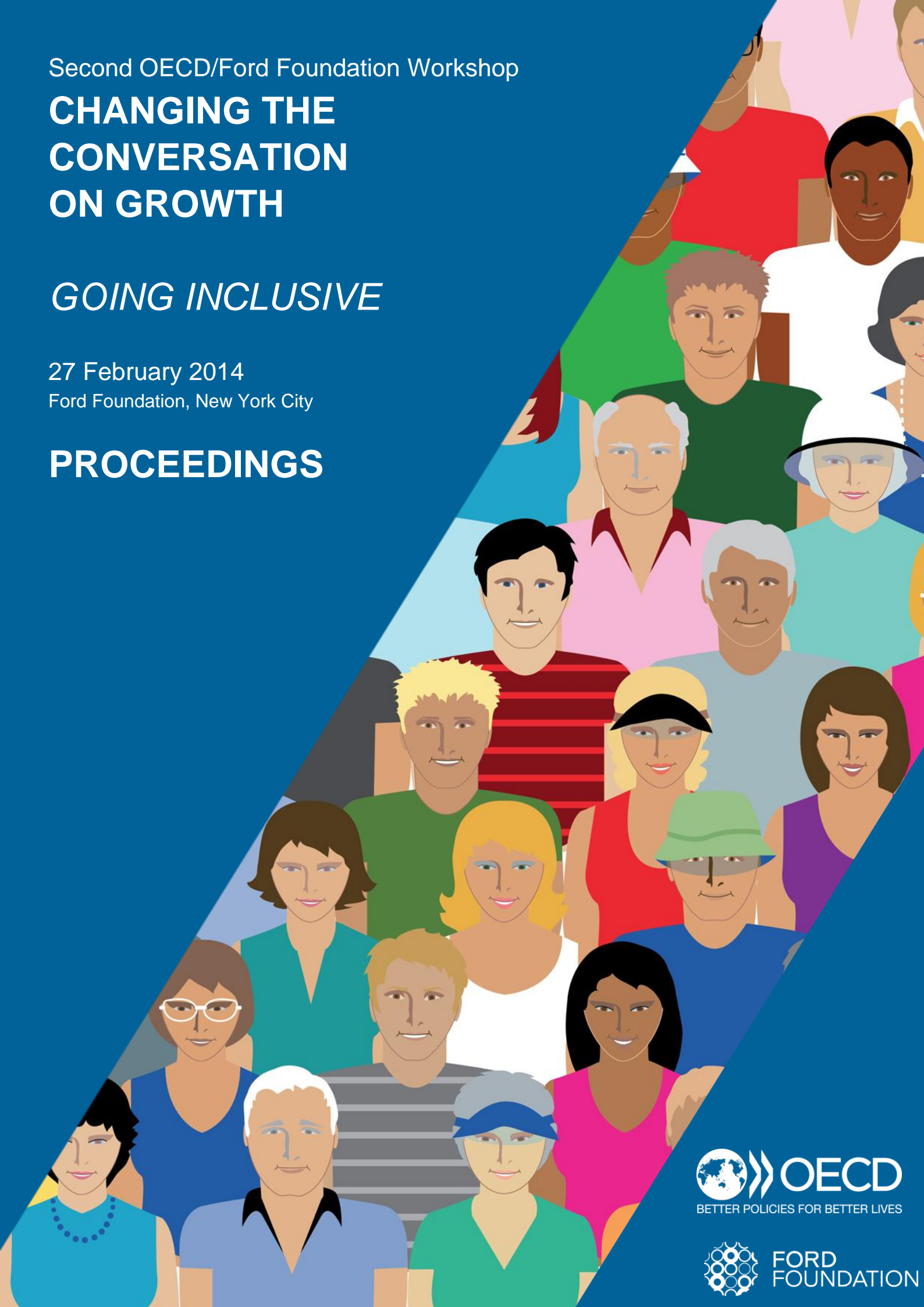
CHANGING THE CONVERSATION ON GROWTH

GOING INCLUSIVE

27 February 2014

Ford Foundation, New York City

PROCEEDINGS



Proceedings

Changing the Conversation on Growth *Going Inclusive*

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EXECUTIVE SUMMARY

The workshop

The OECD and the Ford Foundation held a workshop in New York on 27th February 2014 entitled “*Changing the Conversation on Growth: Going Inclusive*”. The workshop explored the potential of Inclusive Growth to promote stronger economic performance and create fairer and more sustainable societies as a thematic policy response to the issue of rising inequalities.

Taking innovative research from the OECD’s Inclusive Growth initiative, conducted in conjunction with the Ford Foundation, the sessions examined: the importance of inclusiveness for growth; strategies for fostering positive linkages between equity and growth across a number of policy domains; and the unique potential of cities to enable all citizens to benefit from, and contribute to, growth in a more equitable manner.

Changing the debate

Thanks to the valuable contributions of distinguished guests from across the spheres of government, international organisations, business, and the non-profit sector, the workshop produced a number of valuable insights into the nature and effects of inequality and the requisite policy measures to tackle it. In particular, participants noted that rising or high income inequality in advanced economies and across developing world had, in many instances, negatively impacted growth, social cohesion and opportunity.

Using the OECD’s measure of multidimensional living standards as a starting point, participants went on to acknowledge that inequalities were in fact multidimensional, affecting multiple aspects of people’s lives which matter for their well-being, from health outcomes, to educational opportunities and employment prospects. In light of this discussion a broad consensus developed that the wider policy discussion should be about inequalities, rather than solely income inequality.

Designing a policy response

A large part of the workshop debate was given over to developing a policy response to the issue of inequalities. Substantive discussions focussed on the programmatic design of policy agendas and how best to ensure that policies promoted equity and growth objectives in unison, and took compensatory action where trade-offs were present. Several structural reforms were highlighted for their potential to boost both equity and growth, including: education and workforce up-skilling policies targeted at the most disadvantaged; and the promotion of labour market efficiency through increased long-term flexibility in labour markets, in combination with a renewed emphasis on activation measures.

Discussions about implementation and delivery focussed on the capacity of local policy makers at the metropolitan level, who, because of their proximity to citizens, are often best-placed to adopt Inclusive Growth strategies. In particular, discussions focussed on potential of better urban transport and housing infrastructure to spur growth and improve inclusiveness in cities by giving disadvantaged communities vital access to high-quality jobs and education.

WORKSHOP SUMMARY

Changing the Conversation on Growth: Going Inclusive

Introduction

In many advanced and emerging economies, inequality is on the rise, and even in traditionally egalitarian countries like Germany, Sweden and Finland, there has been a steady growth in inequality over the last 30 years. The issue of rising inequality has become more acute in the wake of the financial crisis, as we have entered into a prolonged period of fiscal consolidation and low growth. In this context it has become clear that a lack of inclusiveness can negatively impact upon trust in government, well-being and economic growth. Pursuing policies for Inclusive Growth will enhance the opportunities available to excluded individuals and groups for the benefit of society as a whole, contributing towards sustainable, long-term, economic growth.

The OECD and the Ford Foundation co-hosted a Second Workshop on Inclusive Growth on 27 February 2014 at the Ford Foundation in New York City. The key objective was to engage a diverse group of stakeholders, including experts and policy makers, in a dialogue geared towards delivering both strong economic growth and a fairer distribution of the benefits of that growth across society. The discussion focused on a multidimensional conception of inequality, designed to provide policy makers with an actionable framework for putting in place measures to mitigate trade-offs, and foster synergies between growth and equity objectives.

The first session, *Why Inclusiveness Matters for Growth*, sought to establish the notion that inclusiveness, aside from being an important social issue, is also a profoundly economic one. The second session, *Win-Win Policies for Equity and Growth*, dealt with the practical policy implications of a multidimensional analysis of inequality, demonstrating how synergies and trade-offs can be treated in a number of important policy fields. The final session, *Cities as Actors for Inclusive Growth*, examined the unique potential of cities to enhance inclusiveness, a correlate of the fact that they are often the places where inequalities are most pronounced.

Summary of the Workshop

Session 1- Why Inclusiveness Matters for Growth

Session 1, *Why Inclusiveness Matters for Growth*, was moderated by **Zeinab Badawi, BBC World News Today**, and included panellists from government, academia and trade unions.

The session focused on the importance of putting inclusiveness at the centre of the policy debate on growth and responded to important questions regarding the costs of growing unequal, the opportunities for inclusiveness to enhance performance and deliver better outcomes, which aspects of well-being should be part of a multidimensional approach to Inclusive Growth, and the relationship between national circumstances and inequalities.

Box 1. Session1: Key Questions for Discussion

- Why is inclusiveness important for growth? How should the costs of unequal growth be assessed and where should their limits be drawn?
- Can inclusion enhance performance and deliver better outcomes than conventional policies that ignore the distributive aspects of growth?
- What are the key aspects of well-being that can be placed at the centre of a multidimensional strategy for Inclusive Growth?
- How can Inclusive Growth strategies be tailored for emerging-market economies and developing countries?
- Some countries have experienced growth and reduction in inequalities whilst others have grown more unequal. What are the key policy elements that account for these differences?

The concept of a social welfare pie was introduced as a metaphor to illustrate the relationship between economic growth and well-being. **Andrew Sharpe, Centre for the Study of Living Standards, Rapporteur**, noted that the “social welfare pie is determined by the size of the economic pie, but that social welfare can also be created by redistribution, e.g. because the marginal utility of the additional USD 1 000 for a billionaire is a lot less than the marginal utility of an additional USD 1 000 for someone who is poor.” He concluded that there is in fact a way to increase the social welfare pie through redistribution.

There was near consensus amongst the panellists concerning the negative impact a lack of inclusiveness has on subduing long-term economic growth, but important questions were raised about how policies that promote equality affect jobs. **Heather Boushey, Washington Center for Equitable Growth**, stated, “We’re interested in understanding whether and how inequality affects growth, and importantly, whether the kinds of policies we want to focus on to reduce inequalities are actually “job killers.”

Panellists highlighted the need to change the conversation on growth, from a purely income-based discussion to a dialogue about the multidimensional aspects of growth and their importance to economic and social well-being. Most agreed that new approaches to growth and economic challenges are required to help move toward a transformation of this nature. **Marc Fleurbaey, Princeton University**, highlighted that “Changing the Conversation is about refocussing our attention toward the growth of the social welfare pie and not so much on the growth itself...” He noted that the OECD Inclusive Growth Framework evaluates the impact of inequalities on the economic pie, and that a large portion of the pie can be wasted as a result of inequalities—in the order of 20, 30, 40%, depending on the degree of inequality.”

The Trade Union Advisory Committee to the OECD (TUAC) adopted a more far-reaching stance, warning that Inclusive Growth should not simply be considered as a small adjustment to traditional growth models, but that it should seek to fundamentally challenge conventional policies and established analysis. Some participants suggested the need for stronger labour market institutions and stronger international standards, combined with greater co-ordination. This point was emphasised by **Richard Trumka, President of the American Federation of Labour and Congress of Industrial**

Organisations (AFL-CIO), and President of TUAC, who stated that “in a nutshell, I think you can’t have Inclusive Growth without enhanced worker’s rights”.

The panellists also took up the theme of technology and innovation, highlighting that skill-biased technological change may add to inequality and non-inclusiveness. **Kemal Dervis, The Brookings Institution**, noted that technologies are going to be very expensive. He asked the questions, “Is the world going to allow the 1% or the 2% rich to use these technologies and spend what it takes to do that?”

The importance of metrics to measure Inclusive Growth was emphasised by most participants. Several participants expressed strong support for the OECD’s new approach to measuring Inclusive Growth, although some were sceptical about the ability of generalised, composite measures to sufficiently capture country-specific circumstances. However, despite these concerns, the idea of multidimensionality (household disposable income plus longevity and employment status), inherent in the OECD approach, resonated with participants and was generally held to be an immensely positive development in the debate on inequality.

Paul Schreyer, OECD Statistics Directorate, noted the importance of multidimensionality to Inclusive Growth. He said that “inequality is seen across various dimensions; there is a lot of inequality in health, there is a lot of inequality in education, there is a lot of inequality in jobs. And what is more, these inequalities are not randomly distributed, so if you are low income you have a higher probability of being sick and of living a shorter life. It is the same for education and the same for quality of jobs. In order to capture the vulnerable parts of society, we must understand the costs distribution of inequalities.”

The panel ended with a discussion on the role of politics and governance in achieving Inclusive Growth. The panellists stressed the importance of the political economy of change in the discussion on Inclusive Growth, highlighting the problems arising from high-income groups capturing the political process, and stressing the potential role of civil society in a more inclusive policy dialogue. **Mustapha Nabli, Tunisia**, underscored the role the political environment has in determining the inclusiveness of economies and societies: “Inclusive Growth is about politics...the inclusiveness and equality of opportunity and equality and so on, if the process is not such that it allows for this to happen, it is not going to happen. You can have all the best policies that you want to have, but it’s not going to happen.”

Box 2. The Cost of Growing Unequal

- Increasing income disparities. Average income of the richest 10% is now almost 10 times that of the poorest 10% on average in OECD countries, up from 7 times 25 years ago.
- Income inequality is also increasing in traditionally egalitarian countries. In Germany, Norway and Sweden, the gap between rich and poor has expanded from less than 5 to 1 in the 1980s, to more than 6 to 1 today.
- Income inequality is falling, albeit from very high levels, in some parts of the world, including in Latin America. This is the case in Mexico and Chile, but the ratio between the richest 10% and poorest 10% still stands at approximately 27:1. Brazil considerably reduced the gap but it is still 50:1. And in South Africa, inequality has continued to rise and now it is over 100:1.
- Income gains have accrued to top earners. Over 1976-2007 the top 1% has benefitted disproportionately from greater income growth. In the United States 47% of total income growth over 1976-2007 went to the top 1%, in Canada it was 37%, and the figure stood at around 20% in New Zealand, Australia and the United Kingdom.
- Better educated people live longer. Data from 15 OECD countries show that on average people with better education live 6 years longer than their poorly educated peers.
- Access to jobs is also unequal, perpetuating income discrepancies. Non-standard work arrangements make up 33% of total employment across OECD countries. In-work poverty now affects 8% of the workforce in OECD countries.
- Growing unequally may ultimately mean growing less! Mounting evidence suggests that over the longer term inequality can diminish growth returns.

Session 2- Win-Win Policies for Equity and Growth

Session 2, Win-Win Policies for Equity and Growth, was moderated by **Zeinab Badawi, BBC World News Today**, and included panellists from government, academia and think-tanks, international organisations, and the business sector. It sought to address policy trade-offs between growth and inclusiveness with the objective of defining win-win strategies, where complementarities between both objectives could be operationalised.

Box 3. Session 2: Key Questions for Discussion

- How do macroeconomic fundamentals affect Inclusive Growth? What should be done to protect or enhance the redistributive role of fiscal policies in a period of fiscal constraint? What are the redistributive effects of monetary policy?
- What policies can make labour markets more dynamic whilst simultaneously encouraging workers to participate in the labour force and become more efficient?
- Are there any trade-offs in education and skills-related policies aimed at fostering Inclusive Growth?
- What is the right mix of policies to maximise the contribution of innovation and ICT policies to Inclusive Growth? How to mitigate the possible unintended consequences of innovation-based pro-growth policies on inclusiveness?
- How to ensure that credit flows do not mainly benefit the wealthy and politically well connected? How can the banking sector business model be improved to produce better social outcomes? Which reforms are needed to get the corporate governance rules right?

The panellists acknowledged that whilst there are no instant fixes for the problems associated with inequality, stable institutions, transparency, equitable access to education, and a strong role for civil society can help erode their influence over time. Participants underscored the importance and need for win-win policies to promote Inclusive Growth and achieve more inclusive outcomes.

Panellists noted that complementarities exist between growth and equality of opportunities. You need growth for redistribution, but you also need equality of opportunities to maximize growth over the longer term. The **OECD Secretary-General** pointed out in his opening remarks that you need win-win policy packages that favour both growth and distribution in order to achieve better outcomes that satisfy both requirements.

Another point that emerged clearly from the session was the need to recognise that there is no one-size-fits-all prescription for Inclusive Growth policies. Policies need to be tailored to countries' specific, economic, social and even cultural circumstances, as evidenced by remarks made by **Ms Rajaraman, former member of the Thirteenth Finance Commission, Reserve Bank of India**, concerning the design of food assistance in India, to ensure that it reaches vulnerable women. Further, all parts of government and society are essential to a successful Inclusive Growth policy agenda.

Participants acknowledged that macro-stability is a necessary, albeit insufficient, condition for Inclusive Growth. High inflation, strong volatility in output and employment, and balance of payments crises are bad for both growth and equity, as lower-income groups tend to suffer more from their impact. Thus sound macro-economic policies (i.e. monetary policy targeting low and stable inflation) need to be the cornerstone of an Inclusive growth agenda, building adequate buffers to withstand exogenous shocks. The role of macroeconomic policy was noted by **former Governor of the Bank of Tunisia Mustapha Nabli**, who stated that whilst he does not believe equity should be a target of monetary policy, "that does not mean that Central Banks are, or should be, indifferent".

There was consensus around the view that enabling access to high-quality jobs is essential for Inclusive Growth. Participants stressed that most jobs are created by the private sector and that

consequently it is important that businesses play their part in an Inclusive Growth agenda. **Ronnie Goldberg, Chair of the OECD Business and Industry Advisory Committee (BIAC)**, emphasised “the critical importance of having a work-ready and an employable workforce”. Participants called for increased recognition that investing in the workforce to enhance human capital, and boost productivity, is key to a win-win approach. **Stefano Scarpetta, Employment, OECD Labour and Social Affairs Directorate**, underscored this point by highlighting the fact that OECD countries had reached the highest points of income inequality prior to the financial crisis while at the same time witnessing high employment rates. He said, “It’s not just a question about the quantity of jobs; it’s actually a lot about the quality of jobs.”

It was also held that labour market flexibility is good for sustainable growth of employment over the longer term, as it underpins a flexible and competitive economy, but it was noted that increased flexibility can create social dislocations in the short run. Governments can mitigate the adverse effects of increased flexibility on the most vulnerable groups, through enhancing social safety nets and putting in place robust activation measures.

High-quality jobs require high-quality education, and several speakers in the session noted that technological progress is increasing the educational requirements for quality jobs. In today’s economies, ensuring universal access to primary and secondary education is no longer enough. More resources need to be devoted to early education and to building strong technical skills. In a context of scarce budgetary resources, this raises difficult issues of universalism versus targeting of government support to early childhood and tertiary education. Some speakers noted that a tight targeting of such spending to low-income groups can risk losing the politically important support of the middle class.

In this regard, panellists pointed out the complexity of Inclusive Growth policies and the layering effect that can result from targeted actions implemented on top of more general policies. **Melody Barnes, Melody Barnes Solutions**, noted that in the United States, in particular in relation to education and food security, a mixed bag of policy solutions – some universal and others sector or issue specific – are being applied to reach the most vulnerable groups in society. She argued that it is precisely this “mix” of policies that will be assist policy makers in developing cohesive strategies to promote equality and Inclusive Growth.

Some references were made in the session on the need for the State to play a more redistributive role. Several of the panellists held that there is substantial scope in most countries to implement tax reforms that favour both efficiency and equity, especially through broadening the tax base. **Teresa Ter-Minassian, Rapporteur**, mentioned that there is scope for win-win policies in the area of tax reform, in particular reforms that target capital gains, land or property taxes, reduce exemptions that favour upper-income groups, and reduce possibilities for tax avoidance and evasion.

Box 4. Managing Trade-offs and Fostering Synergies

- Reforming tax systems is essential to promote equity without hampering growth. Introducing more progressive tax schedules, increasing taxes on capital and on immovable property, whilst combating tax avoidance and evasion will help us grow more inclusively.
- Increased labour market flexibility is a double edged sword. It is good for economic and employment growth, but also tends to widen wage inequalities harming the most vulnerable. Activation of vulnerable and under-represented socio-economic groups and measures to fight in-work poverty are growth-friendly pathways to inclusiveness in the labour market.
- Innovation and entrepreneurship are key drivers of growth but can also accentuate income disparities when opening up opportunities mainly for high-skilled individuals. Inclusive innovation policies include supports to small firms, simplified regimes for business start-ups, and access to finance and other essential business services.
- Reaching excellence through equity. Investing in education and skills of people at the bottom of the distribution will pay long-term dividends for the economy, enhance individual wellbeing and secure the future of our shared prosperity.

Session 3 - Cities as Actors for Inclusive Growth

Session three was moderated by **Xavier de Souza Briggs, Vice President, Economic Opportunity and Assets, Ford Foundation** and included panellists from municipal governments, academia, non-governmental organisations and the private sector. The session sought to examine the potential of cities to foster Inclusive Growth, identifying implementation challenges and areas for strengthening inter-governmental co-ordination.

Box 5. Session 3: Key Questions for Discussion

- There is much evidence that urbanization has helped reduce extreme poverty, in some places dramatically. But the rapid growth of cities has also been accompanied by proliferating problems with slum housing conditions, crime, pollution, and inequality. Is this inevitable or have some cities been able to address these challenges proactively?
- What cities have been most successful in reducing poverty and/or inequality? How did they do it? Which policies and practices have been effective in achieving less poverty and social inequity in cities, and did this strengthen or hinder economic growth?
- Many countries have experienced serious urban unrest in recent years, some because of perceived corruption amid poor economic conditions, such as the lack of jobs and inadequate basic services. To reduce tensions, what is more important: addressing the lack of transparency and accountability in government or attending to economic performance and service delivery?
- At the local level, which distributive measures have proven to be most effective in the pursuit of more Inclusive Growth? Can they keep pace with rapid urbanization? Have some cities been able to harness large investments in urban development to achieve more social inclusion? Can those investments also shape peoples' access to opportunities through better location of housing, improved transportation, and greater economic integration in communities?

Angela Glover Blackwell, PolicyLink, Rapporteur, pointed out that “cities are really ground zero; they are the windows into inequality. They are where things play out when people are left behind.” She also noted that cities are where strategies to achieve equity are applied, but that they are “working against an unbelievable tide, if they are not supported by the federal level or at the global level.” She emphasised that macro-strategies are essential to foster the innovation, creativity and economic development potential that can be found in cities. **Francis Tolentino, Metro Manila Development Authority**, echoed Ms. Blackwell when he underscored the need for interlinking local and national policies – the notion of working together and with one vision – to reduce poverty and increase growth.

The moderator, **Xavier de Souza Briggs, Ford Foundation**, noted that aside from being very important from a growth-perspective, “cities juxtapose in a particularly jarring way, some of the contradictions, and some of the deep structural problems that are associated with non-Inclusive Growth or inequitable growth”. At the same time, it was widely appreciated that synergies or policy complementarities tend to be more concrete in cities than at the aggregate level. A coherent and synergetic package of policies needs to be designed and implemented in such a way that delivers reinforcing mechanisms across the different policy areas.

Panellists acknowledged that cities are power houses of economic growth, with **Joaquim Oliveira Martins, OECD Governance Directorate**, highlighting that between 2000-10 just 70 functional metro areas in the United States (above 500 000 inhabitants) generated 63% of national economic growth, and that over the same period only 270 metropolitan areas across the OECD generated 60% of the area’s total growth. They also recognised that cities are innovation hubs as well, and that they are frequently incubators of new practices and approaches to address the underlying factors that lead to inequality.

Cities make it their business, **Mayor Betsy Hodges, Minneapolis**, pointed out, to figure out the origin of the equality gaps. She underscored that cities ask important questions like, “are the inequalities caused because people are doing well on one end of the income spectrum or because people are doing much works on the end of the spectrum?” She emphasised that the answer to these questions helps decision makers to better design policies to reduce inequalities and increase well-being.

Addressing sources of inequality both in terms of opportunities and outcomes takes a concerted effort with participation from public, private and civil society partners. **Mayor Lacaerda, Belo Horizonte**, provided an example from Brazil that illustrated the need and power of public-private partnerships to implement large-scale revitalisation projects such as *Villa Viva Programme*, which targets the city’s most vulnerable areas. The mayor stated that “many obstacles need to be overcome to accomplish the revitalisation and urbanisation goals. Among them, the need to modernise public management processes with transparency, eliminate corruption and ensure public participation in planning.” In order to guarantee that the city’s inclusive policies meet the poorest families and areas, the municipality created 33 sites and centres that register and work directly with the 160 000 lowest income households.

Other cities are forging partnerships with the private sector to build momentum around competitiveness, education and human capital. **Maria Gotsch, New York City Investment Fund**, stressed the importance of workforce preparedness to reduce the chance of skills mismatch and cases of unfulfilled jobs. She said, “Clearly what’s been happening so far has not been working as well as it should. Having business at the table allows them to voice the types of skills they need and will be hiring for and what job opportunities are going to come up. It ensures that we are not training people in a vacuum but teaching them skills that people are hiring for today.”

Panellists noted that many cities are faced with unique circumstances stemming from rapid urbanisation that can exacerbate inequalities in access to housing, transport and education. In Mexico City, **Tanya Muller Garcia, Environment Ministry**, explained that only 40% of the land available can be developed; the remaining 60% is conservation land. This means that many of the city's poorest population live on the city outskirts and lack opportunities due to place-based disadvantage. For Mexico City this means finding ways to bring people to opportunities by focussing on transport-orientated development. It was also agreed that improving the delivery of basic public services can have profound results on the inclusiveness of growth, for example, it was noted that improving educational and transport infrastructure can help link people to opportunities. It was widely also held that cities have a unique role to play in boosting equity in a diverse range of areas including climate change, education, and health.

Participants underlined that the role of governance systems in cities is precisely to deliver a package of mutually reinforcing policies, but they also noted that in many places city-level governance needs to be revamped. In particular, there were calls to reform the boundaries of city spaces. Across the OECD there are around 140 000 municipalities and local governments (around 1 700 for Chicago; 1 400 in Paris). Panellists noted that excessive fragmentation arises from outdated administrative boundaries, which no longer fit with economic realities, leading to inefficiencies. Participants drew attention to recent OECD empirical evidence which purportedly shows that reducing municipal fragmentation has the same effect on boosting city productivity as increasing the size of the urban agglomeration. There is also evidence to show that metro areas with an appropriately-sized governance system have less sprawl and produce greater citizens' satisfaction relative to the transportation system. Some participants expressed a belief that smaller or intermediate cities can replicate the scale effect of large metro areas by having a better governance system.

The panellists noted that public policy at the regional level should be approached with an equity objective from the outset, because it is not something which can be added easily as an afterthought. They placed particular emphasis on the fact that participatory planning is one of the most important focus points for boosting inclusiveness. There were also calls for combined interventions which cross traditional policy borders, with **Danny Leipziger, The Growth Dialogue**, noting that "combined interventions are more effective than singular ones".

The resounding conclusion of the session was that cities and policies implemented by city governments are critical for Inclusive Growth.

Box 6. Spatially Concentrated Inequalities

- More of us are living in cities. 2008 marked the first time in which more than half of the world's population lived in towns and cities. It is projected that by 2050, the total urban population will have almost doubled from 3.4 billion in 2009 to 6.4 billion in 2050.
- Income disparities are more prominent within urban areas. In 2009, 17 of the top 25 US metropolitan areas had estimated Gini coefficients above the US national average.
- Harder on the fringes. People living in distressed neighbourhoods typically lack access to quality housing and public transport and are more exposed to high costs of living. Comprehensive investment in public transit can open up new employment and training opportunities for the most disadvantaged, promoting both growth and equity objectives.
- The main driver of urban inequalities is the skills gap. There are more skilled workers in urban areas than in non-urban areas, but their presence also attracts the presence of a high number of unskilled workers to service them.
- Educational disparities are large within metropolitan regions. In the Chicago region, for instance, school districts record high school graduation rates that range from 57% in the city of Chicago to over 95% in suburban areas.
- Urban Air pollution is a growing problem. Only 2% of the global urban population are currently living below the WHO Air Quality Guideline of 20µg/m³. The poorest are the most exposed.
- Cities on the frontline. Proximity to citizens means that cities can take the lead in promoting inclusive growth, by pursuing innovative education, healthcare and transport policies, boosting the quality and quantity of the housing stock and engaging in urban regeneration.

Closing Session - Going Forward Together

The final session was moderated by **E.J. Dionne, Columnist, Washington Post** and featured **Darren Walker, President, Ford Foundation**, and **Angel Gurría, Secretary-General, OECD**. The session began with a discussion from the rapporteurs who detailed the core messages of the sessions and debated the most important breakthroughs made. The session concluded with an interview with Darren Walker and Angel Gurría, moderated by E.J. Dionne.

Mr Gurría located the OECD approach to Inclusive Growth as part of an agenda that aims to lift millions out of poverty and help people back on track post-crisis. **Secretary-General Gurría** stressed that the OECD's Inclusive Growth initiative is not simply an inequality agenda, but rather "it's about a growth agenda. But a type of growth that is very challenging, because we have left so many people behind, or we run the danger of leaving so many people behind, that in the end it's not sustainable. It's like Everest".

He noted that new norms, resulting from aging societies and greater unemployment, mean promoting Inclusive Growth will require engagement by all sectors of society, especially from firms in the private sector. Secretary-General Gurría stressed the importance of the OECD's empirical contribution to the debate, highlighting the OECD's Inclusive Growth Index, but also emphasising that the collection of data is not an end in itself, but a first step towards creating "better policies for better lives". He said, "Numbers are instruments. The numbers have to be produced and designed in a way that they talk to you; they whisper in your ear, they speak for themselves."

President Walker observed that the obligation to tackle inequality is a political imperative, because excessive inequality has the potential to unravel the core tenants of democracy. He said, "Because at the end of the day, today, poverty remains a moral imperative, but inequality is a political

imperative. The implications for democracy are far more corrosive than poverty. What I mean is that inequality can destroy democracy.”

President Walker also focussed on the need to enhance the discussion taking place on inequality between the private and non-profit sectors, referring to the current state of affairs as something akin to “a dialogue of the deaf”, before thanking the OECD for its empirical contribution, and discussing how Ford can build upon these foundations through social and civil society advocacy work.

OPENING REMARKS

Remarks by Darren Walker, President, Ford Foundation

Good morning, everyone.

Welcome to the Ford Foundation.

Thank you, Secretary General Angel Gurría, for your—and for OECD’s—wonderful partnership.

On behalf of everyone here, let me say, we are extremely proud to stand behind, and with, the Inclusive Growth Initiative.

Thanks to Xavier Briggs, George McCarthy and Don Chen and their team.

Inequality: The Defining Challenge of our Time

The task before us, of course, is exploring solutions to the profound challenge of inequality... the defining social and economic crisis of our time. And tackling that task demands that we understand inclusive economic growth and learn how to make it possible across the world. But, to start, I ask you to travel with me back in time... back almost seven decades... back to the middle of the last century.

The year 1955 was something of a watershed moment in American history—for better and for worse. It was a year marked by struggle and progress—the year when Claudette Colvin, a 15-year-old African American girl, and then Rosa Parks refused to give up their seats on buses in Montgomery, Alabama. It was the year that Jackie Robinson’s Dodgers finally won the World Series—that the FDA approved Jonas Salk’s vaccine for Polio. But it also was the year that the United States first sent military advisors to Vietnam—that the first intercontinental ballistic missiles and Warsaw Pact pushed a chilly geopolitical climate into a real and costly Cold War.

And meanwhile... just uptown from here at Columbia University, and far beneath the radar of public attention ... an economist named Simon Kuznets proposed a radical hypothesis: His idea—grounded in all of the best data of the time—was that as economies expand, inequality within those economies will also expand for a time, but then contract. His theory, famously called Kuznets’ Curve, was that as growth increases, inequality ultimately decreases. And it’s an idea that today’s global economy is putting to an extreme test.

As you all know, these last few decades have brought extraordinary, unprecedented economic growth—to people in places all around the globe. But at the same time, our recent history has also been defined by dramatic and deeply troubling increases in inequality—during bull markets and bear... during periods of unprecedented economic expansion and devastating financial crisis alike.

What this has meant, in turn, is not only that some people are rich, almost beyond comprehension... but that others remain unconscionably poor, lacking in income and assets. What it means is that justice is rationed... that representation is distorted... that opportunity is denied. And

what we know is that historically disadvantaged groups tend to bear the brunt of these failures in every society.

Fostering More Equitable Economic Growth

Now, leaders in many regions and from many walks of life are calling for a solution. From the president to the pope—from Gracie Mansion to the halls of Davos—inequality has been top of mind and, in some cases, high atop the agenda. My Ford Foundation colleagues and I were in South Africa just two weeks ago convening a symposium on the issue.

Here in this room today, we are pleased to join with all of you to ensure that the global conversation about inequality—and how to respond—is informed by rigorous research and practical solutions. This aspiration drives our partnership with OECD. Two years ago, we—together—began exploring the relationship between inequality and growth ... and how public policy affects this relationship.

In essence, we've rethought and retooled Kuznet's Curve with a bold hypothesis of our own: That in order to achieve sustained economic growth in 21st century economies, a commitment to social justice and inclusion is not an option but an imperative. We need a new paradigm that integrates development, markets and rights. And that policymakers, therefore, must put in place measures that reject the false choice between growth and equity. Measures that, instead, actively promote growth with equity.

So this is what today is all about: We are all here to listen, to share, and to engage with our research underway—whether its early results are inspiring, confirming or surprising. We want you to share your reactions to what we're finding. And we're counting on you to help us think through the implications.

Cities as a Force for Equality

Now, at the same time, we, in philanthropy, have done more than analyze and assess. We've continued to act—both in rural communities worldwide and in ever-changing urban areas.

In the great American city of Detroit, for instance, we and a group of foundations are contributing to what we hope will be a balanced, workable plan for recovery and renewal...

...a plan that enables the city to emerge from its bankruptcy with a new foundation for equity and opportunity.

...a plan that balances the importance of a world-class art museum to a city and the human dignity city owes its retired municipal employees.

And this is just one slice of a much wider spectrum. Because the future of our cities and metro regions will help determine whether the battle for equity, opportunity, and shared prosperity will be won or lost. We believe that with the right policies, urban areas can be a force for equity and a source of real solutions, but that requires a smarter, more intensive approach—and leadership from everyone in this room.

What does this mean in practice? It means staying true to several principles: All of the people in every community are an asset, not a liability. With leadership comes a responsibility to listen. Every single person deserves a voice in shaping policies, plans, and decisions that affect them. And we

believe that if we honor these underlying commitments, then the right outcomes will follow. This is how we bend Kuznet's curve toward social justice—and economic opportunity.

Today's Agenda

Which brings us back to today's to-do list—and to our workshop on three crucial aspects of our shared effort.

In our first panel, we will ask you to explore why inclusiveness matters for growth—and we will look at a few examples, including several in Latin America and Asia, of how different models for inclusive growth are working.

Next, we will ask you to examine some of the policies that produce synergies between growth and equity—what we call “win-win” policies. Then, we will be joined by Shaun Donovan, U.S. Secretary of Housing and Urban Development, to hear his views on the links between national policy and creative, local action. And, finally, we will ask you to participate with us in a robust conversation about the opportunities for—and obligations of—cities in fostering inclusive growth... a cause near and dear to many of us and, over the longer term, a key to making rural communities thrive as well.

Getting the Conversation Started

And so, everyone, we have an important job today:

To listen ... to debate where need be ... and to learn together.

On behalf of all my colleagues at the Ford Foundation, we are so pleased you're here, and so grateful for your continued commitment and insight.

With that, let's get the discussion started.

Welcome once again. Thank you, all, very much.

Remarks by Angel Gurría, Secretary-General, OECD

Ladies and Gentlemen, Ministers, Mayors, Colleagues,

It is a great pleasure to be here in New York for the second OECD-Ford Workshop on Inclusive Growth.

It has been almost a year since our first Workshop in Paris. Since then, we have worked hard to flesh out the ideas we shared, to strengthen our dialogue on the root causes and policy responses to growing inequalities, and ultimately, to change the conversation on growth.

Why Inclusive Growth? Growing unequal is no longer an option

This second Workshop is taking place during a growing debate about inequalities in the United States and beyond. President Obama discussed this issue in his recent State of the Union address, calling to end a trend that threatens to tear away at society's fabric and undermine the growth prospect of our economies. Yesterday, I presented our latest work on inequality at the Council for Foreign Relations. I referred to this trend as "the social disease of rising inequality".

Allow me to take a step back and share with you a few numbers that speak for themselves. Our analysis shows that income inequality has been on the rise in most OECD countries since the 1980s. At the onset of the crisis, the average income of the richest 10% of the population was about 9 times that of the poorest 10% on average in the OECD area, as opposed to 7 times 25 years ago. And the gap between rich and poor has widened further since the crisis, up to 9.5 times in 2010. Equally worrying is the rise in inequality even in traditionally more egalitarian countries, like Germany, Norway and Sweden, where the income gap rose from less than 5 to 1 in the 1980s to over 6 to 1 today.

Our work has also drawn attention to rising incomes at the very top. Over the last thirty years, a small group of top earners – the 1% – have benefitted the most from greater prosperity. The figures are astonishing: over the 1976-2007 period, 47% of total income growth was captured by the top 1% in the United States, 37% in Canada and about 20% in New Zealand, Australia and the United Kingdom. The Great Recession put a halt to this trend – but preliminary evidence for some countries shows that this was only temporary and that the top income earners seem to have again reaped most of the recovery's benefits.

Inequality, of course, goes beyond income. Our collective work shows that rising inequality in income is often accompanied by growing exclusion in the labour market, lower intergenerational social mobility, and greater polarisation in educational and health outcomes. In turn, growing unequal can undermine the foundations of market economies and democracies. It weakens social cohesion, fosters discontent, and saps trust in policy and institutions.

We also know that growing unequal comes at an economic cost. It thwarts opportunity and alienates individuals and vulnerable social groups from economic life, which hampers society from using its human capital to the fullest potential. The result is stifled economic growth in the long term. Our analysis shows that inequality is particularly likely to be a brake on growth if the incomes of the lower and middle-classes fall behind the rest – as they have been in the United States. Inequality today goes hand in hand with the decline of opportunity and a potentially definitive loss of untapped economic prospect. Particularly disturbing is what this bodes for countries' future: the decline of opportunity makes in return inequality more persistent.

This is important: I am not talking merely about statistics, I am highlighting a vicious circle that is set in motion by rising inequalities, that covers a whole spectrum of outcomes that matter for people's wellbeing and undermines future growth.

But there is a silver lining: it is possible to grow more equal. Several countries have managed to combine strong growth with a better sharing of its benefits. In some parts of the world, including in some OECD countries, the gap between the rich and poor has actually narrowed over the last decade or so. Countries like Brazil, Chile and Mexico have managed to grow while reducing their still-high income disparities and making significant progress in education and other social outcomes.

The OECD Approach: An Innovative Tool for Policy Makers

There is no secret to growing more equal! Our work is beginning to put together the puzzle pieces: there are policies – in education, social, innovation, regulation, health, and so many other domains – that are good for growth and inclusiveness. Where there are trade-offs between growth and inclusiveness, it is possible to put in place compensatory measures.

To do so, we are developing a three-pronged policy framework for Inclusive Growth:

First, it is multidimensional. It acknowledges that inequality goes beyond income and that policies must generate better standards across the board, including greater opportunities to access good jobs and education, a healthy environment and well-functioning institutions.

Second, it offers up new data and metrics. To look beyond GDP, we have to “reverse the telescope”, which our new composite indicator of living standards allows us to do. It combines changes in average household disposable income, longevity, unemployment and income inequality.

Our preliminary results show that, living standards grew faster than income in most OECD countries before the crisis, reflecting falling unemployment and improvements in health conditions that led to increases in longevity. In the United States, income per capita grew by about 2% per year during 1995-2007, whereas living standards rose by just over 3% per year over the same period. However, this positive effect was partly offset by a rise in inequality. When unemployment soared at the beginning of the crisis (2007-09), living standards of the middle-class fell almost twice as much as GDP per capita: -5.7% compared to -2.7%.

Third, it is policy-actionable. Our framework allows us to look at the combined effects of policies that are found to be good for GDP growth and determine if they favour, or are detrimental, to inclusiveness. Our preliminary work points to many areas where policies can be conducive to both higher average household income and lower inequalities.

For example, stepping-up job search assistance and support programmes for the long-term unemployed workers can boost growth while reducing inequalities and maintaining support for long-term unemployed. But there are also some trade-offs, and we have to deal with them. For instance, flexibility in the labour market is good for growth and jobs, but can also widen inequalities in market income.

The Way Forward: Policies to foster Inclusive Growth

Policies in one sector impact other sectors. Our systems are interconnected; such as health and education. So what does that mean? It means that we have to look at policies in terms of synergies and

packages – bundles if you will – and weigh policy impacts against one another. To conclude, I'd like to highlight three key areas where public action can help do the job: education, tax and cities.

First, investing in education and training will pay long-term dividends for the economy, for individual well-being, and for the overall prosperity of our societies. Reaching excellence through equity? Yes, it is possible. For that, we need to develop more ambitious education and skills policies. Our evidence-based PISA and PIAAC initiatives highlight large inequalities in education and skills. They also demonstrate that there are major potential benefits to equip disadvantaged groups, such as low social-background students and low-skilled workers, to acquire better skills and compete for better-paying jobs.

Second, can we reform our tax-benefits systems to support equity without necessarily increasing taxes and distorting growth? Yes, it is possible. This is a matter of rationalising the systems to make them more efficient, for instance by reducing tax expenditures, further taxing capital and immovable property whilst, of course, increasing the efficiency of education and health care systems. We also need to ferociously combat tax evasion and tax avoidance. The OECD, together with our G20 partners, is leading the international effort with the work on Automatic Exchange of Tax Information and Base Erosion Profit Shifting (BEPS) that close loopholes that allow financial accounts or profits to go untaxed.

Third, we need better urban policies for Inclusive growth. Cities are key actors in the provision of education and health care services, and play an important role in the delivery of social protection, training and employment. Local governments are also well placed to make growth more inclusive, by regenerating distressed neighbourhoods, upgrading the skills of the local workforce, and providing housing and transport.

Ladies and Gentlemen,

Many countries are facing the scourge of slow growth and rising inequality in income and opportunities. They risk being trapped in a vicious circle that could lead to weaker economic performance and greater exclusion.

To avoid this, policy action is needed. This is why the OECD and the Ford Foundation have joined forces and why we are here today: to share our expertise to set in motion a virtuous circle of growth and inclusiveness. In our search of “Better Policies for Better Lives”, it pays to “go inclusive”!

Thank you.

SESSION NOTES: CHANGING THE CONVERSATION ON GROWTH

Why Inclusive Growth?

There are more than 200 million people out of work worldwide, and poverty continues to affect millions more. In many countries, the gap between rich and poor is widening and youth unemployment is soaring, while in others granting access to basic services to all remains a challenge. Countless numbers of people are experiencing low levels of life satisfaction, and are missing out on opportunities to start a fulfilling and prosperous life. They are also losing confidence in the ability of policy makers to respond to their needs and demands.

The socio-economic fallout from the financial crisis has exacerbated many of these trends, showing that “how”, not only “by how much” countries grow, and whether this growth translates into tangible benefits for citizens today and in the future, are important policy questions. This calls for changing the conversation on growth focussing on the drivers and policy levers to make growth more inclusive.

Supported by the Ford Foundation, the OECD Inclusive Growth Initiative was launched in response to rising inequalities and persistent unemployment, which can threaten long-term growth, political and economic stability, and weaken social contracts and welfare. Its ultimate objective is to inform policy making, by identifying trade-offs and synergies among the various policy instruments that can be deployed for Inclusive Growth. It will reflect the needs, special conditions and experiences of advanced, emerging-market and developing economies by engaging decision makers and stakeholders at national, regional and city levels.

This Workshop “Changing the Conversation on Growth: Going Inclusive” will shed further light on the growth-inequality nexus, discuss policy instruments to simultaneously drive growth and inclusiveness, and address implementation challenges by looking at the role of cities as crucial actors of change. The workshop will seek to build on the first OECD/Ford Workshop, Inclusive Growth for Shared Prosperity, which took place on the 3 April 2013 in Paris and focused on the key elements of a policy-relevant concept of Inclusive Growth.

Session 1: Why Inclusiveness Matters for Growth

This session will discuss the importance of putting inclusiveness at the centre of the policy debate on growth, building on the OECD Inclusive Growth Initiative and gleaning insight from recent examples in Latin America, Asia and North Africa.

Box 7. The Costs of Growing Unequal

- Increasing income disparities. Average income of the richest 10% is now almost 10 times that of the poorest 10% on average in OECD countries, up from 7 times 25 years ago.
- Income inequality is also increasing in traditionally egalitarian countries. In Germany, Norway and Sweden, the gap between rich and poor has expanded from less than 5 to 1 in the 1980s, to more than 6 to 1 today.
- Income inequality is falling, albeit from very high levels, in some parts of the world, including in Latin America. This is the case in Mexico and Chile, but the ratio between the richest 10% and poorest 10% still stands at approximately 27:1. Brazil considerably reduced the gap but it is still 50:1. And in South Africa, inequality has continued to rise and now it is over 100:1.
- Income gains have accrued to top earners. Over 1976-2007 the top 1% has benefitted disproportionately from greater income growth. In the United States 47% of total income growth over 1976-2007 went to the top 1%, in Canada it was 37%, and the figure stood at around 20% in New Zealand, Australia and the United Kingdom.
- Better educated people live longer. Data from 15 OECD countries show that on average people with better education live 6 years longer than their poorly educated peers.
- Access to jobs is also unequal, perpetuating income discrepancies. Non-standard work arrangements make up 33% of total employment across OECD countries. In-work poverty now affects 8% of the workforce in OECD countries.
- Growing unequally may ultimately mean growing less! Mounting evidence suggests that over the longer term inequality can diminish growth returns.

The Costs of Growing Unequal

The global crisis has motivated a debate about the costs of growing unequal. Rising inequalities, not only in terms of income but also other aspects of life that matter for well-being, thwart opportunity and alienate individuals and vulnerable social groups from economic life. This, in turn, stifles economic growth in the long term, as societies fail to use their human capital to its full potential. Rising inequality is often accompanied by increased polarisation, which undermines social cohesion, fosters discontent, and saps trust in policy and institutions.

The good news is that while many countries have witnessed an increase in income disparities, in spite of sustained growth prior to the crisis, others have managed to grow strongly and at the same time narrow the income gap between rich and poor. These contrasting experiences show that there may not be a trade-off between equity and growth, and that specific circumstances and policy settings allow societies to share the benefits of increased prosperity without undercutting economic performance. Understanding the costs associated with rising inequalities and the policy instruments that can be used to mitigate them is crucially important for Inclusive Growth strategies.

Equally important is the question of whether or not greater inclusiveness may be a driver of sustained growth. The key policy challenge is therefore not simply to avoid potential equity-growth trade-offs but instead to use pro-inclusiveness tools as levers of sustained growth. In other words, by

seeking synergies between pro-inclusiveness and growth-friendly policies, Inclusive Growth strategies can deliver superior outcomes, leading to greater well-being for the population as a whole.

The OECD Inclusive Growth Framework proposes solutions to these challenges (Box). It calls for identifying the dimensions that matter for well-being and for “mapping” policies to outcomes along the different dimensions, while taking into account country-specific preferences, needs and circumstances.

The OECD Inclusive Growth Framework

The OECD is working on an Inclusive Growth Framework to assist policy makers in designing and implementing Inclusive Growth strategies. The Framework is evidence-based and seeks to enhance policy makers’ understanding of the trade-offs and synergies that exist between pro-inclusiveness and growth-friendly policies, the adverse effects of rising inequality on growth and the instruments that can be used to mitigate these costs, while turning inclusiveness into a driver of strong economic performance and growth.

Box 8. The OECD Inclusive Growth Framework

The OECD Framework is three-pronged:

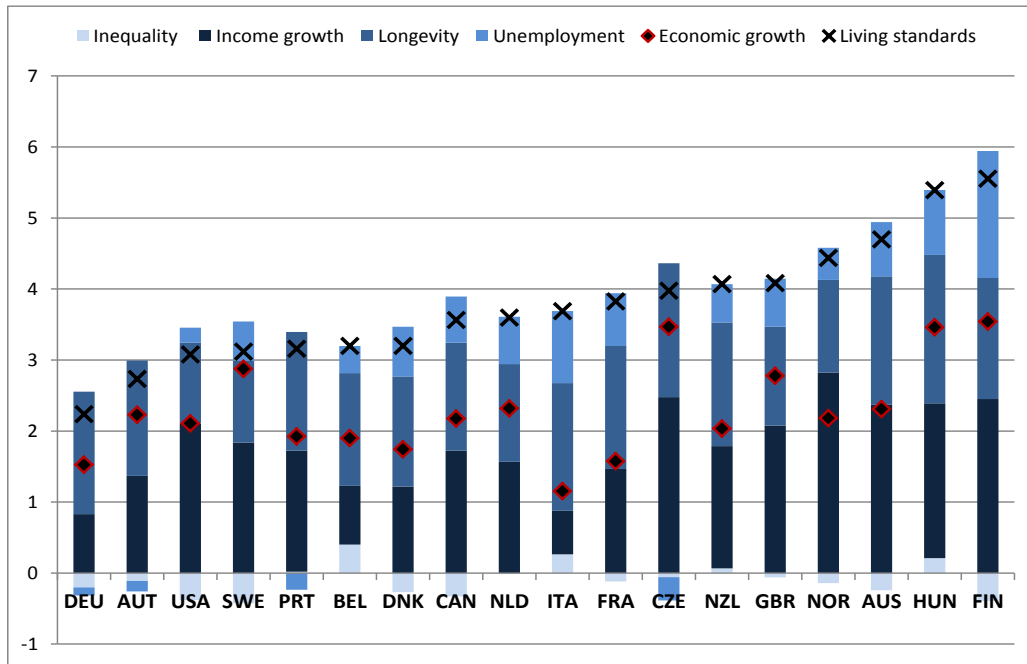
1. It is multidimensional, allowing for the assessment of the benefits of economic growth on both monetary and non-monetary outcomes, and how they are distributed among social groups. A multidimensional approach to Inclusive growth aims to simultaneously improve material living standards and achieve broad-based progress along other dimensions that matter for people’s well-being, taking into consideration countries’ levels of development.
2. It focuses on distribution, so that the effects of policies can be gauged not only from the perspective of a “representative” or average individual or household, which is the focus of conventional growth analysis, but also for different social groups, such as the poor, the near-poor or the “median”.
3. It is policy relevant, making it possible to identify trade-offs and complementarities among policies in different domains and institutional settings and provide policy makers with a toolkit for designing and implementing Inclusive Growth strategies.

The OECD Inclusive Growth Framework builds on the Organisation’s work on the policy drivers of growth, income inequality, well-being and development to identify and better understand the policies that can deliver improvements in living standards and outcomes that matter for people’s quality of life.

Using the OECD Inclusive Growth Framework it is possible to compare growth in income and in “living standards”, when non-income dimensions that matter for wellbeing, such as jobs and health conditions are taken into account. For example, living standards grew faster than income in most OECD countries before the crisis, reflecting falling unemployment and improvements in health conditions that led to increases in longevity. In the United States, income per capita grew by about 2% per year during 1995-2007, whereas living standards of the middle-class rose by just over 3% per year over the same period. However, growth in living standards was held back in some countries by rising income inequality.

Growth in income and in living standards in OECD countries before the crisis (1995-2007)

How to read this chart: Before the crisis, living standards (a combined measure of median and real household income, life expectancy and jobs) grew faster than GDP per capita in most OECD countries due to falling unemployment and rising longevity. This is despite rising income inequality in some countries, which had a negative effect on growth in living standards.



Source: OECD calculations based on OECD Annual National Accounts, OECD Income Distribution Database and OECD Health Data Base.

Inclusive Growth is particularly useful for emerging-market economies and developing countries, where it can play an essential role in poverty reduction. In those countries, Inclusive Growth can also launch a virtuous growth circle, where increased inclusiveness unleashes opportunities for social development and stronger economic performance.

Box 9. Session 1: Issues for Discussion

- Why is inclusiveness important for growth? How should the costs of unequal growth be assessed and where should their limits be drawn?
- Can inclusion enhance performance and deliver better outcomes than conventional policies that ignore the distributive aspects of growth?
- What are the key aspects of well-being that can be placed at the centre of a multidimensional strategy for Inclusive Growth?
- How can Inclusive Growth strategies be tailored for emerging-market economies and developing countries?
- Some countries have experienced growth and reduction in inequalities whilst others have grown more unequal. What are the key policy elements that account for these differences?

Session 2: Win-Win Policies for Equity and Growth

This session will address policy trade-offs between growth and inclusiveness with the objective of defining win-win strategies where complementarities between both objectives can be operationalized.

Box 10. Managing Trade-offs & Fostering Synergies

- Reforming tax systems is essential to promote equity without hampering growth. Introducing more progressive tax schedules, increasing taxes on capital and on immovable property, whilst combating tax avoidance and evasion will help us grow more inclusively.
- Increased labour market flexibility is a double edged sword. It is good for economic and employment growth, but also tends to widen wage inequalities harming the most vulnerable. Activation of vulnerable and under-represented socio-economic groups and measures to fight in-work poverty are growth-friendly pathways to inclusiveness in the labour market.
- Innovation and entrepreneurship are key drivers of growth but can also accentuate income disparities when opening up opportunities mainly for high-skilled individuals. Inclusive innovation policies include supports to small firms, simplified regimes for business start-ups, and access to finance and other essential business services.
- Reaching excellence through equity. Investing in education and skills of people at the bottom of the distribution will pay long-term dividends for the economy, enhance individual wellbeing and secure the future of our shared prosperity.

Economic theory provides much guidance on the policies that can strengthen economic performance and ultimately long-term growth. On the one hand, reforms to tax-benefit systems, unemployment insurance and active labour market policies, as well as pension and health care systems, for example, can do much to remove obstacles to greater labour utilisation and disincentives

to the participation of groups with weak attachment to the labour force, such as migrants, youth and women. On the other hand, policies in the areas of education and skills, innovation, and product market regulation are central to efforts to raise labour productivity and the overall efficiency of the economy. Efforts to improve the business environment, by reducing red tape and opening up protected sectors to competition, have the advantage of unlocking opportunities for investment and improving the overall efficiency of the economy.

Equally important is the recognition that pro-growth structural policies may also foster inclusiveness. In other words, by affecting the utilisation and productivity of labour, supply-side policies are likely to influence the way in which the benefits and rewards of growth are shared among the different social groups. For example, initiatives aimed primarily at enhancing the performance of students and facilitating their transition from school to work allow them to compete for better paying jobs and, depending on how they affect disadvantaged groups, may have an impact on the distribution of labour income. Reforms to tax-benefit systems can help to remove obstacles to labour force participation (e.g. reducing the tax burden on the income of second earners), which is supportive of growth, and improve the earnings prospects of otherwise discouraged workers.

Of course, there may be trade-offs between pro-growth and pro-inclusiveness policies, which need to be considered. For instance, a reduction in the level of protection of permanent jobs helps to reduce labour market duality but can disproportionately affect low-wage earners. Also, reducing the legal extension of collective wage agreements might lower labour costs and promote employment, which is good for growth, but it might also contribute to widening wage dispersion, which is undesirable from the point of view of inclusiveness. Moreover, shifting the tax structure away from direct taxes (labour and corporate income taxes) towards consumption, environment and property provides incentives to work and can encourage employment but may raise equity concerns at the same time. Greater competition in product markets can do much to encourage innovation and entrepreneurship, but it can also raise inequality to the extent that technological progress favours high-skilled workers.

In a number of areas, there is clear evidence that policies designed to reduce inequality can also boost growth. The clearest example is education. In OECD countries, there are signs that the completion of secondary and tertiary education can actually boost income. Addressing inequalities in both access to, and quality of, education can be expected to help lower inequality in labour income. Policies that address impediments to labour market participation, for instance by improvements in the access to childcare for women, or those that ensure a smooth transition from school to work, could lead to more equal labour market outcomes while boosting long-run growth.

Pro-growth structural reforms can also impact the equity aspects of other non-income dimensions that matter for Inclusive Growth, including skills and education, jobs quality, health or environment. For instance, an increase in non-standard employment, such as involuntary part-time or temporary jobs, can lower job quality, in particular for low-skilled workers. It can also increase job strain, adversely impact mental health, and reduce worker capacity to connect to social and professional networks. These trade-offs are also important to address as inequality goes far beyond income disparities. Some population groups, particularly those with lower levels of education and income, are less active in political activities, have greater health problems and children with lower performance at school. Disadvantaged population groups are also more exposed to insecurity, crime and environmental degradation.

Box 11. Session 2: Issues for Discussion

- How do macroeconomic fundamentals affect Inclusive Growth? What should be done to protect or enhance the redistributive role of fiscal policies in a period of fiscal constraint? What are the redistributive effects of monetary policy?
- What policies can make labour markets more dynamic whilst simultaneously encouraging workers to participate in the labour force and become more efficient?
- Are there any trade-offs in education and skills-related policies aimed at fostering Inclusive Growth?
- What is the right mix of policies to maximise the contribution of innovation and ICT policies to Inclusive Growth? How to mitigate the possible unintended consequences of innovation-based pro-growth policies on inclusiveness?
- How to ensure that credit flows do not mainly benefit the wealthy and politically well connected? How can the banking sector business model be improved to produce better social outcomes? Which reforms are needed to get the corporate governance rules right?

Session 3: Cities as Actors for Inclusive Growth

This session will look at the potential of cities to foster Inclusive Growth, identifying implementation challenges and areas for strengthening inter-governmental co-ordination.

Box 12. Spatially Concentrated Inequalities

- More of us are living in cities. 2008 marked the first time in which more than half of the world's population lived in towns and cities. It is projected that by 2050, the total urban population will have almost doubled from 3.4 billion in 2009 to 6.4 billion in 2050.
- Income disparities are more prominent within urban areas. In 2009, 17 of the top 25 US metropolitan areas had estimated Gini coefficients above the US national average.
- Harder on the fringes. People living in distressed neighbourhoods typically lack access to quality housing and public transport and are more exposed to high costs of living. Comprehensive investment in public transit can open up new employment and training opportunities for the most disadvantaged, promoting both growth and equity objectives.
- The main driver of urban inequalities is the skills gap. There are more skilled workers in urban areas than in non-urban areas, but their presence also attracts the presence of a high number of unskilled workers to service them.
- Educational disparities are large within metropolitan regions. In the Chicago region, for instance, school districts record high school graduation rates that range from 57% in the city of Chicago to over 95% in suburban areas.
- Urban Air pollution is a growing problem. Only 2% of the global urban population are currently living below the WHO Air Quality Guideline of 20µg/m³. The poorest are the most exposed.
- Cities on the frontline. Proximity to citizens means that cities can take the lead in promoting inclusive growth, by pursuing innovative education, healthcare and transport policies, boosting the quality and quantity of the housing stock and engaging in urban regeneration.

Local governments have an important role to play in the design and implementation of Inclusive Growth strategies. Many of the key policies that can be put in place to foster growth and inclusiveness are under the remit of local governments. While arrangements differ across countries, local governments are key actors in the delivery of education and health care services, and are taking on increasing responsibilities for social protection, labour training and employment. Local governments are also often at the forefront of pro-growth policy making, including in essential areas such as the provision of infrastructure and the regulation of business operations. Indeed, in the OECD, about two-thirds of government investment is carried out by local governments.

Local governments also face “place-based” challenges that have a bearing on Inclusive Growth. For example, while cities and local communities are sources of innovation and economic dynamism, they also need to deal with challenges related to increased inequalities and social segregation in economically depressed areas, which is accompanied by a concentration of unemployment and crime, as well as the costs of congestion, which weigh on economic performance and the quality of life of residents. Large cities also often have higher costs of living, particularly regarding housing, which reduces the purchasing power of low skilled workers. Low-income groups therefore tend to live in more distressed areas with limited access to public transport, good schools and job opportunities. Innovative approaches are therefore needed to address these challenges, creating a lot of room for an Inclusive Growth agenda at the local level. For instance, to ensure a better distribution of opportunities without undermining urban growth prospects, urban policy makers need to upgrade the skills of the local workforce, targeting the low skilled, regenerate distressed neighbourhoods, and ensure affordable housing options for low-income groups.

Local governments are close to the people! By virtue of their proximity to the population, local government policy makers are often better placed than their counterparts at higher levels of administration to “extract” information about the needs, demands and expectations of citizens. They can therefore play an essential role in the design of Inclusive Growth strategies, which need to reflect social preferences and be implemented in an efficient and accountable manner. Indeed, good governance is key: if institutions are weak and local governments can be captured by local interest groups, then growth may occur to the detriment of inclusiveness.

Advancing Inclusive Growth at the urban level will require the modification of the “competitive cities” paradigm that has prevailed in many places. Above all policies have emphasised the need to create business-friendly conditions to attract footloose investors. In many places there has been a tendency to favour highly visible investments in physical infrastructure and discrete “development projects” rather than softer, less glamorous investments in human capital, essential services and quality housing. Investing in the latter might have done more to enhance both the quality of life and the productivity of disadvantaged populations. Cities need to attract inward investment and highly skilled human capital, but the competitive cities paradigm has often led to policy choices which have done this at the expense of already disadvantaged groups.

Policy makers must not only pay more attention to potential complementarities and trade-offs among policy choices, but they must also think more seriously about integrated strategies for cities, rather than about discrete interventions that address the needs of specific constituencies. Realising the potential of such approaches will require improved co-ordination across sectoral policies, to better manage trade-offs among competing goals and, where possible, to realise potential synergies among them. There is also a need to deal with administrative fragmentation in policy design and service delivery, which often prevents cities from meeting their full potential for growth whilst simultaneously addressing inequalities.

Box 13. Session 3: Issues for Discussion

- There is much evidence that urbanization has helped reduce extreme poverty, in some places dramatically. But the rapid growth of cities has also been accompanied by proliferating problems with slum housing conditions, crime, pollution, and inequality. Is this inevitable or have some cities been able to address these challenges proactively?
- What cities have been most successful in reducing poverty and/or inequality? How did they do it? Which policies and practices have been effective in achieving less poverty and social inequity in cities, and did this strengthen or hinder economic growth?
- Many countries have experienced serious urban unrest in recent years, some because of perceived corruption amid poor economic conditions, such as the lack of jobs and inadequate basic services. To reduce tensions, what is more important: addressing the lack of transparency and accountability in government or attending to economic performance and service delivery?
- At the local level, which distributive measures have proven to be most effective in the pursuit of more Inclusive Growth? Can they keep pace with rapid urbanization? Have some cities been able to harness large investments in urban development to achieve more social inclusion? Can those investments also shape peoples' access to opportunities through better location of housing, improved transportation, and greater economic integration in communities?

OPINION NOTES

Data from the block: Inclusive Growth Requires Better Neighborhood-level Information, Mark Abraham, DataHaven¹

City leaders fill their public relations offices with press releases about business investments, lowered crime rates, and new quality-of-life amenities. While such positive news may bolster the morale of economic development officials, local residents know that citywide trends can be misleading. Even as a city improves, the conditions within disadvantaged neighborhoods may be getting worse. From 1970 to 2010, the share of US families living in “middle-income” neighborhoods dropped from 65 percent to 44 percent, as both the wealthy and the poor became increasingly concentrated. As this trend continues, the private investments and improved public services that result from positive urban growth are becoming more concentrated within a smaller number of wealthy neighborhoods.

Consider that as the inequality of wealth within our global cities has expanded, so has the inequality of violence. In the 1990s, the most dangerous neighborhoods of Chicago had about 6 times as many homicides as the safest one-third of the city, according to research by Daniel Hertz. Today that number is about 15 times. Even though homicide rates in Chicago have dropped overall, residents may not feel included in citywide progress when their neighborhoods drift further from the mainstream. Neighborhood-level data systems can make cities more efficient at solving problems like these, and empower people and organizations to lift up the fortunes of a city, one block at a time. In Chicago, efforts are now underway to analyze local-level information on the people involved in violent crimes in real time, so that public officials and service agencies can immediately pinpoint the micro-spaces that are impacted by crime hotspots, invest in safety improvements and interventions within the local social networks that are likely to be impacted by ongoing violence, and begin to close the divide.

By pinpointing the positive (or adverse) impacts of public investment, neighborhood-level data can help raise questions about resource allocation that may be challenging to leaders who are accustomed to thinking at a citywide scale. Consider the “million dollar blocks” project, which maps data on prisoners to illustrate how much money is being spent to imprison people from a single city block. In 2002 alone, Connecticut spent \$20 million in one year to imprison 387 people from the Hill – a high-poverty neighborhood in New Haven that is home to just 16,000 people. What if city and state policymakers had decided to spend a matching amount on affordable housing, healthy public spaces, job access, and other ways to make the impoverished Hill neighborhood a safer place? Armed with detailed information about spending in their neighborhood, residents can advocate for the resources they need.

To make good decisions about public resources, residents must have reliable measurements at a neighborhood level. The Census Bureau provides excellent information on cities as a whole, but its neighborhood data provide a “blurry movie” at best, and can require a researcher’s level of expertise to

1. Mr. Mark Abraham is Executive Director of DataHaven a nonprofit organization based in New Haven, CT USA.

evaluate in context. Additionally, Census data are not always inclusive of social cohesion, health conditions, government services, civic participation, or other critical aspects of wellbeing.

Because of these gaps in our local knowledge, regional leaders concerned about inclusive growth must develop formal systems for analyzing information that is of most interest to communities. These systems can help residents make use of information created by or gathered from among their neighbors, sometimes in the form of data produced through various community-engaged research programs. For example, mobilizing residents to tell their stories by taking photographs of problematic structures in their neighborhood can be far more powerful than simply providing lists of newly-vacant properties each year. Participatory budgeting data may take the form of video interviews and workshops, enabling residents to form a more direct connection to their neighbors and better understand their priorities for public services. Local information can also take the form of objective polling, as in the case of DataHaven's neighborhood-level wellbeing surveys, which allow issues of common interest to be pinpointed to the level of a single street intersection, and can produce neighborhood-level population metrics on issues such as food affordability or bicycling infrastructure, topics which would never be available through Census data.

At the national level, building these capacities requires a robust investment in data intermediaries—organizations like those of the National Neighborhood Indicators Partnership (NNIP) that facilitate the sharing and analysis of public data across agencies and sectors. These organizations can help translate highly-complex data sources into meaningful information that can be understood by all residents. When we can measure high levels of opportunity and wellbeing in all of our neighborhoods, we will know that our cities are prepared to grasp the broadest range of benefits as they grow.

The Global Empowerment Network: How Technology is Enabling Businesses of All Sizes to Enjoy the Benefits of the Global Marketplace, Usman Ahmed, Brian Bieron, and Stefan Krawczyk, eBay Inc.¹

There is a quiet revolution taking place in the global marketplace. Traditionally, only giant multinational businesses could tackle the task of accessing markets everywhere around the world because of the tremendous capital resources required to engage in cross border trade. Now, for the first time in history, hundreds of thousands of small local businesses (often with just 5 or 10 employees) are engaged in trade directly with consumers in dozens of other countries. Technology, particularly in the form of the Internet, is at the heart of this emerging new model for global commerce. Technology-enabled businesses of all sizes are able to simultaneously maintain a local presence, contribute to the local economy, and increase revenue through access to a global consumer base. At the eBay Inc. Public Policy Lab, we have labeled this new model of direct small and medium size enterprises (SME) access to global commerce the Global Empowerment Network.

The Global Empowerment Network is not a dream, vision or promise of a better future through technology. It is at work today. We have conducted economic analysis on the trade patterns of technology-enabled SMEs around the world using our online marketplace service. The findings of our research are clear, unmistakable and illustrate a kind of global trade that is truly revolutionary. The trends regarding technology-enabled SME traders are global. Small enterprises using Internet platforms and services trade globally at rates unlike traditional SMEs, whether based in the US, EU, or developing countries.

Take Australia for example, where only about 2% of traditional businesses export. Over 75% of technology-enabled Australian SMEs engage in exporting, based on our Marketplaces platform data. Traditional Australian exporters reach on average 3 different markets; SMEs using our platform average 28 markets! Finally—and most relevant to the concept of a more inclusive marketplace—in Australia, the top 10% of traditional exporters account for 98% of the exports, whereas on our platform we found that the top 10% of exporters only accounted for 46% of sales. These technology-enabled merchants export at a higher rate to more countries and with less concentration than their offline counterparts. Moreover, and perhaps more exciting, these trends held when we looked at merchants in the Peru, Indonesia, France, South Africa, Germany, India, Chile, Ukraine, the United States, Jordan, Indonesia, and Thailand.

It is helpful to come down from the high-level statistics to a specific case study. Roberto owns a small technology-enabled business in Chile called “We Are in Chile”. He sells locally manufactured books and media; 90% of Roberto’s sales are outside of Chile and he has sold to consumers in China and Slovakia, among a number of others. Roberto’s words demonstrate the opportunity far better than any statistic, he says:

“I have created a job for myself and I am a middle class, independent business owner with a good living standard – and I have created that for myself.”

1. Mr. Usman Ahmed is Policy Counsel, eBay Inc., Public Policy Lab. Mr. Brian Bieron is Executive Director, eBay Inc. Public Policy Lab. Mr. Stefan Krawczyk is Director Associate General Counsel, Government Relations eBay Inc. and Vice Chair of BIAC’s Committee on Digital Economy Policy (CDEP).

This is the Global Empowerment Network where an entrepreneur can build a “global” company instantly so long as she has access to the Internet, the services that sit on top of the Internet, and the logistics networks that help to deliver physical products globally and efficiently.

Policy is also an essential factor in creating and maximizing the value of a truly transformative Global Empowerment Network. Governments around the world need to understand that their choices have a tangible impact on the ability of small technology-enabled businesses to enjoy the benefits of the global marketplace. Policymakers must carefully consider issues like increased broadband proliferation, simplified customs regimes, robust intermediary liability protection, a balanced intellectual property framework, and a regulatory regime that enables innovation in financial services

We sit at the dawn of a new era of inclusive globalization. Instead of a global system open to only 500 global Multinational Corporations (MNCs); the Internet and mobile technology could enable 5 million, or even 50 million micro-MNCs all over the world. The evolution of this technology-enhanced SME-driven global marketplace is good economics because it means more growth & wealth creation; it is good global politics because it responds to questions about the current state of globalization; and, it is good for society because it is a more inclusive global future. We need to make the right policy choices to help achieve this future.

Beyond the Equity vs. Growth Dilemma: Educating Opportunity Youth, Melody Barnes, Melody Barnes Solutions¹

For too long policy makers have treated the issues of equity and growth as tangentially related or even mutually exclusive. But for America to successfully address critical societal challenges, we must move beyond an “either/or” frame and pursue smart opportunity policies to drive growth. The need is most acute when it pertains to our human capital, and a compelling place to start is with an overlooked and underutilized source of talent: “Opportunity Youth.”

Opportunity Youth are 16-24 year olds—disproportionately individuals of color—who are neither in school nor the workforce. There are at least 6.7 million of these young people nationwide: one-sixth of the U.S. youth population. Many have been denied opportunities for productive social engagement due to challenges experienced in the foster care and juvenile justice systems. Many lack health care and are, or have been, homeless. These youth impose an enormous and unnecessary economic burden on the U.S. The aggregate social burden over the lifetime of these young people—including lost taxes and earnings, taxpayer paid health care, criminal justice costs and social service transfer payments—was estimated at \$4.75 trillion in 2011.

Any business with assets generating such significant losses would hire new management and demand a plan for growth. America’s Opportunity Youth are just such an asset: they are a vital, as yet untapped source of intellectual energy, cultural vitality, and innovation. But before we can harness the talent of Opportunity Youth, we must first help them overcome significant barriers, starting with education.

A number of programs have demonstrated success in helping level the educational playing field for Opportunity Youth, including YouthBuild, National Academies Foundation and Year Up.

For example, Year Up provides low-income young adults with an intensive one-year training program combining hands-on skill development, college credits, corporate internships and intensive supports. Most Year Up graduates go on to great success, but Year Up serves only 2,100 young adults annually.

Innovations in higher education are creating new pathways to credentials for students juggling work, family, and school. Competency-based learning for 4-year programs and higher degrees shows great promise if it’s grounded in a robust intellectual and applied learning experience for students. By measuring student knowledge rather than classroom time alone, competency based education allows students to earn college degrees more quickly at less cost. The U.S. Department of Education recently approved two new programs, and at scale, this model could help hundreds of thousands of students—including Opportunity Youth—achieve educational parity with their peers.

Other innovative pilots—for example, dual enrollment and early college for high school students—should be replicated to meet the scale of our national challenges. And all must be based on the expectation of student success and squarely focused on a goal of creating robust pathways to careers in high demand sectors.

In order to ensure these types of programs give Opportunity Youth the best chance to participate in high growth occupational sectors and realize their full potential, we must move our policy environment beyond its current status, best described as “program rich but system poor.” Program level success measures are vitally necessary but vastly insufficient to meet the scale of our national

1. Ms. Melody Barnes is CEO of Melody Barnes Solutions.

challenges. We must retool our systems at the local, state and federal level to help successful programs scale.

Why is it critical we address this scale challenge? Because Opportunity Youth need to be part of the solution to meet America's demographic driven growth challenges.

By 2030, nearly one in five Americans will be over 65. At the exact same time, populations of color will become a larger share of the workforce whose productivity will support an aging society. In fact, people of color will account for all of net workforce growth in the U.S., meaning that like other young Americans, millions of Opportunity Youth will be required to shoulder an increasing share of the costs associated with their elders.

To sustain its social safety net, make growth enhancing public investments while maintaining a competitive tax and investment environment, America will need a significant portion of the Opportunity Youth population to be at the leading edge of innovation and job creation. Even with an immigration policy that encourages talent from abroad to remain in the U.S. – something current policy very nearly outlaws – we will need to aggressively cultivate more diverse talent at home.

Opportunity Youth are a good group with whom to start. We can't demand that anyone become an entrepreneur, register a patent or write a blockbuster novel or movie. But we can ensure that every young person has the opportunity to succeed. And to do so, we must scale smart education policy by reforming systems that can propel millions of them into the vanguard of innovation, capital formation and growth.

Where's the Love for Governmental Collaboration? Suburban Partnerships Need Our Support, MarySue Barrett, Metropolitan Planning Council¹

In communities like Park Forest just south of Chicago, there's a natural longing for the past. Life used to seem logical in this planned community. A high school graduate could get a decent job at Hollymatic, which until 1982 -- almost 20 proud years -- manufactured the machine which made standardized hamburger patties, revolutionizing the fast food industry. A Hollymatic employee could earn enough over time to buy a home, shop at Sears at Park Forest Plaza, and even support a family.

Starting in the 1970s, the world seemed to develop a fissure, swallowing up this grand bargain. Calculated business decisions triggered a tsunami that closed plant after plant. Thousands of laid off workers quickly slid from middle-class status to barely getting by. As more jobs left and businesses closed, taxes on remaining residents and businesses climbed, becoming uncompetitive with neighboring communities.

The Great Recession of 2008 delivered another body blow to communities that never fully regained their footing during the late 90s boom. The damage wrought was physical—abandoned commercial strips, vacant industrial sites, foreclosed homes—and deeply psychological.

In this inhospitable environment, one of the most exciting experiments in collective action was born. Illinois is infamous for having more units of local government than any other state and has long subscribed to the every-town-for-itself school of economic development. But desperation can breed innovation. After south suburban towns like Chicago Heights and Richton Park saw housing values slide by more than 25 percent since 2000 and pressures on their budgets intensify, local leaders became more receptive to joining forces to pursue redevelopment.

Inspired by Seattle's ARCH venture across 15 suburbs, the Chicago Southland Housing and Community Development Collaborative today comprises 23 communities. They jointly analyze vacant property trends – in 2012, more than 7,000 Southland properties filed for foreclosure – and target limited resources, linked by shared staff.

Every step of the way, these communities have been tested. The Collaborative's theory of change is solid: that developers and investors look at markets, not individual municipalities and that smaller communities must band together to promote their shared assets. And the vision of clustering economic activity along transit, freight, and river corridors is sound. The intermodal assets of this part of Chicagoland are astounding: there are two major intermodal terminals plus four commuter rail lines with 33 stations and five freight lines that crisscross the region, attracting interest from the growing transportation logistics sector. But the resource pyramid needed to implement land acquisition and redevelopment is still shaky. Early philanthropic support launched the Collaborative. More than \$450,000 in foundation support leveraged over \$26 million in public funds. Those resources are laying the groundwork for attracting private investors. However, like a triangle balanced on one point, some of those public sources have destabilized the Collaborative. One example is a \$6 million dollar grant from the state that came from a disaster recovery source which limited the funds to being used in only four communities. The good news: More than 90 homes were demolished or rehabbed. The bad news: The Collaborative's hands were tied and they were unable to target those dollars in priority development corridors.

Despite challenges, the Collaborative's track record suggests that other regions could benefit from this development model. And national advocates could help remove antiquated federal formulas

1. Ms. MarySue Barrett is President of the Metropolitan Planning Council.

and other roadblocks that discourage communities from coming together and, ironically, reward competition rather than cooperation.

Collaboration is aptly referred to as an unnatural act. Our culture is so skewed to a winner-take-all mentality that the idea of joining forces requires inspired leadership. The Southland Collaborative is seeing early, promising results from a shared development fund and land bank. In the diverse community of Blue Island, the new TOD Fund has supported preservation and rehabilitation of an affordable housing development while the Land Bank has acquired a distressed condo property in the midst of their walkable downtown, halting further disinvestment.

Having tools that are up to the job of larger-scale challenges is another replicable lesson. An explicit focus on the cargo sector's potential in the south suburbs has attracted Sterling Lumber to expand their operations on a newly assembled 40-acre site in Harvey and Phoenix. The company is investing \$10 million in this public-private venture and will hire 200 people.

While bootstrapping and creativity is beginning to reverse the Southland's downward spiral, the Collaborative will be difficult to sustain without federal and state policy changes. Formula funding to municipalities must be complemented by competitively-awarded, flexible allotments for interjurisdictional efforts. Innovative, locally-designed tools like land banks and development funds must be rewarded with advantageous financing terms. And federal, state, and county leaders must blend their voices with these local entrepreneurs who are clearly signaling just what reinvention looks like.

Economic Growth that is More Inclusive Means Stronger, More Equitable Growth, Heather Boushey, Washington Center for Equitable Growth¹

There's growing evidence in the United States and among other members of the Organisation for Economic Co-operation and Development that there is no conflict in economic growth that is also more equitable across society. In fact, new research shows that a lack of income inclusivity can hurt overall economic growth. This is an important observation that policymakers in the developed economies of the world today need to take into account.

But let's begin with the opposite observation, that rising levels of income inequality—such as those seen in the United States and some other OECD countries over the past 30 years—can seriously crimp the growth of economies as a whole. There is evidence that rising inequality can reduce overall demand for goods and services, limit access to education and workforce development, hamper entrepreneurialism, and undermine the responsiveness of political and economic institutions to the vagaries of the business cycle and changing economic fortunes.

Rising income inequality affects how families function. How adults in families fare on the income spectrum matters immensely to our current workforce as they seek to raise families or save money to form families in the near future. And how those adults care for and nurture children, affects our future workforce. Importantly, as women increasingly move out of the home and into the workplace, a caregiving gap and a “time bind” are now clearly evident.

Income inequality adds an important wrinkle as families experience work-family conflicts in strikingly different ways based on where they sit on the income spectrum. Some families are able to “do it all” thanks to high incomes and flexible workplace standards. In these families, children are more likely to have the emotional and financial support to become productive workers and entrepreneurs when they enter the workforce. Unfortunately, too many families do not “have it all.” Their work schedules conflict with the needs of their families, they often have no paid time off, and their incomes are too limited to pay someone to make up for that lack of flexibility.

Worsening income inequality also affects directly how families behave as consumers in the economy. It is well established in empirical economics that when additional income accrues to those at the lower end of the income distribution, there is a larger effect on demand than if additional income goes to those at the very top. More recent economic research also concludes that the rich spend a lower proportion of their income than do other families over a longer time horizon. This body of work shows that changes in the distribution of income have important implications for demand, and therefore for the stability and growth of the economy. What can we do to turn things around? At the Washington Center for Equitable Growth we are exploring whether and how high levels of inequality affect growth and how a more inclusive economy works better for everyone. On the human-capital side, there are a variety of ways to help workers avoid conflict between their jobs and their family life. States and localities across the United States are showing the way forward for inclusive policies that support middle-class families by enacting laws allowing workers to earn paid sick days. And California, New Jersey, and Rhode Island now have statewide insurance programs in place to provide income when workers need time away to welcome a new child or to care for a seriously ill family member.

On the consumption side, it is abundantly clear we need to realign growth in productivity with growth in wages so that all workers and their families benefit as our economy becomes richer. Today, we know that an economy built on rising middle-class debt is ultimately unsustainable. The incomes

1. Dr. Heather Boushey is Executive Director and Chief Economist at the Washington Center for Equitable Growth, and Senior Fellow at the Center for American Progress.

of middle-income families must rise commensurately with productivity gains in order to support similar consumption growth.

More broadly, we also need a more nuanced understanding of what makes a healthy and sustainable economy. For several decades now, the dominant view in the field of economics has been that the economy is a collection of individuals pursuing narrowly defined economic self-interest, yet recent research suggests the need to take a broader view of what motivates individuals.

This is why we applaud the OECD Inclusive Growth initiative, which recognizes the need to focus on everyday people and their broad-based well-being. This is the right approach. The OECD's official measures of quality of life, such as health status, education and skills, work-life balance, and social connections, also have an effect on overall economic growth.

A growing economy that is more inclusive and thus stronger requires policies that recognize how everyday families work and live today—policies that support equitable growth by caring for workers, encouraging stable consumption, and supporting families as they raise and educate the next generation of people to power our economies forward in the 21st century. This new vision of economic growth must be a top priority.

Inclusive Growth for All Americans: How Will We Know It When We See It?, Sarah Burd-Sharps, Patrick Guyer and Kristen Lewis, Measure of America of the Social Science Research Council Angela Glover Blackwell, PolicyLink¹

How's life in the United States? If you ask someone in the Los Angeles neighborhoods of Bel Air or Brentwood, where life expectancy is nearly 85 years and two out of every three adults have a university degree, you'd likely find that life is pretty good. Only 20 miles southeast in the South LA neighborhood of Watts, where life expectancy is twelve years shorter at only 73 and one out of every two adults never finished high school, the statistics tell a starkly different story.² If the United States wants to promote inclusive growth that delivers "better living standards for all" with benefits that are "shared more evenly in society,"³ we need to know if and when we are succeeding. For that, we need measures that show which people and places are surging ahead and which ones are being left behind: measures that track social outcomes and well-being directly rather than using income measures as proxies for progress.

The standard yardstick of growth is Gross Domestic Product (GDP). This important gauge of market activity is a useful tool for economic policymaking but is silent on questions like "growth for whom," "growth for what," and "growth at what cost" that lie at the heart of inclusive growth. GDP is being used to make decisions for which it was never designed. In late 2009, GDP began to increase for the first time since the onset of the Great Recession in 2007. Yet home foreclosures were still on the rise and unemployment was nearly 10 percent. The good news of GDP growth was at odds with peoples' everyday experiences of diminishing opportunities, flat wages, and skyrocketing inequality.

What Other Measures Are There?

The disconnect between market activity and the human condition is driving a growing interest in true measures of well-being; recent years have seen an explosion of interest in "dethroning GDP" and finding new and better ways to gauge societal well-being.

At the Social Science Research Council, Measure of America developed the American Human Development Index to address two key shortcomings of GDP: its failure to measure human well-being and its silence on the distribution of well-being and access to opportunity in America's communities. The American Human Development Index is a modification of the UN's Human Development Index (HDI), an easy-to-understand measure that has become one of the most widely used indexes of well-being in the world. Like the standard HDI, the American Human Development Index measures the same three basic dimensions of health, education, and income, but it uses indicators that better reflect the U.S. context and allows for disaggregation at the state and local levels.

Life expectancy at birth is used as a proxy for health; education is measured using school enrollment and degree attainment. Median personal earnings data capture material standards of living in the Index, in part because this median better reflects the distribution of the benefits of economic growth than an average or per capita income figure can.

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1. Ms. Sarah Burd-Sharps is Co-Director of Measure of America. Mr. Patrick Guyer is Chief Statistician, Measure of America. Ms. Kristen Lewis is Co-Director of Measure of America.
 2. Burd-Sharps and Lewis, A Portrait of California: California Human Development Report 2011. <http://measureofamerica.org/california/>.
 3. Angel Gurría, OECD Secretary General.

What are some benefits of this Index in the context of today's deeply divided American political landscape?

It's less polarizing. The human development index moves away from a binary "us-them" way of looking at advantage and disadvantage, as today's poverty measure does, to one that allows everyone to see themselves along the same spectrum. In addition, the Index is made up of indicators that people across the political spectrum agree are basic building blocks of a decent life: health, education, and income.

It allows for a deep look at local geographies as well as disaggregation by race, ethnicity, and gender. The greatest gaps in well-being in America are often found within big cities, in neighborhoods that are worlds apart despite being separated by only ten or twenty blocks. Racial and ethnic groups living in the same county or city often have starkly differing sets of choices and opportunities. Measures that give a whole metro area or state a single score obscure dramatic differences in everyday experience and life trajectories.

It connects sectors and silos to foster the development of comprehensive solutions. Many advocacy groups concentrate on a single issue, such as school reform, affordable housing or asset building. The human development approach looks at how a host of interlocking issues act together to shape an individual's life chances. This multidimensional approach has been effective around the world in fostering understanding of, and solutions to, complex problems.

It taps into the American competitive spirit. Annual well-being rankings stimulate healthy competition and spur policymakers to prioritize improving people's lives.

Despite occasional downturns, America's GDP has increased five-fold since 1960. The American HD Index tripled over this time, representing important though considerably less dramatic progress. Growth in these two measures has become more and more divergent since the 1970s, underscoring the extent to which GDP growth increasingly does not translate directly into well-being gains for ordinary Americans. To identify policies that drive inclusive growth, we need better tools for measuring where we are and whether we're moving in the right direction. The American HD Index is one such tool that should be used alongside GDP to evaluate progress and formulate better policies to ensure that economic growth is truly inclusive and contributes to expanding well-being and opportunities for all.

Inclusive Cities for Informal Workers, Marty Chen, Harvard University¹

In most developing countries, well over half of the urban workforce is informal.² Yet informal workers - and their livelihoods - tend to be ignored or excluded in city planning and local economic development. No amount of social or financial inclusion can make up for exclusion from city plans and economic policies. The urban informal workforce, especially the working poor, need to be recognized, valued and supported as economic agents who contribute to the economy and to society.

Consider three groups of urban informal workers. Home-based workers produce a wide variety of goods and services from their home: from garments and textiles, craft items, and prepared food, to electronic goods and automobile parts. Yet most do not have secure tenure or basic infrastructure services to make their homes into productive workplaces; and many face evictions and relocations. Street vendors provide easy access to a wide range of goods and services: from fresh fruits and vegetables to building materials; garments and crafts to consumer electronics; prepared food to auto parts and repairs. They buy goods from both formal and informal suppliers and pay for services provided by porters, security guards, transport operators and others. Many pay fees for licenses, permits or the use of public space, creating revenue for local governments. Yet most lack a fixed and secure vending site; most face harassment from local authorities on a daily basis (including demands for bribes, arbitrary confiscations of merchandise, and physical abuse); and many face the risk of eviction. Waste pickers collect, sort, and recycle waste: helping to clean city streets and reduce carbon emissions. Yet they are not recognized for their services and are often denied access to waste.

Urban renewal schemes tend to intensify the disadvantages faced by the urban informal workforce. Consider the case of India where four out of five urban workers are informal. Across India today, urban renewal schemes are undermining urban informal livelihoods. Home-based workers are being forcibly relocated to the periphery of cities. Construction workers are being displaced by machines. Street vendors are being evicted from their traditional markets. Transport workers - bicycle rickshaw drivers, horse cart drivers, cart pullers, head loaders - are banned from certain roads. Waste pickers are denied access to waste and are not allowed to bid for solid waste management contracts. In the name of modernity and growth, 80 per cent of the urban workforce in contemporary India faces economic exclusion, if not loss of livelihoods.

What the working poor in the urban informal economy need most urgently is recognition and inclusion as productive economic agents: inclusion in city planning, the allocation of urban land, basic infrastructure and transport services, and local economic development. Otherwise their livelihoods will remain threatened by the juggernaut of urban renewal. No amount of social and financial inclusion can compensate for the costs of having one's livelihood undermined or destroyed.

Recognition and inclusion of urban informal workers as economic agents is possible. In several cities in India, home-based workers have received basic infrastructure services to improve their homes-cum-workplaces; street vendors have been allocated vending sites by the local municipality; and waste pickers have received contracts from the local municipality to collect, sort, and recycle waste. Most recently, in February 2014, the Parliament of India passed a law to regulate and protect

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1. Dr. Martha Chen is Lecturer in Public Policy at the Harvard Kennedy School of Government, Affiliated Professor at the Harvard Graduate School of Design, and International Coordinator of the Women in Informal Employment: Globalizing and Organizing (WIEGO) Network.
 2. The data cited in this note are official national data compiled by the global network Women in Informal Employment: Globalizing and Organizing (WIEGO). The other evidence cited in this note is from a 10-city study of urban informal workers by the WIEGO network and local partners.

street vendors. There are similar examples from elsewhere in the world. Over 6,000 street vendors in a central market area of Durban, South Africa received infrastructure and technical support. Waste pickers in Bogota, Colombia are being paid by the municipality to collect, sort and recycle waste. And the Government of Thailand has adopted an act in support of home-based workers.

What is needed is an approach to urban planning and local economic development that recognizes the contributions of the informal economy and seeks to integrate informal workers - and their livelihoods - into urban planning and economic policies. What is needed is an approach that promotes "hybrid cities" designed to integrate and support both the informal and formal economies. What is needed is an approach that values "economic diversity": large and micro enterprises, formal and informal activities. What is needed is an approach that would promote "inclusive urban planning" by inviting organizations of urban informal workers to have a seat at the policy table. This will require a radical reappraisal of urban planning to promote the equitable allocation of urban space, urban services, and urban infrastructure in support of urban informal livelihoods, not just formal firms. This will also require that the working poor in the informal economy are organized and have sufficient voice and bargaining power to help shape the development trajectories of the cities in which they live and work.

Civil Society Drives Inclusive Growth, Lindsay Coates, InterAction¹

Civil society is the space where we act for the common good. An equitable society needs a vibrant and diverse civil society. Real participation requires strong citizen engagement and feedback. Civil society organizations are the most common conduits to include the voice of citizens. Civil society, when it works, encourages greater transparency and accountability and may reduce corruption. NGOs, which often have a strong history of working in communities, are crucial in this endeavor.

Working from the premise that civil society is essential for effective, inclusive and sustainable development, InterAction believes that we must seek out marginalized groups. And trying is not enough. It is one thing to have symbolic seats at the table for dozens of marginalized groups` but it is another thing to promote participatory approaches that can be influenced and changed in response to their needs and views. Would-be practitioners of inclusive development must adapt to the sheer diversity of civil society. Civil society ranges from established NGOs to on-line social movements without a “legal” frame work; from radical social movements to labor organizations to religious leaders, faith communities and faith based organizations; from grass roots organizations to cooperatives owned and controlled by their members.

One of the most difficult challenges for civil society—particularly NGO staff—is to include those with whom they disagree. A local faith or tribal group might have very conservative views on women’s rights, but gender roles are critical to inclusive growth and development. A promoter of rights-based development must still work with established power structures and very diverse cultural orientations. We must seek to advance sustainable and dignified lives for everyone. It is in these difficult situations where inclusion matters the most, and where NGOs have a particularly important role to play. The diversity of US civil society is part of the identity of civil society; international civil society groups (like U.S. NGOs) are well equipped to ensure everyone has a seat at the table and a voice for inclusive growth.

Civil society is at its core about creating the necessary enabling environment that will ultimately result in long term social change. While technology can be an amazing tool, it is not a silver bullet and cannot replace the human interactions needed to drive change. InterAction last year compiled a list of recommendations for the U.S. government on how best to help citizens engage more fully in planning their own futures. It is all about human interactions, sustained and methodical, built toward change.

The process of citizen engagement is not linear or straightforward. It is not something that can be delivered like a vaccine. So how does this shape our expectations for civil society? What have NGOs, particularly those that focus on working with local partners, learned about citizen engagement? Here are two things we know.

First, citizens and communities have their own strengths—such as ways of working together and local networks that can be leveraged. Effective engagement takes the time to understand and build on these resources. Methods of engagement that fit with local reality are more durable and successful; they also require more time and effort. As part of InterAction’s current round of awardees in our Best Practices Initiative, we have focused on NGOs that work collaboratively and build on local assets. These programs are innovative because they rely on local expertise. In the NGO community, we work closely with communities to try and match up resources with local capacity and strengths.

Second, integral to engagement with civil society and acting on citizen feedback is a willingness to acknowledge failure and be prepared to make course corrections, even when they might be

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uncomfortable. We have to ask ourselves very hard questions—who did we leave out? How did that happen? How can we change our practices? Donors, governments, and NGOs must be willing to be publically transparent about what has worked and what needs improvement. One-off consultations and a lack of follow-up can result in cynicism and unfortunately, disengagement. Getting feedback and mustering the political will to act can be a messy and lengthy process.

Ultimately, civil society is about the right of people to have a say in their own lives and communities. How will we ever know what works, what gets to the heart of the matter, unless we ask respectfully and act inclusively. This underscores what any vibrant civil society knows about effective development and inclusive growth; that efforts fail without community pride and ownership.

Educational Choice, Social Mobility and Inclusive Growth, Ilja Cornelisz, Teachers College, Columbia University¹

Higher education establishes technological and intellectual foundations for the economic advancement of developing regions. At the same time, the growing globalization of higher education may challenge this view by creating new avenues for international migration by those who are university educated. Online education alone enables a student in a developing region to complete a university degree from a fully accredited institution in another country without leaving their home. Not only are some potential migrants able to prepare themselves in advance to compete for jobs in a destination country, it is conceivable that regions may try to attract international talent by including a distance education at a local higher education institution (HEI) into their recruitment efforts.

Whereas people disagree on what level of income inequality is desirable for fostering economic growth, there is almost uniform agreement on the importance of social mobility and inclusive growth. Many commentators also argue that education is an important link between growth and mobility, and suggest school choice expansion as the simple means to obtain both. However, emerging results on educational choice are complex, highlight considerable risks regarding social mobility, and carry with them important policy implications.

Social mobility is seen as a prerequisite for a fair society, in which all people, regardless their background, have a chance to succeed in life. Cross-country findings, such as reported by the OECD, show an inverse relationship between income inequality and social mobility. This so-called "Great Gatsby Curve" indicates that income inequality largely coincides with poor intergenerational mobility. Policy makers would like to understand which factors within their own constituency inhibit such mobility. In their most recent effort, a group of economists at Harvard University and the University of California, Berkeley, focused on trends in social mobility over time and across regions within the US. The authors identify five main factors related to greater upward mobility. Among them is indeed "less income inequality". The others are "family stability", "social capital," "less residential segregation," and "better primary schools". For at least a few of these, educational choice can have an important impact.

Nations around the world continue to search for ways to improve schools, as a means to enhance the skills and employability of their youth and reduce inequalities in lifetime outcomes. Aiming for greater efficiency in education, governments increasingly employ a variety of market-based approaches in providing and funding education. The main argument is that educational quality would benefit both from school-level competition and from improvements in matching schools to the heterogeneous educational demands of students. Also, by providing school choice, households in poor segregated neighborhoods would be able to escape low-quality neighborhood schools, which would foster equity in education and improve social mobility. More in general, educational choice will unbundle housing and schooling decisions, thereby affecting housing prices and observed residential sorting.

While the conditions of educational choice are often still unresolved at the political level, choice has in practice become an integral part of the educational landscape in many countries. For OECD countries, as reported in the "Education at a Glance 2010" report, opportunities for school choice have generally expanded over the last 25 years, and particularly so through ongoing processes of public school decentralization and newly enacted funding mechanisms. However, some of the market assumptions on which productive gains are premised have been challenged and empirical results seem

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to imply choice only modestly improves performance. There is also evidence that expanding choice leads like-minded households to flock together and leave relatively integrated schools. Choice thus has the potential to increase stratification and student segregation, as has been documented for Denmark, Sweden, New Zealand, Chile and some charter school programs in the US. Such sorting can yield negative effects for the achievement of some students. The latter result is often attributed to so-called "peer effects" in education. For example, the OECD's PISA results show that the socio-economic composition of schools has an important impact on student achievement, even after controlling for individual background.

While efficiency has traditionally been an important issue in education policy reform discussions, there is an increasing concern that school systems should also seek to integrate students from a diversity of economic and racial backgrounds into each school to gain equality of educational opportunities. When expanding choice, both objectives should thus be taken into account. Whereas in theory it is possible to design educational choice in a way that addresses both efficiency and equity in education, important tradeoffs exist. For example, a system in which substantial resources are devoted to transportation and compensatory funding for minority, low-income and special-needs students, as to improve their educational opportunities and labor market prospects, cannot spend those same resources on improving overall educational efficiency. In addition, in ensuring educational equality, and to counterbalance the risks associated with choice and increased student segregation, a rich body of regulations and extensive monitoring will need to be in place regarding, for example, school information, admission policies, school fee restrictions, transportation services, and curriculum requirements.

The educational policies and regulations described above can be complex and costly to implement indeed. However, they also seem highly preferable, and even profitable, when acknowledging the importance of high quality and integrated schools for educational efficiency and equity. In fact, designing educational choice in such a way that it provides equal opportunities for individuals—regardless their socio-economic background—seems no less than essential in order to promote greater social mobility and ensure a pathway to inclusive growth.

The Growing Globalization of Higher Education: New Pathways for Migration and the Consequences on Inclusive Growth, Peter A. Creticos, Institute for Work and the Economy¹

Higher education establishes technological and intellectual foundations for the economic advancement of developing regions. At the same time, the growing globalization of higher education may challenge this view by creating new avenues for international migration by those who are university educated. Online education alone enables a student in a developing region to complete a university degree from a fully accredited institution in another country without leaving their home. Not only are some potential migrants able to prepare themselves in advance to compete for jobs in a destination country, it is conceivable that regions may try to attract international talent by including a distance education at a local higher education institution (HEI) into their recruitment efforts.

Authors Michael Barber, Katelyn Donnelly and Saad Rizvi, in their essay, “The Avalanche is Coming: Higher Education and the Revolution Ahead,” outline an alternative universe of global higher education competition. They argue that universities will necessarily adopt new market strategies by focusing on research, by catering to elites, by specializing in subject matter areas, by partnering with critical regional industries, or achieving strategic national objectives. Place-based HEIs that are not able to occupy a specific niche will have to find other ways to break away from a single physical location.

All-in-all, there are at least six pathways to an international education. There are, of course, “traditional” international student programs. Also, there are many dedicated executive education programs that are time limited and require the return of the students to their respective countries of origin. International accreditations also serve to break down national barriers. Many U.S. and Canadian HEIs enjoy joint accreditation and the North American Free Trade Agreement contains language aimed at including Mexican institutions. European countries, through the Bologna Accords, have established the European Higher Education Area in order to bring about greater educational comparability, compatibility and coherence across the region.

Several HEIs are expanding their operations to overseas venues. Some are adding overseas campuses or are establishing international partnerships. Some HEI systems, such as Laureate University, are able to offer intra-system transfers, enabling a student to start a course of study at a local institution and complete that study in a destination location, even if that is in a different country.

Finally, universities are expanding their reach through online education programs such as non-credit massive open online courses (MOOCs) as well as accredited programs leading to a degree. While these programs are not designed specifically to attract international students, they are not limited by national boundaries, thereby making it possible for students to attend from anywhere in the world.

As higher education becomes more globalized, the supply of well-educated workers will expand and the value of certain credentials may become diluted. The Global Auction: The Broken Promises of Education, Jobs and Incomes by Phillip Brown, Hugh Lauder, and David Ashton discusses the international commodification of higher education and the implications for economic mobility and regional growth. The authors make the case that a few elite institutions will continue to thrive and educate generations of leaders, however, the vast majority of higher education institutions will be relegated to turning out talent who support the operational needs of industry and government. Simply put, a four-year university education or more will be needed just to remain competitive in the workplace; only a few will realize any significant economic advantage from a university education.

1. Dr. Peter Creticos is President/Executive Director of the Institute for Work and the Economy.

Inevitably, workers will go to where there are opportunities and this may lead to various countermeasures. Countries that fear a glut of new, well-educated immigrants may elect to erect other protocols that inhibit easy entry into a labor market. Sending countries also may seek to inhibit the outflow of the best and the brightest talent who carry credentials that are recognized elsewhere.

The scale and scope of changes in the delivery of higher education services are still very much a matter of conjecture. The possible migration implications are even less well understood. At the most basic level, a new information system is required that will give a full picture of each of the modalities for obtaining an international education, including those that are intended to serve primarily a domestic market since motivated students will find ways to repurpose degree programs to meet their personal objectives. The global migration implications take the phenomenon of an international student to a different level. An early step is to monitor migration flows of internationally educated students of all types and the policy responses of receiving and sending regions, beginning with OECD countries and regions and a sample of developing countries. A broader policy challenge may be found in how educational globalization may be rationalized in behalf of inclusive growth.

How to Dismantle a (Ticking) Time Bomb? Policy Solutions for a Volatile South Africa, Hannah Dawson Studies in Poverty and Inequality Institute¹

Poverty, unemployment and growing inequality remain South Africa's greatest challenges in undoing the legacy of Apartheid. The 'triple challenge' has revealed itself increasingly in ongoing protest and strike action. Militant local protests are a frequent occurrence across South Africa with aggrieved residents protesting against poverty, corruption, joblessness and inadequate and uneven provision of public goods and services. 2012 saw an explosive strike wave in both the mining and agriculture sectors, with strikers at the Marikana mine demanding monthly pay of R12 500. The strike resulted in the killing of 34 miners by police. This unrest is significant in that those without work and workers who bear the economic and social burden of the unemployed are taking to the streets. The situation has been described as a 'ticking time bomb' by many. How, given the structural nature of the inequalities in South Africa, should we best go about dismantling this time bomb?

The broader unemployment rate in South Africa that includes 'discouraged work-seekers' is 37%. The employment challenge facing South Africa's young people is even greater. The unemployment rate amongst those under the age of 25 years is about 50 percent, accounting for 30 percent of the total unemployed. Many youth have never worked and come from families of multi-generational unemployment.

The positive correlation between growth and employment in South Africa has weakened since the 1970s as a result of a complex array of factors. A robust debate exists on the causes and solutions of this 'jobless growth' and accompanying employment crisis. Certain views emphasise that the post-apartheid period has seen growing financialisation and the internationalisation of the economy, a declining wage share of GDP and the absence of any serious reinvestment in the economy (Ashman & Fine, 2013; Reddy, 2014). Neo-classical economists, however, argue productivity is falling and labour costs are increasing which in turn makes investors avoid South Africa. Other factors that have been identified further include competition from cheap imports the post - 1994 liberalisation of the economy and economic and regulatory pressures pushing employers towards industries which are increasingly mechanized and require skilled over unskilled labour (CDE, 2010).

Fifty per cent of South Africa's work force earned less than R3030 per month in 2011. As demonstrated by the striking mineworkers at Marikana demanding R12 500 – the social and economic burden of mass joblessness is falling on the shoulders of the working poor. Steinberg (2013) describes this situation as 'redistributing from the poor to the very poor'.

There is no silver bullet to bring about more equitable economic growth to solve the triple challenge. We need to stop pretending that we will achieve full employment and rather accept that the private economy is going to have to better support the unemployed. Economic growth and the creation of more and better formal sector jobs is essential but must occur alongside other strategies. Recent research by Studies in Poverty and Inequality Institute (SPII) has explored a combination of the setting of a national 'living' minimum wage, providing a basic income grant to all adults and strengthening the informal sector as strategies for ensuring more equitable economic growth and boosting the economy.

The setting of a national minimum wage tied to a decent living level will protect all low-paid workers. It will also aid a reduction in wage inequality which has risen in the post-apartheid period (Reddy, 2014), as shown in Brazil.

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South Africa's social grant system prioritises the elderly, disabled and children. There is significant evidence to show that the current levels of poverty would have been starkly worse in the absence of such a roll out of cash grants (Liebbrandt et al., 2010). The current system excludes all unemployed working age people. A universal basic income grant would not only lessen the burden on those who have jobs, but help kick-start bottom-up economic activity. Evidence from across the world has shown that cash circulating from social grants is able to stimulate economic inclusion from below.

Friedman (2014) argues that the debate over creating jobs often expresses a prejudice - that 'real work' only happens in the formal economy, while in fact the majority of South Africans are active in the informal economy selling fruit, fixing cars and running hair salons. These activities (alongside social grants) are the dominant survival strategy for the poor. Instead of criminalising this sector, as witnessed in the confiscation of goods of informal traders in Johannesburg (despite a court order preventing such confiscation), we need to support and strengthen it to develop pathways to link people who are marginalised from the mainstream economy into sustainable livelihoods.

With the deep social and economic crises facing South Africa, more social and political unrest can be expected. A national minimum wage, a basic income grant and strengthening the informal economy are all strategies which when combined with appropriate macro-economic and industrial policy can bring about more inclusive growth. The coming national elections provide an opportunity for candidates to commit themselves to these and other concrete solutions for inclusive growth.

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From the Economic Problem to the Well-being Problem, Marc Fleurbaey, Princeton University¹

In 1930, Keynes predicted that, a hundred years later, income per capita would be eight times greater and the “economic problem” would be solved. Prosperity would make it possible to satisfy material wants and would offer the freedom for most people to turn to higher pursuits, while working not more than fifteen hours a week –although he admitted that the behavior of the richest members of his society did not bode well for the higher morality he was envisioning for an affluent society.

He was roughly right about the growth of income, but should have been more attentive to the mores he observed. When people are liberated from the fear of starvation, their thirst for resources does not self-extinguish naturally. Greed is even often cited as a great evil of our times. Therefore, the economic problem does not even appear close to being solved, and the growing environmental threats give it a dramatic twist. If economics is about “managing our house”, and if our house is the Earth, the great challenge for this generation and the next ones is certainly economic: find a way to meet economic needs while maintaining the planet in a habitable state. Scarcity, which includes the prevailing environmental constraints, will remain a serious concern for a long time.

Against this gloomy background, there are positive developments. Among them, the growing interest for indicators of social progress that go “beyond the GDP” can perhaps be viewed as a modest but significant omen of the evolution of goals that Keynes was hoping for his grandchildren’s generation. The growth of income remains the focus of much of the policy and media buzz, but many voices, including from prominent institutions such as the UN and the OECD, call for redirecting policy goals toward the population’s well-being. The Inclusive Growth Initiative of the OECD very ambitiously proposes to develop new measures of social progress and challenges economists to shift their interests from the theory of growth toward a broader (and, presumably, interdisciplinary) theory of social well-being.

Here is a concrete example of why it may matter a lot. A recent Congressional Budget Office report points out that the Affordable Care Act is likely to decrease the workers’ labor supply by as much as the equivalent of 2.5 million full-time jobs by 2024, primarily among low income workers. The reason is that the subsidies provided by the law will make households less poor, less dependent on a job for health insurance, and subject to the phasing out of subsidies when they work more. In the economists’ jargon, both the income effect (richer people work less) and the substitution effect (a greater implicit tax rate discourages work) will push in the direction of a lower labor supply. In the materialistic mindset, this is bad news, as it makes GDP per capita slightly lower than it would be otherwise (but still much higher in 2024 than it is today). But in terms of well-being, it is most likely to reflect an improvement in people’s situation, offering them greater access to health and leisure. And this seems all the more important as it happens in the lower tier of the distribution, which has suffered from stagnating conditions for decades. Income is not a good proxy for well-being, and recognizing this important fact should “change our conversation”, not just in general societal philosophizing, but in concrete policy debates.

Now, even if policy-makers change their goals, from GDP to Well-Being, we may still face the issue that well-being is closely tied to the population’s aspirations, at the individual level. Then, if ordinary people remain materialistic and greedy, it is hard to advance their well-being without satisfying their insatiable desires. Some scholars and activists would like to believe that well-being is actually disconnected from material consumption, but this is hardly credible. The stability of human psychology is not a proof that people are indifferent to their material living conditions.

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However, turning from the “economic problem” to the “well-being problem” may nevertheless be an important and promising step. In particular, if well-being at the social level is more sensitive to the plight of the poor than to the bliss of the opulent, advancing well-being is more about lifting everyone out of poverty, and providing good quality of life, than about pursuing business-as-usual growth of production and consumption.

This is where Keynes’ scenario may have to be turned on its head. Arguably, the economic problem will find its solution only after people’s goals move away from the overuse of material resources. Focusing on solving our well-being problem, at the social level as well as the individual level, may be the task of our times, and the only realistic way toward solving the economic problem.

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The Wasteland of Discarded Potential, Lady Lynn Forester de Rothschild, E.L. Rothschild¹

In a lecture² in London on 3 February 2014, Christine Lagarde, Managing Director of the IMF, described the perils of neglecting inequality in the pursuit of economic growth: “In the past, economists have underestimated the importance of inequality. They have focused on economic growth, on the size of the pie rather than its distribution. Today, we are more keenly aware of the damage done by inequality. Put simply, a severely skewed income distribution harms the pace and sustainability of growth over the longer term. It leads to an economy of exclusion, and a wasteland of discarded potential.”

The wasteland of discarded potential should concern us all. Nowhere is the wasteland more acute than for the youth across our societies. Recent research³ by McKinsey reports how 5.6 million young people are unemployed across Europe, and a total of 7.5 million are neither being educated nor are they working. The OECD’s Income Distribution Database⁴ has also reported how the financial crisis has disproportionately affected children and young people: “Since 2007, youth poverty increased considerably in 19 OECD countries. In Estonia, Spain and Turkey, an additional 5% of young adults fell into poverty between 2007 and 2010. In the United Kingdom and Ireland, the increase was 4%, and in the Netherlands 3%. Only in Germany, one of the countries where household income grew in this period and youth unemployment did not increase, youth poverty declined by 2 points.”

There are three immediate pathways that business and governments can support to reverse these trends and put inclusion and social mobility at the centre of strategies for growth:

Firstly, education is the most critical investment that any country can make in the pursuit of greater economic opportunity for all. Nevertheless, the technological revolution the world is going through means that coordination between government and business is more essential than ever to ensure that education and skills policy reflects the evolution of industry. Of the 2600 employers whom McKinsey surveyed in its research⁵, 27 percent reported that they have left a vacancy open in the past year because they could not find anyone with the right skills, and employers from countries where youth unemployment is highest reported the greatest challenge to finding skilled workers. We are robbing young people of their futures if do not support them to become trained for the jobs that are being created. Furthermore, we must look to examples like the Khan Academy and the re-emergence of technical colleges in the UK to reconsider the appropriate delivery of education that reaches the greatest number of young people with the most practical outcomes and at the most affordable levels.

Second, we must create better policies that enable more people to benefit from this age of innovation and entrepreneurship. Business and government need to support more people to start their own businesses or to gain access to employment through the breadth of a company’s value chain. There are many brilliant examples of Inclusive Business at work in the developing world: Coca Cola’s 5by20 initiative is one example of how a large private sector employer can create jobs, foster

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1. Lady Lynn Forester de Rothschild is CEO of E.L. Rothschild.
 2. Lagarde, C. (2014), “A New Multilateralism for the 21st Century: the Richard Dumbleby Lecture”, IMF, www.imf.org/external/np/speeches/2014/020314.htm
 3. Mourshed, M., J. Patel and K. Suder (2014), Education to Employment: Getting Europe’s Youth Into Work, McKinsey Center for Government, McKinsey & Company
 4. OECD (2013), OECD Income Distribution Database: Crisis Squeezes Income and Puts Pressure on Inequality and Poverty, OECD, Paris
 5. Ibid.

entrepreneurship and increase its own market share by seeking to empower five million women entrepreneurs by 2020. We must consider what Inclusive Business policies mean in a developed markets context, not least where the growing inequalities of Anglo-American capitalism have left many excluded from the system.

Finally, we must have a serious public debate on, and redefinition of, our expectations of capitalism itself. Some significant efforts have been launched that seek to challenge our understanding of economic growth and national success: Michael Porter's Social Progress Index⁶ seeks to measure countries based on their capacity to meet the basic needs of citizens, to establish the building blocks that allow citizens and communities to enhance and sustain the quality of their lives, and to create the conditions for all individuals to reach their full potential. Business needs measures and targets broader than economic profit and GDP in order to assess how value is created and distributed for different stakeholders - both in the short and in the long term. PWC's TIMM framework⁷ is an example of a tool that has been created to help business leaders and stakeholders understand how a business' activities contribute to the economy, public finances, the environment and wider society.

The Pope's apostolic exhortation of November 2013⁸ warned how "Today everything comes under the laws of competition and the survival of the fittest, where the powerful feed upon the powerless. As a consequence, masses of people find themselves excluded and marginalized: without work, without possibilities, without any means of escape." This cannot be the legacy our generation leaves to the next. We need inclusive growth, and we need it urgently.

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7 . PWC (2013), Understanding Total Impact Measurement and Management (TIMM), www.pwc.co.uk/corporate-sustainability/total-impact-measurement-management.html

8 . Pope Francis (2013), *Evangelii Gaudium: Apostolic Exhortation on the Proclamation of the Gospel in Today's World*, Vatican

America's Real Engine of Economic Growth, Angela Glover Blackwell, PolicyLink¹

In the courtyard of the Baker-Ripley Neighborhood Center in Houston's Gulfton neighborhood, America's economic fate is being decided.

Dozens of schoolchildren buzz about. Many are children of immigrants from Central America or Mexico, others are black or Asian; several are white. They all wear brightly-hued jerseys emblazoned with the year they will graduate from college: big dreams in a community where 40 percent of children live in poverty and a third of students drop out from the local high school.

Whether they can beat the odds and succeed at school and in the workplace is not just about their individual livelihoods – it is critical to our economy and democracy. America is undergoing a demographic transformation in which Gulfton is becoming Everytown, USA. The nation's growing, diverse population can be its greatest asset in the hypercompetitive global economy – but only if its leaders make racial inclusion a national economic priority and people of color have the tools they need to manifest their full potential and contribute to growth and prosperity.

America's demographic shift is profound and unstoppable. In 1980, 80 percent of the population was white. Today, it is 63 percent white and by 2043, people of color will be the majority. Already, more than half of children under age five are people of color. This shift is happening not only in cities, the traditional bastions of diversity, but also in suburban and rural communities. Latinos, Asians, African Americans, and other people of color are fueling population growth throughout the country.

This brisk pace of demographic change stands in stark contrast to the glacial pace America is making to erase its racial divides. Millions of people of color live in neighborhoods that lack the basic infrastructure – good schools, transportation, grocery stores, and job opportunities – that everyone needs to be healthy and productive. People of color go to the worst schools, face the highest rates of joblessness, are concentrated in the lowest-wage jobs, and have the fewest opportunities to move up and enter the middle class.

These persistent racial inequities undermine our country's moral fabric and place our economy at risk. Human capital — the knowledge, information, ideas, skills, health of the population — is the driving force of economic growth. By shutting so many people of color out from meaningful economic opportunity, America is leaving some of its best human capital off the table. As former Treasury Secretary Lawrence Summers put it, as people of color become the majority, “the failure to end their economic exclusion means a failure of the American economy.”

Ensuring the workforce has the skills to compete in the knowledge- and technology-driven economy is one major challenge that can only be solved by greater inclusion. Over the next two decades, half of America's 46 million new workers will be people of color. They will be entering the labor market just as some 60 million Baby Boomers – the most educated generation in history – are retiring and leaving behind many high-skill jobs. Many of the new jobs being created will also require high skills. Unless we dramatically increase the skills of those entering the labor force, America's workforce won't be prepared for the jobs of the future.

The data clearly illustrate the dilemma. By 2020, 47 percent of all jobs will require an Associate's degree or higher. Today, 45 percent of working-age whites have that level of education, but the overall rate is only 39 percent because the fastest-growing segments of our workforce have lower education

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levels. Only 28 percent of African Americans and U.S.-born Latinos, and 15 percent of Latino immigrants, have at least a two-year college degree.

But America's leaders are myopic to the challenge staring them in the face. While other countries are making enormous (and smart) investments in their people, America is losing the global competition to increase skills and mobilize its human capital.

Their inaction has a cost. Racial inequity is already an enormous drag on our economy. According to a recent analysis, the United States sacrificed \$1.2 trillion in annual economic output in 2011 because of wide racial economic gaps. Unless the gaps are closed, the cost of inequity will grow steeply as America becomes more diverse.

On the other hand, inclusion will make the economy stronger. America's history shows this is true. When women and people of color entered professional jobs from which they were previously excluded, they helped expand the economy, accounting for about a fifth of our economic growth over the last half-century. Studies analyzing U.S. metropolitan regions find that more racially inclusive regions experience stronger and more sustained growth. And a growing body of evidence shows that companies with more diverse workers are more competitive and have stronger bottom-lines.

America's growing diversity is a gift – it is our ace in the hole in the global economy. But as a nation, we must create real pathways for people of color to become the CEOs, entrepreneurs, workers, and middle-class consumers that will lead us into a new era of shared prosperity. Community innovators across the country have figured out how to build these ladders of opportunity. It is time for public and private sector leaders to engage in a new conversation about race and America's economic future and make the bold investments and policy changes needed to leverage our diversity as an asset. Equity—just and fair inclusion of all—is the superior growth model.

Inclusiveness in NYC Starts with Reinventing the City’s Workforce Development System, Maria Gotsch, Partnership Fund for New York City¹

Today, at \$657 billion in annual economic output, New York boasts the largest city economy in the world and business is thriving. But this prosperity is not universally shared: 46% of New Yorkers are living in or near poverty. Correcting this disparity will be a priority of the de Blasio Administration, but it is also a goal of the business community.

Through a public-private initiative that engages employers and job creators to help the city achieve a more inclusive economy—integrating education and skills training with the city’s economic development agenda—the city can work with employers to close the gap.

The Partnership Fund for New York City, the economic development arm of the non-profit, business leadership organization Partnership for New York City, has invested in a broad range of both for profit and non-profit businesses in New York City. Securing top talent is a consistent issue across all sectors. Rarely are graduates of existing workforce development programs exiting those programs with the skills companies need. Workforce development has been autonomous and companies have not been engaged to provide feedback on current demands and trends; this needs to change.

The Partnership for New York City’s NYC Jobs Blueprint report, published last April, showed that about a third of public high school graduates are college or career ready and just 28% of community college students enrolled in two-year programs earn a degree within six years, with 51% dropping out.

In terms of skills training, there is no evidence that the \$1.4 billion in public funds and \$60 million in philanthropy that are spent annually on workforce development in the city are yielding a positive return on investment. Today there are 330,000 city residents who are unemployed and looking for work, while there are 73,000 job openings that cannot be filled due to a lack of qualified applicants.

The Blueprint proposes that employers unite to offer the new Mayor a substantial commitment from the business community to accomplish two objectives: a meaningful increase in the pipeline of New Yorkers who are well prepared for good jobs and a robust infrastructure of public-private partnerships dedicated to inclusive economic growth that increases economic opportunities for New Yorkers who have been left behind. The specific proposals of the Blueprint are:

Establish a Network of Industry Partnerships in Workforce Development

The Blueprint observed that employers must be more broadly engaged in workforce development and career and technical education if the skills gap is to be bridged and a large-scale, system-wide program is to be accomplished. The Blueprint proposes the creation of new public-private organizations which will serve as intermediaries between industry leaders, educators and workforce service providers. These organizations would be dedicated to advancing projects and policies that result in both job creation and skills training in the industries that anchor the regional economy, including financial and professional services, health and human services, technology and innovation, the creative industries (fashion, the arts, media), industrial production (manufacturing, construction, food processing and energy), and tourism (hospitality, travel, restaurants and retail).

1. Ms. Maria Gotsch is President and CEO of the Partnership Fund for New York City.

The deputy mayor for economic development and a new Chief Talent Officer, with oversight over all education and workforce development functions, would ensure that the activities and strategic direction of these public-private industry initiatives are coordinated with City Hall and relevant city agencies.

Transform and Elevate Career & Technical Education (CTE) in Public Schools

There are several exciting new models of industry-sponsored career and technical education programs that have been developed by employers working with the city and state Departments of Education (DOE) and the public university system (CUNY and SUNY). Working through the new industry partnerships, these programs can be replicated and scaled to serve far more students and adapted to provide skills training for unemployed adults.

One model currently being replicated locally and nationally is P-Tech, a six year high school and community college degree-granting school that has been created by IBM in collaboration with the DOE and the City University of New York. P-tech's "early college approach" is already being replicated by other employers including Con Edison, National Grid, SAP, Microsoft, the American Association of Advertising Agencies, New York Presbyterian Hospital and Montefiore Medical Center. Key to the program is employer participation in creating new curriculum and credentialing, professional development for teachers, mentoring for teachers and students, meaningful internships or other work experience and a first chance for available jobs.

Reinforce Accountability and Allocate Resources Based on Results

Last year, the Partnership lobbied successfully for legislation that enables access to Wage Reporting System data that practitioners can use to measure outcomes (jobs and wages) achieved by graduates of every state education and workforce development program. Government agencies and educational institutions will be able to track every student through data available from the unemployment system. Once launched, this new tracking system should be used by government to see what investments are helping students get good jobs and keep them.

Inclusion, Sustainability, and the Evolution of Sectors Development System, John Hecklinger, Global Giving Foundation¹

One way or another, permanent global economic growth will end. At present, incentives in the global system lead public, private, and even many social sector entities to seek never-ending economic growth first, with social considerations second. Very rarely does an organization or corporation's long-term plan envision a steady, sustainable state as the desired goal. Social impact organizations generally aspire to make themselves irrelevant over time, but this end generally implies growing impact and organizational size in the process. Very few social impact organizations have effectively worked themselves out of a job. Corporations generally strive to increase size and profitability over time, not to reach a sustainable plateau of market reach and profitability.

In the future, and we can argue how distant or close that point might be, our economic, political, social, and natural environments will not keep up with the acceleration of global population growth, economic activity, and resource consumption. Without a shift in paradigm from permanent growth to permanent sustainability, we will inevitably deplete the planet's natural resources, with catastrophic effects. Such acceleration in growth may also outstrip the ability of existing social and political institutions to maintain basic order, much less social justice and inclusive economic growth. Ultimately humanity risks excluding itself from progress and perhaps even existence, as we exceed the carrying capacity of the planet and social and political institutions fail to keep up with the pace of change.

Dystopian futures feature prominently in popular culture, but in reality, paradigms are shifting in ways that make such scenarios far from inevitable. In the past, corporations were understood to have the sole purpose of generating short-term profits. Governments were understood to regulate, to foster growth, and to provide a social safety net. Social sector organizations were understood to take care of those left behind and to assert civil society's role in shaping the workings of governments and corporations.

In recent years, these three sectors have begun borrowing from each other, and new models are evolving. Social sector organizations and governments manage themselves more like businesses. Corporate charters explicitly state environmental, social, and financial bottom line aspirations. Foundations and financial institutions invest for social impact. Governments collaborate with nonprofits and investment banks to create social impact bonds. Enterprising nonprofits, like GlobalGiving, have sustainable business models but provide social, not financial, returns.

Greyston Bakery was the first corporation to register as a "benefit corporation" in the state of New York, and is a certified B Corporation. Greyston's motto nicely captures this change in orientation: "We don't hire people to bake brownies, we bake brownies to hire people." The purpose of the business is hiring difficult-to-employ workers. The brownies Greyston bakes are a means to that end. Profits support a separate foundation, but the integration of social and financial impact exists independently of that work. Financial returns and social impact drive each other. Greyston doesn't have the size to move markets, but larger companies like Unilever are increasingly adopting an integrated approach to achieving long-term financial, environmental, and social sustainability. Unilever's sustainable living plan sets out quantifiable business goals aimed at doubling the size of its business while reducing environmental impact, improving the health outcomes and enhancing supplier livelihoods. Unilever's CEO, Paul Polman, writes:

1. Mr. John Hecklinger is Chief Program Officer of the Global Giving Foundation.

Put simply, we cannot thrive as a business in a world where too many people are still excluded, marginalized or penalized through global economic activity; where 1 billion go to bed hungry every night, 2.8 billion are short of water and increasing numbers of people are excluded from the opportunity to work.

The impulse to achieve long-term corporate sustainability has great potential to drive inclusive growth, but only if that impulse becomes ubiquitous. Governments can provide incentives for corporations to embed this thinking into strategy. Social sector organizations will continue to assist corporations as they seek demonstrable social impact gains and will increasingly evolve sustainable business models to amplify their own social impact. Ultimately, the roles that public, private, and social sector organizations play will become less distinct, hopefully evolving new, hybrid forms that integrate successful characteristics of each. In this way, an evolving public, private, and social system has a chance to support inclusive and sustainable growth over the long term as hybrid models emerge and succeed or fail.

Reversing Growing Inequalities: Can post-2015 Deliver the Will and Way?, Olav Kjørven, UNDP¹

Member States are currently discussing the framework that will succeed the Millennium Development Goals after 2015. These goals have been instrumental in mobilizing the international community around the fight against poverty in all its forms since 2001 and have contributed to huge progress in development.

Yet the Millennium Development Goals failed to adopt an explicit focus on exclusion and inequality. As a result, reports of progress against these goals often tended to conceal disparities. And the challenges faced by marginalized groups were made invisible, “covered up” by national averages.

In a world where inequality has been rising sharply within most countries, one of the most critical questions for the post-2015 development agenda, besides environmental sustainability, is how it can drive action towards more inclusive and just societies.

A flagship publication was recently released on this topic by the United Nations Development Programme: “Humanity Divided: Confronting Inequality in Developing Countries”.

This report underlines a strong paradox of our times: in spite of the impressive economic progress of the last decades, humanity remains deeply divided. The richest eight per cent of the world’s population earns half of the world’s total income, while the remaining 92 per cent of people are left with the other half. This resonates with the recent report from Oxfam which estimated that the share of global wealth owned by the world’s 85 wealthiest people is roughly that owned by the poorest 3.5 billion. The key messages from the UNDP report are as follows.

During the last two decades, income inequality has significantly increased in most countries, whether developed or developing. More than 75 percent of the population of developing countries is living today in more unequal societies than in the 1990s.

High and growing inequality is not only intrinsically unfair. It also undermines development by hindering economic progress, weakening democratic life and threatening social cohesion.

This increase has been driven in part by globalization which weakens the bargaining position of relatively immobile labour vis-à-vis fully mobile capital. However, domestic policies - too often prioritizing fiscal consolidation over social expenditure and price stability over growth - have also played a very important role.

There is nothing inevitable about growing income inequality; the experience of numerous countries—many of which are in Latin America—shows that it is possible to reduce income inequality through policy interventions while maintaining strong growth. And with the right measures to address the global drivers, related to trade, financial flows and migration, much more could be achieved.

In addition, within-country disparities in education, health and nutrition remain very high in many countries. Why is that the case? Income inequality remains a major driver of non-income inequality, but other factors, such as the quality of governance, social spending and social norms, matter as well. This is particularly evident for inter-group forms of discrimination, such as those based on gender, location or other identity features such as ethnicity or religion.

1. Mr. Olav Kjørven is Special Advisor to the UNDP Administrator on the Post-2015 Development Agenda.

How should this be addressed? Moderating income inequality, at its core, requires that countries transition towards inclusive growth; that is growth that raises the incomes of low-income households faster than the average. This kind of growth can be promoted through a multipronged approach based on three pillars:

- Patterns of economic growth must be changed to ensure that market outcomes do not push households further apart, but deliver instead shared prosperity and improve the quality of life for everyone;
- Fair and effective redistributive measures must be adopted when needed to re-balance market dynamics and ensure universal access to critical services;
- Opportunities must be expanded for low-income households and disadvantaged groups to access employment and income generation options.

But inclusive growth is not enough. Reducing inequality requires also addressing inequality-reproducing cultural norms and strengthening disadvantaged groups. To achieve that, it is necessary to clamp down on discrimination and to tackle prejudice, stereotypes and cultural norms that fuel discrimination. This will empower these groups to shape their environment and the decision-making processes that matter for their well-being. Governance is a key entry point and action area. In both North and South, extreme inequality is in essence a governance failure.

It is critical that we acknowledge the importance of inequalities in debates on the shaping of a shared sustainable development agenda. It is also critical to better measure inequalities. This implies we join forces to ensure that better data can be generated, but also to ensure that these data are disaggregated so that inequalities linked to wealth, gender, ethnicity, and other factors can be explicitly targeted in the post-2015 development agenda.

The United Nations Millennium Declaration adopted by world leaders in 2000 did acknowledge equity and equality as critical values in stating among other things: “in addition to our separate responsibilities to our individual societies, we have a collective responsibility to uphold the principles of human dignity, equality and equity at the global level.”

This lofty language was then largely ignored, not only in the MDGs but in policymaking in general by most governments around the world. It took growing protests and unrest, and evidence brought out by leading economists and policy think tanks to bring the problem back out in the open. The unprecedented “global conversation” launched by the UN and involving close to 2 million people on the post-2015 development agenda has helped catapult it to the center of the post-2015 discussion.

History tells us that treating rising inequality and exclusion as normal or inevitable is costly, and dangerous. The post-2015 sustainable development agenda provides world leaders and all of us with a unique chance to get it right the second time: To unleash a strong, shared effort to building a more fair and inclusive world. A set of well-crafted Sustainable Development Goals with corresponding targets and indicators can serve as a powerful catalyst.

Growth and Inclusion in the Cities: The Case of Belo Horizonte, Brazil, Marcio Lacerda, Mayor of Belo Horizonte¹

Over the past 15 years, Brazil is among the few emerging economies and developing countries that have managed to reduce income inequality along with sustained economic growth, low levels of unemployment and significant poverty reduction. Yet, we remain among the most unequal societies in the world and significant challenges remain ahead toward a more resilient and inclusive society. These challenges are particularly harder to fight in the cities, where urbanization has historically grown much faster than our planning capacities. On the other hand, cities are also where a vast share of economic activity originates as well as the governmental entities that are closest to our citizens, the major implementers of public policies and, retrospectively, much better suited to identify innovative solutions to our (numerous and diverse) problems. As such, for growth to be more inclusive, policies need to be designed and implemented as much as possible from a bottom-up approach that includes popular collaboration, enhances accountability and ensures the buy-in from all stakeholders involved.

Within this context, Belo Horizonte, Brazil's 6th largest city with a population of about 2.4 million people plus another 2.7 million living in our metropolitan area, can provide some insightful examples of ways in which cities have been able to creatively and collaboratively pursue inclusive growth over the past two decades. Altogether, our efforts have contributed to making us the 2nd Brazilian municipality to formally receive institutional and financial support from the World Bank, through a \$200 million development policy loan approved in June 2013, to help us promote inclusive urban development through innovative policies that focus on the poor and vulnerable citizens.

First, it is crucial to emphasize that we have maintained a continued democratic governance ideology over the past two decades that has transcended political and electoral interests and allowed us to strengthen urban governance by broadening participatory mechanisms. One major example of this is our collaborative management program, which reflects our commitment to a pioneering participatory budgeting process that has involved more than 700 thousand people over the past 20 years, and that has resulted in more than \$800 million dollars committed for a total of 1,536 public investments democratically approved by the citizens themselves, prioritizing our poorest neighborhoods. Moreover, our program includes the coordination of more than 80 regional and thematic municipal councils that seek to actively engage multiple sector of our organized civil society in our decision-making and planning processes. As a result of this experience, in a pursuit to continue institutionalizing our inclusive democratic governance approach as much as possible, we have recently launched a participatory regional planning program throughout the city's 40 formally recognized collaborative management territories.

Second, as of 2009, following the successful results-based management model of the State of Minas Gerais, we have structured our administration into medium and long-term strategic planning programs. Our BH Goals and Results Program outlines the government plan into 12 areas, 40 major projects and over 500 sub-actions that are closely tracked by a permanent secretariat to ensure that we successfully meet each one of our stated goals. One of such actions involves enhancing resident ownership through our low-income housing program that involves developing and implementing a comprehensive model for social inclusion and sustainable livelihood, as evidenced by the institution of the Pre and Pro Morar program that has delivered more than 7,000 housing units along with access to better living conditions and basic services since 2009. Another example is the establishment of a disaster management strategy that has put into operation a monitoring and alert system for high rainfall events in critical areas of our city. This strategy was carried out through the implementation of

1. Mr. Marcio Lacerda is Mayor of Belo Horizonte, Brazil.

a Strategic Plan of the Civil Defense², the creation of a Contingency Plan for an early alert system, and ongoing activity reports from the system.

Third, given intrinsic budget and investment constraints that limit our ability for public investment at the local level, in addition to consistently trying to provide better and more efficient public services with less, we have sought to strengthen our partnerships with the private and third sectors through strategic PPPs as well as through stronger cooperation with the state and federal governments in major investments. As a practical example, Belo Horizonte recently innovated in this front by forging the first Brazilian PPP in the education sector in order to expand our Municipal Units of Infant Education.³ In our case, the private sector is responsible for the schools' infrastructure and administrative tasks while the city government remains fully responsible for the academic expenses and keeps total pedagogic control of its schools. As of last year, we had already launched 4 schools under this arrangement that allow us to accommodate an additional 1,640 students primarily from 0 to 3 years old and vulnerable families for extended day programs into our public education system.

As described above, in Belo Horizonte, we pride ourselves for continuously playing an active role in fighting for a more inclusive and resilient society as well as for being open to innovative solutions and to mutually beneficial partnerships nationally and internationally. You are all welcome to come visit and consider facing our challenges together.

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- 2 . Last year, this program was awarded the Sasakawa prize for resilient cities by the United Nations for significantly reducing the areas at risk of natural disasters from 10,650 to 2,671.
 - 3 . As a recognition of this effort and commitment with our future, the Financial Times and Citibank considered our program one of the most innovative public practices in Latin America through the 2013 Ingenuity Awards.

Cities Play a Vital Role in Making Growth Inclusive, Neil Lee, London School of Economics¹

Inclusive Cities are the drivers of economic growth. Dense concentrations of workers, firms and entrepreneurs can help innovation, knowledge sharing and productivity growth. Policymakers across much of the OECD have been devolving powers and responsibilities to cities, with the aim of helping them achieve national economic recovery.

Yet while cities are important for economic growth, they can also be home to entrenched poverty. Even in the most economically successful cities, out of work or in-work poverty can be a significant problem. For policymakers seeking to both increase growth and reduce poverty, this raises an important question: How can economic growth in cities reduce poverty?

We address this question in a new report for the Joseph Rowntree Foundation - written by a team from the London School of Economics along with The Work Foundation, the University of Warwick and the University of Coventry. Based on econometric analysis, case studies of cities in the UK and across other OECD countries and through a review of the existing literature, we investigate how growth and poverty are linked in cities.

Our key conclusion: there is no guarantee that economic growth in a city will reduce poverty. We find no evidence of a universal relationship between economic growth and poverty reduction, in the short-term at least. Innovative, economically successful cities such as London or Oxford have experienced rapid growth but seen little reduction in poverty. In these cities, output growth has not been broadly shared across all income groups, but has been driven by rising inequality. Those on high wages have seen large gains, while those in poverty have often gained little. Because of this, the scale of economic growth is less important than its nature.

In contrast, employment growth leads to significant reductions in urban poverty. While in the short-term, growth in output did not affect poverty, in the long-term these cities often create jobs, and this can lead to reductions in poverty. Yet not all jobs are the same, and the quality of new employment is important. In-work poverty is a significant problem in much of the OECD, particularly since the crisis. New jobs need to provide decent wages and opportunities for progression.

If growth does not automatically reduce urban poverty, what is the role for cities? Clearly, many of the most important policy levers – such as the tax and benefits system – tend to be held at a national level. But cities still have an important role in a number of areas.

First, cities can help coordinate institutions to help link growth and poverty. Skills policy is vital, and cities can help steer funding to reflect the demands of employers in growing sectors of the local economy. Transport is also important and cities can help improve transport links between workers in poor neighbourhoods and those areas which are experiencing growth.

Second, cities can help address in-work poverty. In the UK, many cities have launched living wage campaigns and worked with major employers to ensure workers are given reasonable wages. Public procurement can be a useful tool for ensuring local workers are given fair wages, training and opportunities for progression. Cities need to recognise that the quality of new jobs matters, and that they have policy levers which can help shape job quality.

Growth is not always unambiguously positive for local residents as it can raise prices. So a third area for cities to act is in reducing the cost of living. Cities which have experienced rapid growth, like

1. Dr. Neil Lee is Assistant Professor in Economic Geography at the London School of Economics.

London or Singapore, often find this is accompanied with rapid increases in prices. In particular, high housing costs can easily wipe out increases in wages for those in low-wage sectors. By ensuring housing supply is responsive to demand, cities can ensure that growth does not reduce real incomes for the poor.

But the biggest contribution cities can make is in bringing different stakeholders together. There are many local institutions which impact on those in poverty, including 'anchor institutions' - large employers which are fixed in place but have a significant footprint in a local economy. City government can help link these diverse institutions to link growing parts of the urban economy with poverty. And the benefits of a city level action in this area is that it can help new, innovative approaches develop, based on local solutions to locally specific problems.

Urban policy makers need to stop thinking about growth and poverty in silos. A new approach is needed in which city government consider the way in which growth can best address poverty. Moreover, fighting poverty can also help the local economy grow. Poverty imposes a cost on the local economy, representing a waste of resources and diverting attention away from growth enhancing measures. Reducing poverty will help increase growth, so any effective growth strategy needs to consider poverty reduction as well.

All for One and One for All: What Do We Mean By Inclusive Growth?, Danny Leipziger, The Growth Dialogue and The George Washington University¹

It is difficult to be against inclusive growth, yet, in reality inclusivity is a vague concept at best. Is it that we expect ultimate economic outcomes to be more equal? Or is it that individuals at lower income levels or from excluded groups should gain access to opportunities? Or is it that people in all walks of life should feel that they share in some measure in prosperity? What we observe is that measured income inequality is rising, even as poverty rates decline, and as average incomes converge among nations. So what we are witnessing in many parts of the world—developed and developing—are increases in relative income disparities, and the question is whether this is a good thing or not.

In his path-breaking book, “The Moral Consequences of Economic Growth,” Prof. Benjamin Friedman of Harvard University argued that “Countries where living standards improve over sustained periods of time are more likely to seek and preserve an open, tolerant society, and to broaden and strengthen democratic institutions. But where most citizens sense that they are not getting ahead, society instead becomes rigid and democracy weakens.” (Friedman, 2005, p.399). If Friedman is right, then we are in for some very turbulent times!

Prof. Thomas Piketty, in his recent book, “Capital in the 21st Century,” predicts that capital will continue to capture the lion’s share of national income and wealth, and that only confiscatory wealth taxes can offset the burgeoning coffers of the top one-percent in many countries. What has led to this situation is which growth has become so skewed, incomes so uneven, and the outlook so bleak? These are the questions that should preoccupy us and they are, in a sense, understated with the term “inclusive growth.”

Growth can certainly be defined as inclusive in the sense that all can be better off in an absolute sense. David Dollar and Art Kraay (2000, 2013) have argued that economic growth makes everyone better off, essentially in direct proportion to their position in the distribution beforehand. Others argue that this relative positioning has faltered in many countries, and that more and more income is being garnered by a few. Should we care? Joseph Stiglitz in his “The Price of Inequality,” argues that high inequality makes for a less efficient and less productive economy and that it damages democratic institutions.

The debate has reached interested new heights with Nobel laureate and father of modern growth theory, Prof. Robert Solow, battling Prof. Gregory Mankiw on the notion of fairness. In their *Journal of Economic Perspectives* (2014) exchange, they argue about how the one-percent got where they are in the U.S. The debate could easily be extended to the .01 percent of the distribution, whose income is equally if not more skewed (see Saez, 2013). For example, it is reported that the wealth of the five heirs to the WalMart fortune is larger than the combined assets of the bottom 40 percent of the US population.

Based on some rather clear diagnostics, one can see income disparities rising in some advanced economies, especially those that don’t redistribute income in large measure, as do Nordic countries like Sweden. We can also see rising inequality in poorer countries due to economic capture of resource rents and outright stealing. Accurate diagnoses are useful before suggesting policy actions to try and “fix the problem.” Let’s take a look at four countries showing rising inequality: the U.S., Chile, Vietnam, and Nigeria and trace through what inclusive growth might mean in each case.

1. Professor Danny Leipziger is Managing Director of The Growth Dialogue, and Professor of International Business and International Affairs at The George Washington University.

In the U.S., apart from entrepreneurs making their fortunes, and others sheltering their incomes and some corporations paying no taxes in their home country (e.g. GE), the problem is not so much at the top and the bottom as it is in the middle of the distribution, where real incomes have declined since the 1980s. The middle-class is suffering, as jobs are either more skill intensive or harder to secure. Geographic mobility as well as inter-generational mobility has suffered and IT related job displacement is on the rise. Solutions: more and better education, fewer tax loopholes, greater opportunity for the bottom 90 percent of the distribution, including raising the minimum wage that has fallen in real terms.

In Chile, despite impressive gains in poverty reduction and superb economic management, inequality has risen to be among the highest in Latin America and it is causing social discontent. Lack of competition, elite capture, and limited opportunities are at the core of problem. Solutions: better secondary education, cheaper universities, vigorous enforcement of competition laws, incentives for new firms, and more redistribution Nordic style.

In Vietnam, despite impressive income gains for almost all citizens over the past 20 years, greater disparities have emerged that go beyond those associated with effort or luck or even education. Gains are accruing to those with political influence, and leaders decry the rise of economic corruption. Links between provincial political entities and local firms are notorious and corrosive. Solutions: cracking down on the use of political influence to gain economic advantage by enforcing anti-corruption laws and pro-competition policies, and a reigning in of state-controlled firms.

In Nigeria, where the proceeds of past oil stabilization funds disappeared and where the current Governor of the Central Bank reported a loss of \$1trillion monthly of national revenue via the oil sector, the number of Nigerians below the poverty has actually risen. Basic services are not being delivered and oil theft is common. Solutions: recapture government revenue and redirect it to public spending that benefits the many instead of the few, reasonable rules on revenue sharing, and improved across the board governance.

There is a set of “opportunity-based solutions” which include redirecting expenditures to the basic needs of the many, improving education for the disadvantaged (see Lewis and Lockheed. 2006, on excluded groups), and spurring job creation; these can all lead to more inclusive growth, defined as affording each citizen a reasonable chance of improving his or her economic status. Secondly, there is a set of “efficiency solutions” that would enable markets to function with broader economic interests as a guide, including, for example, stronger enforcement of competition laws, improved corporate governance, and aggressive financial oversight. To this set can be added a set of “fairness solutions” which aim to seal tax loopholes, rationalize subsidies and tax expenditures and remove financial privileges that enable the rich to get richer. Much of what is needed is better governance combined with a social concern that the benefits of economic growth not be captured by a few who have political influence and economic power. Such lessons apply with equal relevance in advanced and developing countries.

Private Sector Leadership: A Prerequisite for Inclusive Growth, Kelly O'Brien, Alliance for Regional Development¹

In his January 2014 State of the Union address, President Barack Obama identified as a national priority finding a solution to America's problem of rising economic inequality. The Alliance for Regional Development believes cooperation led by the private sector is the key to implementing policies that foster inclusive growth. Our coalition of high-level stakeholders in business, government, and academia came together in response to a 2012 OECD Territorial Review of Chicago's tri-state region that identified fragmented coordination across jurisdictional lines as a major obstacle to maintaining our region's competitiveness.

In particular, the Territorial Review highlighted the disconnect between workforce training programs and the actual needs of workers and employers throughout northeast Illinois, southeast Wisconsin, and northwest Indiana. Because of this lack of coordination, workforce development initiatives throughout our tri-state region offer workers at all income levels inadequate training that insufficiently prepares them for the technical demands of real-life employment opportunities within the region. Worse, as economic development efforts achieve success, without improved coordination in workforce training, economic inequality in Chicago's tri-state region will only worsen.

The Alliance is in the process of organizing ourselves into working teams to collaboratively develop strategic implementation plans for the key recommendations of the Territorial Review to safeguard our region's competitiveness and improve the economic situation for all who make their livelihoods here. The implementation plans will focus on regionally coordinated improvements in the areas of workforce development, economic innovation, transportation and logistics, and green technology.

The importance of the regionally coordinated aspect of our work cannot be overstated. We are a highly economically interdependent metropolitan area. While inter-jurisdictional cooperation is not unheard of here, local governments at times have also attempted to raid the economic assets of their neighbors without regard to the health of the region we all share. That's why we believe it's important that leadership for regional economic development initiatives come from the private sector. Unencumbered by arbitrary jurisdictional limitations, private sector leaders are better prepared to see the bigger economic picture and to act on it.

For example, in December we organized an introductory discussion meeting for Alliance stakeholders with Deputy German Consul General Mario Soos and representatives from the German Skills Initiative. The Initiative is an innovative effort to work directly with a region's industries and businesses to identify workforce development opportunities and design and roll out educational programs tailored specifically to local needs--exactly the kind of workforce development coordination needed in Chicago's tri-state region. The Alliance will serve as the lead organization as the internationally lauded Initiative gets underway here.

We agree with the OECD/Ford Foundation Inclusive Growth agenda that cities play a primary role in lessening workforce inequality. Our experience shows that private sector leaders are particularly prepared to adopt the cross-jurisdictional perspective necessary to address workforce inequality throughout an urban region. Through our efforts, we hope to overhaul workforce training initiatives to increase economic opportunity, develop innovative ways of doing business in our region to achieve economies of scale and tap hidden markets, enhance public transit and freight transportation capacity to gain back productive time currently lost to congestion, and ensure an environmentally

1. Ms. Kelly O'Brien, Esq. is President and CEO of the Alliance for Regional Development.

friendly footprint for future development activity. We think our unique organizing model placing regional cooperation well ahead of implementation greatly increases our potential for success.

Has Growth Helped the Poor? Ways to Make it More Inclusive, Aparna Mathur, American Enterprise Institute for Public Policy Research¹

The concept of inclusive growth is based on the premise that economic growth is accompanied by an improvement in living standards and material wealth across all the different sectors and segments of society. Over the last two decades, growth in emerging market economies has resulted in a reduction in poverty levels in these countries as well as a reduction in income inequality across countries.² However, for many developed countries such as the United States, economic growth has not resulted in a significant decline in poverty rates.³ At the same time, by most measures, income inequality has widened considerably since the early 1980s. What policies can these countries follow to make growth more inclusive?

Inclusive growth is consistent with an absolute, rather than a relative, improvement in incomes across different segments of the income distribution. In the United States, the debate often tends to get mired in class warfare. Statistical data from the Congressional Budget Office shows that the top 1 percent have experienced an income growth of 200% since 1979, while people in the middle and bottom 20 percent of the income distribution have experienced an average 40 percent increase in real after-tax incomes.⁴ This is not necessarily at odds with the notion of inclusive growth since people at all levels have shared, albeit unequally, in the income growth. Also, consumption data points to a significant increase in material standards of living for people at all income levels as well. In research that I have done with Kevin Hassett, we find that people at all income levels are consuming more today and have access to many more devices and appliances that were traditionally considered the preserve of the rich, than at any time in history.⁵

The tax and transfer system has undoubtedly been responsible for redistributing incomes from the top to the bottom.⁶ As a result, consumption inequality by most accounts is a lot narrower than income inequality. However, there is a limit to how much redistribution can be used to sustain consumption standards. Already, more than 68 percent of federal tax revenues are derived from the top 20 percent of earners, and close to \$2 trillion are spent on transfer programs annually.⁷ Yet, as per the U.S. Census Bureau there are more than 47 million people living in poverty in America today.⁸ In order to further enable the sharing of growth by low income individuals, other social and economic changes need to be adopted.

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1. Dr. Aparna Mathur is Resident Scholar, American Enterprise Institute for Public Policy Research.
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Inclusive growth requires that growth be inclusive of a large part of the country's labor force.⁹ This is the biggest challenge facing countries today, particularly in the context of the recent recession and subsequent anemic recovery. Research suggests that changes in labor market opportunities predict changes in poverty quite well.¹⁰ In the United States, there are more than 10 million unemployed workers, of which nearly 4 million have been jobless for longer than 27 weeks.¹¹ In addition, there are another 10 million who are either in involuntary part-time jobs, or are too discouraged to look for work. This has added to the problem of poverty. And when these high rates of poverty exist in an economy with low economic mobility as is true of the U.S., the problem is exacerbated.

What policies can we encourage in order to improve economic mobility and the access to high-wage high-skilled jobs that are essential for economic agents to participate in and share in the process of economic growth? Access to high quality education and schools is extremely important as an investment into children's futures. Poor quality schooling can limit an individual's earning ability over his lifetime.¹²

The labor market has been particularly challenging for youth and teenagers who face unemployment rates higher than 15 percent. Research suggests that internship or apprenticeship programs may improve employment prospects and also boost college attendance.¹³ Skill-biased technological change is one of the biggest drivers of inequality in incomes.¹⁴ Therefore producing trained, highly-educated individuals would help with moving people out of poverty.

The next challenge is getting the long-term unemployed back to work. To this end, unemployment benefit programs should be supplemented by skills training and greater help with matching workers to jobs. Federal programs that provide work incentives are far more successful than simple cash assistance programs in helping people in poverty. An example is the Earned Income Tax Credit program. The EITC arguably is one of the federal government's most efficient means of encouraging work and fighting poverty. As per the Census Bureau, the EITC lifted 5.4 million people above the poverty line in 2010. While the EITC has some disadvantages, such as the significant tax penalties on earners in the phase-out range, it has been shown to encourage labor force participation for single mothers, and has lifted millions of adults and children out of poverty.

Finally, a competitive free enterprise system that creates the right incentives to invest in capital, labor and intangibles, is extremely important to address the challenges of long-term growth.

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To conclude, making growth more inclusive requires addressing the problem of poverty and long-term unemployment directly through workfare programs that incentivize low income individuals to enter the labor market. It also involves investments in early childhood education, skills training and apprenticeship programs that would help youth and college-educated individuals to transition easily from school to high quality jobs. A productive and fully utilized labor force, in combination with adequate investments in capital and legal and property rights systems, would provide the right economic framework for sustained and high rates of growth that could move us towards substantial rates of poverty reduction.

Going Inclusive: Future Shocks Require “Unlikely” Partnerships and New Forms of Accountability, Paul Miller, Catholic Relief Services¹

Looking out over the next few decades, development thinkers and planners have tried to predict the changes that may drastically affect the prospects for poverty reduction and especially inclusive growth. Here are some of their findings:

- More of the world’s poor will be in middle income countries;
- Climate change may include more intense and frequent natural disasters, affecting more people, including in increasingly urbanized coastal regions;
- For that and other reasons, we expect more uprooted populations and people ‘on the move’;
- Resource scarcity in land, water and energy may increase or contribute to violent conflict, exacerbated by a burgeoning and increasingly youthful population in some places;
- This youth bulge in many middle income and poor countries will challenge societies to provide education and employment opportunities or risk instability;
- Food price spikes in the past few years hint at future crises related to agricultural production as hundreds of millions of smallholder farmers are challenged to make a living or join the exodus to the cities.
- All of the above points indicate vulnerability to shocks which may place more states in the ‘fragile’ category.

At last year’s OECD/Ford workshop on inclusive growth in Paris, participants described how the recent recession accentuated a crisis of credibility about governmental and international policy-making institutions. If those who need to be “included” have no faith in institutions, then it will be difficult to face future challenges, even more to promote inclusive growth. In the development field, these predictions frame key questions about how new and old donors and developing countries should allocate limited resources and which aid models will promote sustained and equitable development. The High-Level Panel on the Post 2015 Development Agenda appointed by the UN secretary-general pointed to some of the “how” as well as the “what” of this agenda. We would do well to look deeper into the process of inclusion; here below are some recommendations.

First, inclusion requires all development actors to plan for shocks by building resilience into social service, safety net and growth strategies. This is especially important for the significant percentage of the world’s extreme poor living in conflict-affected countries: they may be vulnerable to more frequent natural disasters which exacerbate man-made ones.

Second, inclusion requires ‘unlikely partnerships’ beyond traditional growth and development approaches. ODA is no longer as important as the flows of investment to the developing world from the private sector for-profit world, or remittances. In addition, there are large sums coming from foundations, non-governmental and religious organizations, among many others. Universities and other centers of innovation are increasingly connected to sustainable development work. For-profits, both local and multinational, seek “shared value” with other actors--for their business, and to improve

1. Mr. Paul R. Miller is Senior Advisor, Catholic Relief Services.

people's lives. In my organization, we have had the privilege of working with local communities and businesses from Central America to the Philippines addressing climate change, at-risk youth, and small holder farming in ways that include all voices to promote growth, poverty reduction and a sense of hope.

We believe private philanthropic and research actors --foundations, NGOs, faith-based, university, and advocacy groups -- have proven but still largely untapped experience and capacity to facilitate inclusive processes and mitigate negative consequences of shocks. Aid and investment policies should allow these groups to more easily bring financial, technical, and human assets to partnerships with government and business, including their networks of local to global relationships, and strong constituencies in both the developed and developing world.

In addition, developed nations can implement international policies which support such inclusion. For some, this means taxes on carbon; temporary migration flows from poor countries; controls on arms sales; less support for repressive regimes; and efforts to reduce money laundering and tax avoidance.

Finally, even as it welcomes and facilitates the role of private sector and private capital investment to grow economies, the development community must consider much more 'radically inclusive' means of consultation, participation and accountability for projects and budgets. Sustainable and inclusive public -private partnerships for instance, depend on an enabling environment which encourages rather than restricts civil society. Ending extreme poverty requires the participation of those who have been left out --women, persons with disabilities, and the geographically remote. There are numerous examples of this emerging social accountability — transparency in budgets and key sectors such as extractive industries, mapping of projects and land holdings, and built-in feedback loops. These are enabled by communication and information technologies so citizens can more easily report concerns, fraud or suggestions for improvement.

Within such a context of guaranteed basic freedoms and a commitment to inclusive development, societies will have more capacity to navigate tensions arising over allocation of resources (e.g. land, water, aid money, revenue from natural resources). And unlikely partnerships and new forms of accountability will help make for a more inclusive and sustainable development future.

The Importance of Measuring Economic Insecurity in Rich and Poor Countries, Lars Osberg, Dalhousie University, and Andrew Sharpe, Centre for the Study of Living Standards¹

In both rich and poor nations, fears about the economic future are important for two main reasons—they subtract from individuals’ enjoyment of the present and they influence behaviors. The theme of the piece is that economic security is a dimension of economic well-being and inclusive growth in all countries that deserves to be analyzed in its own right. While economic security is related to income, it is not necessarily greatest where income is highest and lowest when income is lowest.

We define “economic insecurity” as “the anxiety produced by a lack of economic safety—i.e. by an inability to obtain protection against subjectively significant potential economic losses.”

To avoid anxieties about the future, individuals may acquire insurance (either public or private), choose less risky options in their decision making, or build formal or informal networks of social support—but the options of formal private insurance or public social security are much less commonly available in poor countries.

Clearly, anxieties about future outcomes include many non-economic issues—we would stress from the outset that economic security refers to a subset of all security concerns. Nevertheless, we think that the economic dimensions of insecurity deserve attention—so we ask the question: “can one construct and compare an index of the level of economic security in rich and poor countries?” We believe we can.

In a forthcoming article in the Review of Income and Wealth we have constructed a “rights-based” index of economic security at the national level for eight countries and used it to compare economic security across both rich and poor countries.

The purpose of such an index is to assist in the evaluation of current policies affecting well-being as well as in the development of new approaches to promote greater economic security. In many affluent countries, in the aftermath of the 2008 Financial Crisis, greater volatility in financial markets and continued high unemployment has heightened concerns about how public policies can maintain the economic security which the institutions of the welfare state were intended to provide.

In poor countries, where such institutions are generally lacking but the risk-pooling norms of the extended family are under ever-increasing pressures from urbanization, demographic change, and modernizing social values, the question is which policies could create such a sense of economic security in the first place.

We start from a “named risks” approach, which examines four key objective economic risks named in Article 25 of the UN Universal Declaration of Human Rights (i.e. unemployment, sickness, widowhood, and old age), and develop estimates of economic security in each of these areas. Because our index is one of the four components of the Index of Economic Well-Being (IEWB), we refer to it as the “IEWB Economic Security Index.” To reflect better the reality of developing countries, our index of economic insecurity is revised to: (1) include the volatility of food production in the risk of loss of livelihood; (2) adjust the risks of health care costs to consider the proportion of household spending on food (which is non-discretionary, and large in poor countries); and (3) add adult male mortality to the risk of divorce in calculation of the risk of single parent poverty.

1. Dr. Lars Osberg is McCulloch Professor of Economics at Dalhousie University, Halifax, Canada. Dr. Andrew Sharpe is Executive Director of the Centre for the Study of Living Standards, Ottawa, Canada.

It is important to note that economic insecurity is distinct from economic inequality. Although, ex post, the total variation in individual incomes can perhaps be decomposed into the sum of permanent and transitory variations in income, insecurity is about ex ante anxieties.

In affluent countries, private insurance and capital markets are well developed and the welfare state provides a set of transfers and services that help shield citizens from many of these hazards. There is no reason to think that the residents of poor nations are less conscious of the economic hazards that they face, but these mechanisms of risk mitigation are typically much less available to them. Many hazards are larger and the costs to individuals of those hazards are greater, in poor countries. Economic security thus affects well-being both directly and indirectly, in both rich and poor countries.

We present data on 70 rich and poor countries in 2007/08 but among the eight countries, four rich and four poor, which we focus on, we find that while economic security is broadly correlated with national income, it is not least in the poorest of the eight countries (Vietnam) and not greatest in the nation with highest GDP per capita (the United States). Economic security is therefore a dimension of economic well-being that deserves to be analyzed in its own right—and one which can be measured in a conceptually comparable way across countries at different levels of development.

Financial and Fiscal Inclusion, Indira Rajaraman, Reserve Bank of India¹

Financial inclusion is an amalgam of four things. It is the routing of savings of all, including the poor, through a banking system that promises security against default. It is meeting the credit needs of the poor through the formal financial system rather than through the predatory informal system that is their last- and frequently, the only - resort. It is recognition that the inverse relationship between the cost of credit and income class is driven by the inherent risk and transaction costs of lending to the poor, and that only managing and reducing that risk can achieve a sustainable reduction in the cost of credit to the poor. This in turn is possible only if the poor are offered suitable products for reducing life and event risk. Finally, it is recognition that financial inclusion is not a matter of charity but is instead, even after a flattened credit gradient, a profit opportunity for the banking sector, a means by which to raise rates of return to saving, especially savings of the poor, and most of all, a means of income and growth enhancement at lower income deciles.

To the extent domestic savings in capital-scarce EMDEs can finance domestic investment, external deficits become more manageable and dependence on foreign capital is reduced. Financial inclusion gathers the financial savings of all, including the poor, into a common pool, and thus provides an enabling platform for efficient allocation to borrowers in need of capital.

Financial inclusion poses a last-mile problem. In order that financial inclusion does not endanger the health of the banking system, it is best to unbundle savings mobilisation and lending operations, and sequence them in that order. Too high a requirement of local credit deployment could destabilise the banking network, since due diligence at spatially dispersed points is difficult to ensure. That is the reason why the natural sequence in financial inclusion calls for hyphenating deposit with payment mechanisms before the problem of local credit provision can be addressed.

Savings mobilisation through banking correspondents (BCs) or mobile telephony, or even corner grocery stores, are ways by which deposit collection and small payments can be facilitated over a spatially dispersed catchment area. Outreach mechanisms of these kinds call for a legal regulatory system that guarantees security for the depositor and bars rogue entrants from service provision, and most of all, fool proof technological ways by which depositors can be uniquely identified.

Spatial outreach, however it is done, requires road connectivity, as a pre-requisite. Thus, the last mile fuses financial and fiscal inclusion, since road connectivity is a classical public good that can only be financed through the public exchequer.

Trust, an essential pre-requisite for engagement, can only be built up if the deposits of new entrants, most of them poor, are safeguarded. Yet unless there is some fractional local credit deployment from local deposit collection, the system could work like a suction pump diverting local savings away from local credit needs. The problem of meeting small credit requirements is not confined to spatially spread rural areas. Even in urban areas, where the density of banking outlets is far greater, small credit needs of a wide range of street service providers, from motor car mechanics to vegetable vendors, are met by informal finance, at astronomical rates of interest, because of a lack of transactional access despite close physical access. The credit rate gradient, whereby the price of credit is inversely related to the size of the loan, because of the unmanaged risk of default, needs to be flattened.

Fiscal inclusion, very similarly, derives justification from its growth-promoting properties as much as from spatial equity issues, starting with that most classical of all public goods: roads. The

1. Dr. Indira Rajaraman is Member, Board of Directors, of the Reserve Bank of India.

last-mile issue has been unconscionably postponed in EMDEs, because of fiscal constraints. An unlinked hinterland poses supply constraints which can show up in high food inflation, exactly as is happening in India today.

Likewise, other public goods (public health, sanitation) or publicly provided private goods (primary education, primary curative care) can approach universal coverage only as an eventual target over time. During this period, which can be as long as a half century, the paramount concern is to ensure that at any time, the fractional access that can feasibly be fiscally attained is spatially uniform across the country.

A state which commits itself to, and moves steadily towards, universal access to public goods is an enabling state. An entitlement state, with legislation entrenching universal legal rights to fully or partly subsidised goods and services, offers the wrong kinds of fiscal inclusion. A state has the obligation to provide subsidised goods to sections of society unable either permanently (the elderly and disabled) or temporarily (pregnant and lactating women, pre-school and school-going children) to earn their livelihood. Beyond that, universal entitlements are merely political opportunism, masquerading as fiscal inclusion.

Inclusive Growth Means Linking the Energy of Every Citizen, Willem Reek, Northern Netherlands Alliance¹

I call out to leaders around the world to “give back the power of conscious action to citizens. Thus enabling them to get in control of their life and connect to a society and ecosystem they can really associate with...just to create a better world together”.

“Individual wellbeing is based on the individuals functioning in taking advantage in their own life. It is about where it leads to, not what means it takes. On the other hand: Economic rationality has to do with the choice of means, not ends. This calls for a new rationality.”

Amartya Kumar Sen (Economist)

“The field [the science of complexity] is in the midst of a broad synthesis of scientific disciplines, helping reverse the trend toward fragmentation and specialization, and is groping toward a more unified, holistic framework for tackling society’s big questions.”

Geoffrey West (Professor at Santa Fe Institut)

The issue of inclusive wellbeing is seen as a complex matter, but part of it is that we don’t have a framework that helps us to understand it and find solutions. Off course we can research the hard and soft matters of wellbeing as we perceive the issue now. How would it be if we could approach it in a different way to make it less complex and more manageable?

Human behaviour is at least partly responsible for the complexity of this world and for the complex challenges arising from that.

Somewhere in the last centuries in the economical and technological driven parts of the world we lost the connection between the development of our nature and that of our systems, which made our lives complex.

Renewed inclusion of human biology in development approaches, could reinstall this connection, making complexities bearable and enabling us to handle them.

The complexities that we produce are reflections of ourselves and most often stem from the relations between ourselves and our social and physical environment.

If we understand what drives our biology, individually and in communities of different scale, we are able to understand the parameters for complexity and eventually learn how ‘we are the complexity we produce’. Only then we will discover that we can reorder complexity from our own biology, for instance to simply increase our wellbeing.

So the biology of complexity is human biology, and especially the behavioural side of it. It is the science that describes what drives human behaviour and human interaction. It incorporates human cognition, psychology, social science and some elements of life sciences, like aging, talent development, creativity and health.

1. Dr. Willem Reek is Lead Strategist for Innovation and Regional Transition at the Northern Netherlands Alliance.

The inclusion of the biology of complexity in the approach of wellbeing will, in my opinion, reduce its complexity to a single formula, that I call “The happy life formula”.

It consists of only seven variables that form the seven natural human drives, and consciousness, potential, development opportunities and environmental quality. The seven drives in human biology are: basic provision (safety, food, shelter, health, etc.), loving, understanding, expressing, playing, creating, and developing.

Increasing wellbeing is a change process. Change is in most cases planned with high expectations, but concludes in most cases as an autonomous organic process only to be claimed by many competitors. But this ‘autonomous organic change process’ is in fact a human affair that we made ourselves, either consciously or not.

It is our own individual biology and our shared group biology that can be addressed to create the desired change and at the time we want it.

Talking about societal transition to a higher state of wellbeing, we just entered the notion of transition towns and innovation ecosystems. Although in those notions the role of human talents and co-creation is entering at least something human in systems theory, there is still only a tiny part of human biology in these approaches. A concept how to address all of human biology in systems theory, other than by using the old social science mechanisms as education and sociology of organization, is yet missing.

The previously mentioned “happy life formula” however enables us to put the factors of human biology in the mechanisms for raising the level of wellbeing, leading to a conscious natural growth in three steps:

First starting from the complexity ‘as it is’, there is a lower level of complexity to be chosen as ‘a reasonable state’ that allows most of us to develop ourselves upon.

Second we should then determine the minimum levels of wellbeing that will provide all of society the key to self-sustained organic growth, enabling each individual to fully live up to his own potential.

Third it is to be determined what are the variables of the biology of complexity to be addressed in a specific setting to arrive at that wished level of wellbeing. We can do it so that we find only support from that complexity, which is the case when it lends us just enough anchor points for conscious development.

Remember that complexity is only what we produce. It is something that we only need to reduce when it hinders our wellbeing.

The Third Sector: the Future of Inclusive Growth, Bárbara J. Robles, Board of Governors of the Federal Reserve¹

My brief narrative today, centers squarely on the significance of the Third Sector to our economic recovery as we continue to learn from the aftermath of the financial crisis. Specifically, my research focuses on locating where the partnerships between the public, the private and the third sector have emerged, stabilized and grown. We need to identify and locate the research and data gaps in this evolving economic sector. We must be vigilant to the historical roots of the third sector and the present transformation it has undergone. But of equal and perhaps more telling significance is the role of the third sector as the intermediary, the mediator and the innovative ‘beta’ experimenter between the public and the private sectors. In sum, this sector is the foundational bridge builder that societies facing structural economic and demographic change rely on to provide continuity and mitigate volatility in distressed communities.

What is the Third Sector?

In the U.S., we have ~1.6 million tax exempt entities otherwise known as nonprofits, non-governmental or exempt organizations that form the back-bone of the third sector. Through our administrative tax data, we know that a variety of legal hybrids exists in the third sector; for example, we have cooperatives, business leagues, faith-based organizations, credit unions, voluntary employees’ beneficiary associations and former mutual aid societies that transformed themselves into social and human service organizations.

Three main sources of funding are available to tax exempt entities, associations and organizations:

1. Public funding
2. Activities which generate income, including membership fees, the sale of goods and services, etc.
3. Philanthropy

The third sector is part of the non-governmental (NGO), not-for-profit, social economy sector that is growing rapidly and continues to be a source of innovation in our changing economic landscape. Empirical evidence has emerged that indicates the U.S. third sector has acted as an automatic economic stabilizer during recessionary episodes much like government social welfare programs designed to kick in during slumps (e.g. unemployment benefits, etc.).

In other countries, the non-governmental, charitable, and cooperative organizations display strong popular as well as local, regional and national support. These social economy/third sector entities anticipate and meet demographic, cultural, and macroeconomic change. They partner with governments and have support from the private sector. Our current limited data capture of third sector organizations indicates that across countries and over time, the third sector has grown.

1. Dr. Barbara Robles is Senior Research Liaison, Board of Governors of the Federal Reserve. Note: The opinions expressed in this paper are those of the author and do not necessarily reflect the views of the Federal Reserve Board or its staff.

What does this mean for inclusive growth?

The third sector has a vital and long history in serving distressed populations, neighborhoods and communities. We know NGOs and the third sector work to reduce poverty, to mitigate shock and loss brought on by natural disasters and to integrate mobile populations. In recognizing that our current recovery from the Great Recession continues to be fragile, we need to harness the vitality and dynamism of the many networks that the third sector can deploy to increase employment. The third sector has performed as a consistent employer as well as a resource for re-training and learning new skills through volunteer work. By allowing both the young and the old to be fully deployed, the third sector also acts as the transmission mechanism for the ‘passing-of-the-torch’ from one generation of knowledge brokers to another. It is from this unique capacity to mix all the essential talents of a changing labor force that we can create opportunities where none existed before.

Let’s review facts and suggest some avenues for actionable research:

Fact: Between 2001 and 2011 in the U.S., the third sector grew by 21.5%, generated revenues of \$2.10 trillion, and reported \$1.99 trillion in expenses (NCCS, 2013). In 2010, the non-profit sector employed over 10.7 million people (almost 10% of the U.S. workforce) coming in as the third largest employer after retail trade and manufacturing (NCCS, 2013; Center for Civil Society, 2012).

Fact: Between 2008 and 2009, the for-profit sector had a -6.2% change in annual employment while the non-profit sector had a +1.2% change in annual employment (Center for Civil Society, 2012).

Fact: Over half of all nonprofit jobs in the U.S. (54%) are in the health care field; this field is forecasted to be a dynamic job-creator given the global increase in our aging populations.

Fact: Research indicates that the higher the density of third sector organizations in a community, the higher the civic engagement, the higher the resiliency capacities of residents and the more robust the democratic institutions (Sampson, 2013).

Suggested Recommendation: Analyze the NGO/third sector as if it were manufacturing or telecommunications. We need to pay specific attention to the distribution channels and value chains associated with this growing sector.

Suggested Recommendation: Map the inclusive connections between the third sector, distressed communities and the ‘below-the-radar’ job creation that has emerged.

Suggested Recommendation: Identify the collaborative mechanisms the third sector deploys in order to survive and adapt while meeting increasing demand for its services and products; taking special care to identify critical turning points and circuit breakers.

Suggested Recommendation: Learn from and leverage the unique and characteristic hybrid nature of the entities and enterprises of the third sector.

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Macroeconomic Stability and Inclusive Growth, Teresa Ter-Minassian, International Monetary Fund¹

Unfortunately, there remains a fairly widespread perception, especially among politicians and non-economists of a conflict between the objective of macro-economic stability and that of social inclusion. With a view to contributing to dispel such a perception, this note revisits briefly some linkages between macro-economic stability and inclusive growth, namely: a) why minimizing macro-economic instability is good for both long-term growth and equity; b) what kind of policies can promote stability; and c) if stability has been lost, and macro-economic adjustment is required to restore it, what policies can be used to minimize the costs of the adjustment in terms of growth and inclusiveness over the short- to long-term.

There are many reasons why a reasonably stable macro-economic environment is both growth- and equity-friendly:

- Because it is well documented empirically that relatively high, and volatile, rates of inflation hurt the poor more than the rich; they also discourage all but merely speculative investments, thereby hindering sustained growth and job creation
- Because most large and protracted external imbalances eventually lead to financing crises, sharp devaluations of the exchange rate, and/or a hasty adoption of monetary and fiscal “austerity” programs to cut domestic demand in ways that often end up hurting most the more vulnerable segments of society; and
- Because both private economic agents and governments can plan better for the future in reasonably stable environments. Households have greater incentives to save and to invest in their children’s education; and enterprises to invest in physical capital, in the human capital of their work force, and in innovation. Governments can forecast better their resources and fund major spending programs, including multiyear ones like investment in productive and social infrastructure, in a smooth and predictable way.

What can governments do to improve chances for sustained macro-economic stability?

- First and foremost, avoid policies that create instability, such as excessive credit or monetary expansions that fuel inflation in consumer prices or bubbles in asset prices; large budget deficits leading to a rapid accumulation of public debt; and exchange rate policies that result in significant and sustained losses of external competitiveness
- Second, develop institutions that foster policy predictability, such as independent central banks with credible inflation targeting frameworks; fiscal responsibility legislation and independent fiscal watchdogs; transparent and realistic medium-term expenditure frameworks that reduce uncertainties in budget planning and in tax policies; and arrangements that favor a constructive dialogue among the social partners; and
- Third, build buffers to withstand exogenous shocks. This may include accumulating adequate foreign exchange reserves and securing stable external credit lines; running budgetary surpluses during cyclical upturns in order to be able to maintain or even increase

1. Mrs. Teresa Ter-Minassian is Former Director of the Fiscal Affairs Department at the International Monetary Fund.

public expenditures during downturns; using countercyclical macro-prudential instruments (such as bank capital requirements or leverage ratios) to increase resiliency in the financial system, and avoid the risk of credit crunches.

Clearly, macro-economic stability is a necessary but not a sufficient condition for inclusive growth. Sound macro-economic policies are a complement, not a substitute, for the range of micro, structural, and social policies and reforms that are needed to pursue the various dimensions of inclusive growth (such as better jobs, income distribution, education, health care, housing, security, etc.). But, international experience has unfortunately shown that those policies and reforms are frequently the first victims of macro-economic instability and crises. Therefore, prevention of such crises should be the first priority of governments concerned with inclusive growth.

But, if a crisis occurs and macro-economic adjustment is inevitable, how can its costs for growth and equity be minimized?

- First, by ensuring that the adjustment program is as well balanced, in terms of the mix of policy instruments, as is feasible in the country's circumstances. There is little question that, if some instruments (such the exchange rate) are out of bounds, the adjustment will fall more on domestic demand and output, and will be more protracted
- Second, by avoiding measures, especially in the fiscal area, that are of poor quality and will have permanent adverse effects on the economy's growth potential, such as across-the-board spending cuts, cuts concentrated on public investments, or increases in profit taxes that discourage investment
- Third, by accompanying short-term austerity measures with structural reforms that reduce impediments to medium-term growth
- Fourth, by sheltering the most vulnerable groups of society from the impact of adjustment, through a strengthening of targeted social assistance programs, the provision of adequate unemployment insurance, and investment in the retraining of laid-off workers; and
- Fifth, by seeking financial support from the international community for the adjustment program, to spread the adjustment over a reasonable time period and help ensure that its implementation remains on track in the face of the inevitable resistances to it.

In Pursuit of an Inclusive Metro Manila, Chairman Francis N. Tolentino, Metro Manila Development Authority¹

Urbanization and Megacities is a global trend, becoming the drivers of economic growth of nations in the foreseeable future. In Asia, the Philippines is among countries like China, India, and Indonesia with an urban population between 25 and 50 percent of the total population.

The reforms introduced by President Benigno C. Aquino is grounded on transformational leadership geared towards the realization of the aspirations identified in his Social Contract to the Filipino People where he envisions “a country with an organized and widely shared rapid expansion of our economy through a government dedicated to honing and mobilizing our people’s skills and energies as well as the responsible harnessing of our natural resources”. The country adopts a development framework of inclusive growth where high growth is sustained, mass employment generated and poverty reduced.²

We are now reaping the benefits of these reforms. In 2013, the international debt watcher Fitch raised the country’s rating to investment grade while the Japan Credit Rating Agency upgraded the country one notch above investment grade. This is brought about by this administration’s debt policy dynamics which is resilient to external shocks. Moody’s, on the other hand, describe the country as a ‘rising star’ as it is poised to record one of the fastest economic growth rates in the world amid a gloomy global economy of late. In Asia, the country recorded a GDP growth rate of 7.2%, second highest to China with 7.7% for 2012-2013. The World Economic Forum increased the ranking of the Philippines in the Global Competitiveness Index, from 85th place in 2010 to 65th (out of 144 countries) in 2012—two consecutive 10-place jumps. All these accomplishments were attributed to the dynamism of Metro Manila where it accounted for more than one-third of the country’s GDP propelled by the Services Sector at more than 80% contribution.

Metropolitan Manila, despite efforts of the national government to spread development in other urban areas remains to be the country’s political, educational, financial and economic capital. It is also home to almost 12 million people cramping on its 636 square kilometer land area, making it a highly dense region. The growing number of urban population and the increasing rate of urban development in Metro Manila is continuously putting its toll on the environment resulting to poor air quality, problems on solid and liquid waste management, and proliferation of informal settlement, to name a few.

In the latest poverty incidence survey, Metro Manila registered an increased in the number of poor families from a prevalence rate of 2.4% in 2009 to 2.6% in 2012. In absolute terms, this translates to nearly 76,530 families or 382,650 individuals. However, self-rated poverty surveys yielded even greater number of individuals who consider themselves poor.

Another concern for the metropolis is the high unemployment and underemployment rate, though decreasing compared with the 2011 and 2012 figure, but is still double-digit with an average of 10.3% and 12.1%, respectively for 2013. These could have been higher if not for the structure of the region as heavily reliant on the services industry particularly the business process outsourcing (BPO), where many of the job opportunities are readily available especially to new college graduates and even to

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1. Atty. Francis N. Tolentino is Chairman of the Metropolitan Manila Development Authority.
 2. NEDA, 2011: Philippine Development Plan (2011-2016).

high school graduates who have high command of the English language, and the services sector buoyed by the construction of dwellings and other real estate.

The region is also prone to natural disasters being proximate to the west and east valley fault system and located mostly in low-lying plateau which is exposed to intense flooding, landslides and storm surges making the most vulnerable group: the poor living in shanties and make-shift houses more susceptible to deeper poverty.

The growth and the macro-economic targets achieved by the country of late are on track to what the Aquino administration laid on in its first year in office but admittedly, the country lagged behind with respect to our desired social outcomes most especially in providing a trickle-down effect of growth benefits especially to the poorest of the poor.

Under this backdrop, the following are realized: a) economic growth is necessary but not sufficient for poverty reduction; b) growth strategies need to have spatial and sectoral dimensions to ensure inclusivity and; c) disasters can negate the gains and worse, push back development.

Taking all of the above in consideration, the government, with Metro Manila as the catalyst must aim for higher economic growth anchored on the following:

- Promote opportunities for socio-economic activities that are labor intensive;
- Push for infrastructure projects which will facilitate access and service delivery directly to the poor (e.g. housing);
- Develop competencies of human capital through quality education and skills training for decent work based on market labor demand;
- Promote labor productivity and enhance competitiveness of enterprises;
- Aim for universal health care; and
- Invest on risk reduction and mitigation measures.

Striking a balance between economic growth and an overall improvement on the quality of life of the populace is quite a challenge but is attainable given proper policy support and political will to implement carefully identified projects.

Inclusive Growth and Urban Policies: The Case of Barcelona, Joan Trullén, Metropolitan Area of Barcelona, and Vittorio Galletto, Barcelona Institute of Regional and Metropolitan Studies¹

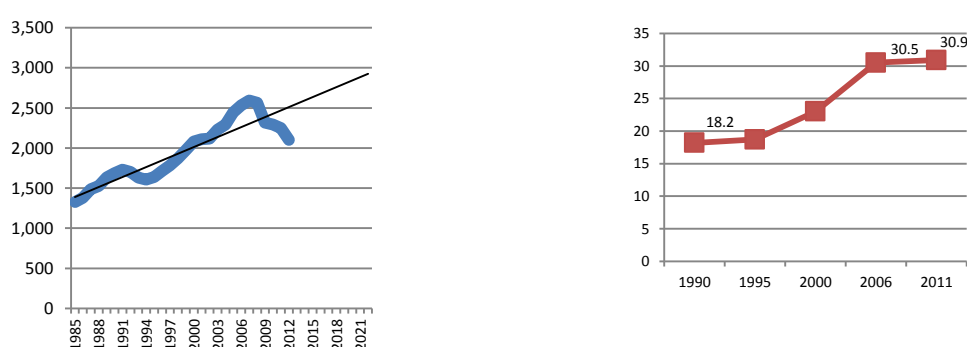
Barcelona has been one of the leading cities in the design of urban strategies to promote economic growth. And, as the case of Barcelona (Spain) between 1985 and 2006 shows, urban growth and increasing inequality are not inexorably linked. The relationship between the two can be broken at city level through policies, different types of policies:

1. Internationalization and market openness policies. Spain joined the European Communities in 1986: Barcelona, historically the main industrial area of the Spanish economy, started a process of expansion of its markets.
2. Demand-push policies. Barcelona is elected in 1986 to host the 1992 Olympic Games. Barcelona used the Olympic Games to transform the urban infrastructure.
3. Urban planning and mobility policies, to ensure accessibility to jobs (public transport, such as rail and metro, and private transport, such as roads and ring roads). The 22@Barcelona is a model of new urbanism based on the knowledge economy.
4. Educational policies increasing the stock of human capital.

From 1985 to 2006, employment grew spectacularly in Barcelona, from 1,328,000 to 2,593,000 (Fig.1a), with more than 1.2 million new jobs, while the functional metropolitan area (travel-to-work area) also increased its size (Fig.2). The stock of human capital also increased: the percentage of the population aged 18 and over with tertiary education grew from 18.2% to 30.5% between 1990 and 2006 (Fig.1b). At the same time, inequalities decreased from 1985 to 2006: the Gini index decreases from 0.397 in 1985 to 0.293 in 2006 (Fig.3).

Fig.1b Stock of human capital. Percentage of population with tertiary education (people aged 18 and over), 1990-2011 (%)

Fig.1a Jobs in Barcelona from 1985 to 2012 and trend for 2022 (thousands)

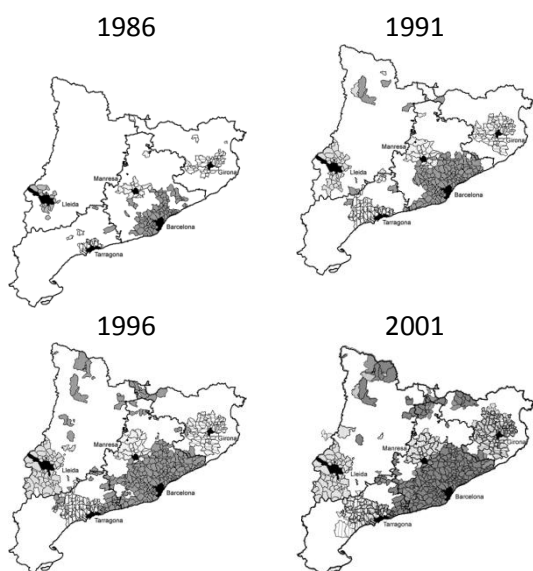


Source: INE; Idescat and IERMB, Survey on Living Conditions and Habits of the Population, 2011.

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In short, inequalities decreased at the same time as growth took place between 1985 and 2006. What happened after? As Fig.1 makes clear, the metropolitan economy of Barcelona grew firmly until the start of the global economic crisis in 2007, but then from 2008 to 2012 almost a half a million jobs were lost and inequalities started to grow (Fig.3). So, the crisis changed the previous trend of lowering inequality towards a less equal distribution of income.

Fig.2 The process of territorial expansion of metropolitan areas. Barcelona and Catalonia 1986-2001



Source: Trullén and Boix (2000), Boix and Galletto (2004), and Boix and Veneri (2008).

Table 1. Gini Index of equalised disposable income, Barcelona and Metropolitan Area, 1985-2011

	1985	1990	1995	2000	2006	2011
Barcelona (city)	0.398	0.359	0.339	0.322	0.308	0.346
Rest of the metropolitan area	0.373	0.304	0.291	0.289	0.264	0.301
Total	0.397	0.349	0.325	0.313	0.293	0.327

Source: Idescat and IERMB, Survey on Living Conditions and Habits of the Population, 1985-2011.

The lesson –again- is that inequality and growth are not inexorably linked: economic, urban and metropolitan policies can and must have a role in fostering growth while at the same time reducing inequalities.

Also, another lesson drawn from the study of inequality in cities and metropolitan areas is that these are the areas in which inequalities are greatest, so limiting the study of inequality to national data or large areas may hide this reality. Actually, the focus should be what happens inside metropolitan areas: as Fig.3 shows, the Gini index in the centre of the metropolitan area, Barcelona (1.6 million inhabitants), is higher than the rest of the metropolitan area (1.6 million inhabitants). This fact highlights the usefulness of surveys on income and living conditions conducted on a small scale, which could be supplemented or substituted for income tax data where available.

In conclusion, we think it is possible to identify win-win policies capable of delivering growth while reducing inequalities. Economic growth can be inclusive, while crisis is regressive. Therefore, urban economic growth policies should be designed from the metropolis to the metropolis to achieve inclusive growth. In this sense, urban and metropolitan economic policy matters.

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Being Serious About Inclusive Growth, Richard Trumka, TUAC, and AFL-CIO¹

Seven years have passed since the great financial crisis began in early 2007, and that was merely the opening of a profound economic crisis that is not over.

Yet it seems all too easy to have a conversation about inclusive growth that presumes our basic pre-crisis ideas about how the world economy works still are valid, but we just need to be a bit more humane about the way they are implemented. This approach treats the crisis we are still living through as something that just happened, like a meteor hitting earth.

The reality is that the crisis was the logical consequence of the key economic ideas of the past several decades. The idea that inequality promotes growth. The idea that deregulated financial markets both created value and had no effect on macroeconomic stability. The idea that destroying workers' rights and bargaining power improves labor markets. The idea that national economies are somehow decoupled from each other, instead of being mutually interdependent. The idea that equality of opportunity can coexist with radical inequality of wealth and income as if the child of a Walmart worker and a Walmart family heir have an equal chance to go to Harvard.

Where did these ideas lead? Even before the crisis, aggregate positive national growth numbers disguised a reality of falling incomes for a majority of the population—and nowhere more so than in the United States, the epicenter of the crisis.

In the United States, between 1997 and 2008, before the crisis hit the labor markets, all the income gains in our economy went to the top 10% of households. Not some, not a lot—all. The wages of the lower 90% of the workforce fell.

This is the result of a generation of policies that destroyed workers' bargaining power, and so dramatically increased inequality.

And it should be no surprise to anyone that the imposition of these same ideas post-2008 in Greece and Spain and Ireland have produced the same horrifying results.

In contrast, Germany, with strong labor market institutions, weathered the economic crisis with modest unemployment. Brazil, which pursued policies designed to strengthen labor market institutions, reduced poverty and inequality during the same period.

It should be clear that rethinking our ideas about the relationship between growth and inequality is no small matter. This rethinking must be at the center of policymaking and economic thinking, not an exercise on the margins.

And this rethinking is a huge political challenge, too. Because the reality is that inequality feeds on itself. Once a society reaches a certain level of inequality, the winners can rig the rules for the next round of the game. The tax laws, the labor laws, the banking laws and, most importantly, the laws of the political process itself.

And the challenge of inclusive growth is a global challenge. Policies that promote inclusive growth must include the developing world as well as the big emerging market countries and the

1. Mr. Richard Trumka is President of the Trade Union Advisory Committee to the OECD, and President of American Federation of Labour and Congress of Industrial Organizations.

developed world, and they must address new threats such as climate change as well as age-old challenges of economic justice.

So what would a comprehensive global approach to inclusive growth look like?

It would have three pillars. Investment. Jobs. Incomes.

Investment. Billions of people in the developing world are unconnected from the formal, regulated economy and live without the basics of modern life. This is a problem fundamentally of inadequate public investment and inadequate labor standards, and the consequences are both blighted lives and inadequate global demand. In the developed world, there is a similar problem of an aging and technologically outdated infrastructure that is leading to the erosion of the foundations of broad-based prosperity in many developed countries, and is threatening our ability as a planet to stop climate change. Public investment can address these challenges and create jobs.

Jobs. There will never be inclusive growth as long as we treat unemployment as a distasteful afterthought, not to be mentioned in polite company. Ending mass unemployment is now, as it was in the Great Depression, the prerequisite for healthy economies and healthy societies. Because there will never be income growth as long as we have mass unemployment.

Incomes. But even with a massive jobs program, growth will not be inclusive growth so long as the global economy has no meaningful labor standards and workers lack bargaining power. The lack of workers' bargaining power in both developed and developing countries has been a key driver of major global imbalances, and has led to income stagnation and even decline in many countries.

But inclusive growth should also have something more—a social and moral dimension that takes on indefensible practices like mass incarceration and the consignment of immigrants to second-class status in many of the world's economies.

In the end, any effort to put the global economy on the right track must deal with each of these issues, and must do so consistently. It is not possible to have inclusive growth while pursuing austerity policies or attacking workers' bargaining rights in the name of "flexibility."

Consistency and seriousness about inclusive growth will not be easy. Turning away from what Pope Francis calls "the economy of exclusion and inequality" will mean challenging the political economy of concentrated wealth. But there is no path to prosperity other than shared prosperity.

Delivering on Inclusive Growth through Citizenship Engagement, Emma Woodford, European Public Health Alliance¹

The concept of inclusive growth is based on the premise that economic growth is accompanied. There is growing recognition about the need to tackle inequality. American President Obama declared that inequality is “the defining challenge of our age”² and the issue was at the centre of the discussions at the World Economic Forum in Davos. At the international level, equity in the post 2015 development framework is also gaining political momentum.³ This represents a watershed shift in the discussion from economists arguing that inequality is necessary for growth⁴ or that inequality isn’t that big a deal.⁵ Against this back drop the discussions on “Changing the Conversation on Growth: Going Inclusive” are crucial to finding synergies between policies that drive growth and inclusiveness. The European Public Health Alliance encourages leaders to also consider people as crucial actors of change.

Engaging citizens in policy making and in achieving inclusive growth is a win-win solution. There is emerging evidence to show that citizen engagement can lead to better results in public policy making and development interventions. This extends to monitoring performance of governments, correcting public policy, ensuring the accountability of officials and public institutions, raising awareness on what people need and value, enhancing fiscal transparency, reflecting citizen’s priorities in public budgets, and evaluations suggest even reducing extreme poverty.⁶ For the individual it is also a win, due to the role of social capital in creating prosperity and promoting wellbeing. Social connections and political voice improve quality of life, and are beneficial to the economy. The benefits of social connections extend to peoples’ health and to the probability of finding a job. The ability to participate as full citizens, to have a say in the framing of policies, to disagree and voice concerns are essential freedoms. Political voice also reduces the potential for conflicts, helps build consensus, enhances economic efficiency, social equity, and inclusiveness in public life.

Unfortunately the trend has not been to increase citizen engagement in policy making in Europe. Today a disenfranchised, excluded young generation is contributing to the current rise of social unrest and instability and the loss of faith in establishments. Meaningful engagement with citizens is the first step to build trust in institutions that are perceived as protecting the affluent at the expense of those who are bearing the loses

After five years of economic crisis and a sluggish recovery, there is still an opportunity to prioritise well-being and social inclusion, while promoting civic participation. In May 2014, Europe’s 500 million people will vote on who will represent them in the European Parliament. EPHA is using this opportunity to remind policy makers that people are more than consumers, workers and drivers of growth. Newly elected MEPs should priorities a healthy population which needed for both economic and social success. At the same time, 2014 will prepare the mid-term review for the Europe 2020

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1. Ms. Emma Woodford is Board Member of the European Public Health Alliance.
 2. Remarks by the President on Economic Mobility <http://www.whitehouse.gov/the-press-office/2013/12/04/remarks-president-economic-mobility>.
 3. Equity, Inequality and Human Development in a Post-2015 Framework. <http://hdr.undp.org/en/content/equity-inequality-and-human-development-post-2015-framework>
 4. How Much Inequality Is Necessary for Growth?, Fuad Hasanov and Oded Izraeli in Harvard Business Review (January-February 2012).
 5. <http://www.nber.org/feldstein/pi99.html>.
 6. Gaventa and Barrett (2010), World Bank (2013) and Wong (2012).

Strategy that aims to promote “Smart, Sustainable and Inclusive” growth. Unfortunately due to a lack of political will, the EU’s first-ever social target of lifting 20 million people out of poverty is off track. The public health community is encouraging MEP candidates to commit to putting the social, employment and environmental objectives of the EU on equal footing as the economic ones.

Economic activity should promote wellbeing, social inclusion and better health for the public. In practice, this will require a shift in the design and governance of the European economy. Investment in health promotion, disease/injury prevention and high quality health services act as a driver for sustainable development. At the same time, quality employment and good working conditions for all is vital for health, including mental health, and social equity. All segments of the economy should be supported including informal careers and flexible arrangements for people who have caring duties outside of work. We need to ensure that we shape our economy to deliver the society we want, and not shape society solely in pursuit of economic objectives.

We must not be afraid to rethink the governance of our economies and political systems and put people at the heart of our societies. A good place to start would be to measure what we value, and not just value what we measure. For many years we have known the limits to GDP, yet far too often it is equated with wellbeing and better quality of life. Continued cooperation between the EU and the OECD can bring about more accurate and progressive ways to evaluate progress, using criteria that are important to citizens, such as their health and well-being. There are other ways to assist the decision making process to take sustainability and social consequences into account. New ways of measuring progress and prioritizing people’s needs and wellbeing in the political process can restore confidence and faith in democracy that has been lost through unemployment, cuts to social support, lack of access to finance and the impacts of austerity.

ANNEX A

List of Participants - By Session

Session 1: Why Inclusiveness Matters for Growth

Moderator: Zeinab Badawi, Presenter, BBC World News Today

Panellists:

- **Prof. Marc Fleurbaey**, Robert E. Kuenne Professor in Economics and Humanistic Studies, Professor of Public Affairs and the University Center for Human Values, Princeton University, USA
- **Mr. Mohammed Louafa**, Minister for General Affairs and Governance, Ministry for General Affairs and Governance, The Kingdom of Morocco
- **Mr. Richard Trumka**, President of the AFL-CIO, President of TUAC
- **Dr. Kemal Dervis**, Vice President for Global Economy, The Brookings Institution, USA
- **Mr. Eric Beinhocker**, Executive Director, The Institute for New Economic Thinking at the Oxford Martin school, University of Oxford, UK

Interventions:

- **Dr. Heather Boushey**, Executive Director and Chief Economist, Washington Center for Equitable Growth and Senior Fellow at the Center for American progress, , USA
- **Mr. Sandeep Chachra**, Executive Director, ActionAid India, India

Session 2: Win-Win Policies for Equity and Growth

Moderator: Zeinab Badawi, Presenter, BBC World News Today

Panellists:

- **Ms. Melody Barnes**, Vice Provost for Global Student Leadership Initiatives, and Senior Fellow at the Robert F. Wagner Graduate School of Public Service, New York University, USA
- **Dr. Mustapha Kamel Nabli**, Economist, Manager, North Africa Bureau of Economic Studies International and former Governor of the Central Bank of Tunisia

- **Dr. Danny Leipziger**, Managing Director, The Growth Dialogue, and Professor of International Business and International Affairs, George Washington University, USA
- **Dr. Indira Rajaraman**, Former Member of the Thirteenth Finance Commission, Reserve Bank of India, India
- **Dr. Leonard Tampubolon**, Director of Macro Planning, Ministry of National Planning, Indonesia
- **Ms. Ronnie Goldberg**, Senior Council, United States for International Business (USCIB), USA
- **Mr. Olav Kjørven**, Special Advisor to the UNDP Administrator on the Post-2015 Development Agenda, USA

Session 3: Cities as Actors for Inclusive Growth

Moderator: Xavier de Souza Briggs, Vice President, Ford Foundation

Panellists:

- **Mr. Marcio Lacerda**, Mayor of Belo Horizonte, Brazil
- **Ms. Maria Gotsch**, President & CEO, Partnership Fund for New York City, USA
- **Mayor Betsy Hodges**, Mayor of Minneapolis, Minnesota, USA
- **Mr. Francis N. Tolentino**, Chairman, Metro Manila Development Authority, The Philippines
- **Mr. James Anderson**, Bloomberg Philanthropies, USA

Interventions:

- **Prof. David Wood**, Director, Initiative for Responsible Investment, Hauser Center for Non-profit Organizations, Harvard University, USA
- **Mr. Peter Skosey**, Executive Vice President, Metropolitan Planning Committee, USA
- **Mr. Kresten Laursen**, Chief Analyst, Region of Southern Denmark, Strategy & Analysis, Denmark

Closing Session: Going Forward Together

Moderator: E.J. Dionne, Columnist, Washington Post

Rapporteurs

- **Mr. Andrew Sharpe**, Executive Director, Centre for the Study of Living Standards, Canada (Session 1)

- **Ms. Teresa Ter-Minassian**, Former Director, Fiscal Affairs Department, International Monetary Fund, USA (Session 2)
- **Ms. Angela Glover Blackwell**, Founder & CEO, PolicyLink, USA (Session 3)

Panellists

- **Mr. Angel Gurría**, Secretary-General, OECD
- **Mr. Darren Walker**, President, Ford Foundation

ANNEX B

Compiled list of Participants

Ford Foundation and OECD

- **Mr. Darren Walker**, President, Ford Foundation
- **Mr. Angel Gurría**, Secretary-General, OECD

Special Guest

- **Mr. Shaun Donovan**, Secretary, United States Department of Housing and Urban Development

Moderators

- **Ms. Zeinab Badawi**, Presenter, BBC, World News Today
- **Mr. Xavier de Souza Briggs**, Vice President, Ford Foundation
- **Mr. E.J. Dionne**, Columnist, Washington Post

Rapporteurs

- **Dr. Andrew Sharpe**, Executive Director, Centre for the Study of Living Standards, Canada
- **Mrs. Teresa Ter-Minassian**, Former Director, Fiscal Affairs Department, International Monetary Fund, USA
- **Ms. Angela Glover Blackwell**, Founder and CEO, PolicyLink, USA

List of Participants

- **Mr. Mark Abraham**, Executive Director, DataHaven, USA
- **Mr. Usman Ahmed**, Policy Counsel and Head of the Americas, eBay Inc. Public Policy Lab, USA
- **Ms. Caitlin Allen Connelly**, Consultant, Office of the Secretary-General, OECD, France
- **Mr. Rolf Alter**, Director, Directorate for Public Governance and Territorial Development, OECD, France

- **Ms. Ana Marie Argilagos**, Professor of International Development and Urban Planning, New York University, USA
- **Ms. Melody Barnes**, CEO, Melody Barnes Solutions, USA
- **Mr. Eric Beinhoeker**, Executive Director, The Institute for New Economic Thinking at the Oxford Martin School, University of Oxford, UK
- **Ms. Pallavi Bharadwaj**, Associate, Relationships, 100 Resilient Cities, pioneered by Rockefeller Foundation, USA
- **Mr. Marc Bichler**, Executive Secretary, United Nations Capital Development Fund (UNCDF), USA
- **Dr. Heather Boushey**, Executive Director and Chief Economist, Washington Center for Equitable Growth, and Senior Fellow, Center for American Progress, USA
- **Ms. Anna Boyd**, Senior Associate Director, Board of Governors of the Federal Reserve System, USA
- **Ms. Amy Brown**, Program Officer, Financial Assets, Ford Foundation, USA
- **Mr. Neil Carberry**, Director, Employment and Skills, Confederation of British Industry (CBI), UK
- **Mr. Sandeep Chachra**, Executive Director, ActionAid India, India
- **Mr. Don Chen**, Senior Program Officer, Metropolitan Opportunity, Ford Foundation, USA
- **Dr. Martha Chen**, Lecturer in Public Policy, Harvard Kennedy School; International Coordinator, Women in Informal Employment: Globalizing and Organizing (WIEGO) Network, USA
- **Ms. Lindsay Coates**, Executive Vice President, InterAction, USA
- **Dr. Ilja Cornelisz**, Lecturer, Assistant Program Coordinator, Department of Education Policy and Social Analysis, Teachers College, Columbia University, USA
- **Mr. Peter Coy**, Economics Editor, Bloomberg Businessweek, USA
- **Mr. Peter Creticos**, President/Executive Director, Institute for Work and the Economy, USA
- **Mr. Nicola Crosta**, Head, Policy Unit, United Nations Capital Development Fund (UNCDF), USA
- **Mr. Kevin Currey**, Program Analyst, Ford Foundation, USA
- **Ms. Krytzia Dabdoub Smutny**, Director, Listen to Your Food Foundation, USA

- **Ms. Hannah Dawson**, Senior Researcher Studies in Poverty & Inequality Institute (SPII), South Africa
- **Dr. Kemal Derviş**, Vice President for Global Economy, The Brookings Institution, USA
- **Ms. Yamina Djacta**, Director, New York Office, UN-HABITAT, USA
- **Ms. Tenzin Dolker**, Program Analyst, Ford Foundation, USA
- **Ms. Elizabeth Eagen**, Program Manager, Information Program, Human Rights Initiative, Open Society Foundations, USA
- **Mr. Joseph Firschein**, Deputy Associate Director, Board of Governors of the Federal Reserve System, USA
- **Prof. Marc Fleurbaey**, Robert E. Kuenne Professor of Economics and Humanistic Studies, Professor of Public Affairs and the University Center for Human Values, Princeton University, USA
- **Ms. Imani Franklin**, Fellow, Gender Sexuality and Reproductive Justice, Ford Foundation, USA
- **Ms. Susan Fridy**, Senior Manager for Public Affairs, Public Affairs and Communications Directorate, OECD Washington Center, USA
- **Ms. Desiree Furness**, Temporary Program Assistant, Ford Foundation, USA
- **Mr. Vittorio Galletto**, Director of the Economics Department, Barcelona Institute of Regional and Metropolitan Studies, Spain
- **Ms. Ronnie Goldberg**, Senior Counsel/Chair: Employment, Labour and Social Affairs Committee, United States Council for International Business (USCIB)/Business and Advisory Committee to the OECD (BIAC), USA
- **Ms. Maria Gotsch**, President & CEO, Partnership Fund for New York City, USA
- **Dr. Jesper Graversen**, Senior Consultant, Region of Southern Denmark Strategy & Analysis, Denmark
- **Mr. Solomon Greene**, Senior Advisor, U.S. Department of Housing and Urban Development, USA
- **Mr. Duval Guimaraes**, Special Advisor, Department of Planning, Budgeting and Information, City of Belo Horizonte, Brazil
- **Ms. Eva Gurria**, Consultant, Equator Initiative, UNDP, USA
- **Ms. Paola Gutierrez**, NYU Student Ambassador to the OECD, New York University, USA

- **Mr. Patrick Guyer**, Chief Statistician, Measure of America, Social Science Research Council, USA
- **Dr. Jacob Hacker**, Stanley B. Resor Professor of Political Science, Yale University, USA
- **Mr. Nick Hanauer**, Partner, Second Avenue Partners, USA
- **Ms. Kausar Hamdani**, SVP & Community Affairs Officer, Federal Reserve Bank of New York, USA
- **Mr. John Hecklinger**, Chief Program Officer, Global Giving Foundation, USA
- **Ms. Betsy Hodges**, Mayor of Minneapolis, Minnesota, USA
- **Dr. Robert Johnson**, President, Institute for New Economic Thinking, USA
- **Ms. Lamia Kamal-Chaoui**, Advisor, Office of the Secretary-General, OECD, France
- **Mr. Mustapha Kamel Nabli**, Manager, North Africa Bureau of Economic Studies International, Tunisia
- **Ms. Ayoola Kellar**, Program Analyst, Educational Opportunity and Scholarship, Ford Foundation, USA
- **Ms. Julia Kete**, Consultant, Office of the Secretary-General, OECD, France
- **Ms. Tanya Khokhar**, Program Analyst, Ford Foundation, USA
- **Mr. Olav KjØrven**, Special Advisor to the UNDP Administrator on the Post-2015 Development Agenda, United Nations Development Programme (UNDP), USA
- **Mr. Marcio Lacerda**, Mayor of Belo Horizonte, Belo Horizonte, Brazil
- **Mr. Kresten Laursen**, Chief Analyst, Region of Southern Denmark, Denmark
- **Dr. Danny Leipziger**, Managing Director, The Growth Dialogue, and Professor of International Business & International Affairs, George Washington University, USA
- **Prof. Henry Levin**, William Heard Kilpatrick Professor of Economics and Education, Teachers College, Columbia University, USA
- **Ms. Kirsten Levingston**, Program Officer, Ford Foundation, USA
- **Ms. Christine Looney**, Senior Program Investment Officer, Ford Foundation, USA
- **Mr. Mohammed Louafa**, Minister of General Affairs and Governance, Ministry of General Affairs and Governance, The Kingdom of Morocco
- **Mr. Florian Lux**, Sustainable Urban Development Advisor, UN-HABITAT, USA

- **Mr. George McCarthy**, Director, Metropolitan Opportunity, Ford Foundation, USA
- **Mr. Pardon Makumbe**, Senior Associate, E.L. Rothschild LLC, USA
- **Dr. Aparna Mathur**, Resident Scholar, American Enterprise Institute for Public Policy Research, USA
- **Ms. Sapna Mehta**, Program Analyst, Ford Foundation, USA
- **Mr. Paul Miller**, Senior Advisor, Catholic Relief Services, USA
- **Ms. Megan Morrison**, Program Analyst, Ford Foundation, USA
- **Ms. Tanya Müller García**, Minister, Ministry of Environment, Mexico City, Mexico
- **Ms. Kelly O'Brien**, President and CEO, Alliance for Regional Development, USA
- **Mr. Joaquim Oliveira Martins**, Head of Division Regional Development Policy, OECD, France
- **Mr. Anil Oommen**, Grants and Program Investments Budget Manager, Ford Foundation, USA
- **Ms. Mirza Orriols**, Deputy Regional Administrator, United States Department of Housing and Urban Development, USA
- **Ms. Missy Owens**, Director, Public Affairs and Diplomatic Relations, The Coca Cola Company, USA
- **Mr. Albert Padrós**, Human Settlements Officer, UN-HABITAT, USA
- **Prof. Marcelo Paixão**, Professor, Federal University of Rio de Janeiro (UFRJ), Brazil
- **Mr. Chris Peck**, Vice President, Human Resources, United Parcel Service, USA
- **Mr. Göran Pettersson**, Member of Parliament, Committee on Finance, Sweden
- **Dr. Lance Pressl**, Senior Policy Fellow, Institute for Work and the Economy, USA
- **Dr. Indira Rajaraman**, Member, Board of Directors, Reserve Bank of India, India
- **Ms. Gabriela Ramos**, Chief of Staff, OECD, France
- **Dr. Willem Reek**, Lead Strategist for Innovation and Regional Transition, Northern Netherlands Alliance, The Netherlands
- **Ms. Holly Richards**, Public Affairs Officer, Public Affairs and Communications Directorate, OECD Washington Center, USA
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